1	IN THE UNITED STATES DISTRICT COURT. FOR THE DISTRICT OF NEW JERSEY CIVIL 02-2917 (JEI)
	CIVIL 02-291/ (JEI)
3	PATRICK BRADY, SALLY YOUNG, HOWARD HOLLANDER, THEODORE CASE,
4	AND MICHAEL FINUCAN, individually and on behalf of all others
5	similarly situated,
6	Plaintiffs, VOLUME 11
7	V. TRIAL TRANSCRIPT
8	AIR LINE PILOTS ASSOCIATION,
	Defendant.
9	CAMDEN, NEW JERSEY
10	JUNE 27, 2011
11	B E F O R E: HONORABLE JOSEPH E. IRENAS UNITED STATES DISTRICT JUDGE
12	APPEARANCES:
13	
14	TRUJILLO, RODRIGUEZ & RICHARD BY: NICOLE M. ACCHIONE, ESQ. AND: LISA J. RODRIGUEZ, ESQ.
15	AND
16	GREEN JACOBSON, P.C. BY: ALLEN PRESS, ESQ. (MO. BAR) AND: JOE D. JACOBSON, ESQ. (MO. BAR)
17	For the Plaintiffs.
18	ARCHER GREINER
19	BY: STEVEN FRAM, ESQ. AND
20	KATZ & RANZMAN BY: DANIEL M. KATZ, ESQ.
21	FOR THE DEFENDANT AIR LINE PILOTS ASSOCIATION.
22	ELIZABETH GINSBURG, ESQ. IN-HOUSE COUNSEL FOR ALPA.
23	IN HOUSE COONSEL FOR ALFA.
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25	

Pursuant to Section 753 Title 28 United States Code, the following transcript is certified to be an accurate record as taken stenographically in the above-entitled proceedings. S/ LYNNE JOHNSON Lynne Johnson, CSR, CM, CRR Official Court Reporter LYNNE JOHNSON, CSR, CM, CRR OFFICIAL COURT REPORTER UNITED STATES DISTRICT COURT P.O. BOX 6822 LAWRENCEVILLE, NJ 08648

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               (The jury enters the courtroom.)
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               THE COURT: Good morning, everybody.
               Please be seated.
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               THE COURT: Okay. Just for the record, the Rule 50
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     motion of the defendant, I understand, is going to be
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     electronically filed some time this morning. Did you say it
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     was this morning.
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               MR. FRAM: By the end of the day, your Honor.
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               THE COURT: That is fine. I just want to keep
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     track of that.
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               All right. The plaintiff has rested. Now I
12
     recognize, is it Mr. Katz, are you going to present this?
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               MR. KATZ: Yes, your Honor.
               THE COURT: I recognize Mr. Katz to present his
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     first witness.
               MR. KATZ: The Air Line Pilots Association calls
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     Duane Woerth as its first witness.
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               DUANE EDWARD WOERTH, sworn.
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               DIRECT EXAMINATION.
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               BY MR. KATZ:
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               THE COURT: You may proceed.
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          Good morning, Mr. Woerth.
     Q.
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          Good morning.
     Α.
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          Would you state your address for the record, please?
25
     Α.
          I currently live at Rue Drummond in Montreal, Quebec.
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- 1 Q. And would you explain for the jury your educational
- 2 background, please?
- 3 A. Educational background, I have a bachelor's degree in
- 4 business administration from the University of Nebraska, a
- 5 | master's degree in public administration from the University
- 6 of Oklahoma.
- 7 Q. And would you describe for the jury, please, your
- 8 | military service?
- 9 A. Yes. I served six years on active duty in the United
- 10 States Air Force from 1970 to 1976, and 15 years in the
- 11 Kansas international guard where I retired as a lieutenant
- 12 colonel.
- 13 Q. Were you a pilot during this period of time?
- 14 A. Excuse me.
- 15 Q. Were you a pilot with the United States Air Force?
- 16 A. Yes, I was a pilot for the United States Air Force.
- 17 | Q. Did you serve any time in war zones or the Middle East?
- 18 A. I was a pilot during the Vietnam war I was not ever
- 19 stationed in Vietnam. I flew to Thailand. I was called to
- 20 | active duty again in Desert Shield.
- 21 I served in Saudi Arabia at that period in 1990
- 22 | after Saddam Hussein invaded Kuwait.
- 23 Q. And you worked for the airlines. Would you describe
- 24 | when you were first hired as a pilot by a major airline?
- 25 A. My first piloting job in the airlines was with Braniff

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Airlines in May of 1977. I stayed there until bran I have failed, and was liquidated really in 1982, and a few months after that I was hired by northwest orient airlines, where where I remained employed and retired from Northwest in 2008. Being going go back to your employment at Braniff, how was it that your service there ended, what happened with Braniff? Braniff filed for bankruptcy in May of 1982, and completely shut their doors, even though it was Chapter 11 they completely seized operation and everyone lost their job. At Northwest, what positions did you hold as a pilot there? I held, I started of course as a second officer on the 727, and flew the 727, became a captain, flew the 747 as well as through all the positions. Would you explain for the jury what your work was with the Air Line Pilots Association, starting from the first elective or appointed office? I was, I first did some volunteer work for Braniff Airlines in Kansas City's local Council, that is where I was domiciled for a majority of the period of time with Braniff. I was first elected to an elected position in 1981, I believe, and I served in that position until our domicile was closed earlier in 1982, and then of course we liquidated, so I was an elected representative, secretary treasurer of

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Braniff council 45. When I got to Northwest airlines I got on proceed got off probation and was eligible to serve again. I did some volunteer work but my first elected position I think was in 1986 I became a second officer representative in New York, Council 116. I was reelected to that position a couple of times. I later became of the Master Executive Council, the secretary treasurer of the Northwest Master Executive Council. Was that also in 1986, Mr. Woerth? Q. That was 1989 by the time I think I was that position. In 1990, after the merger of Northwest and Republic Airlines, I became the chairman of the MEC of the combined group of Republic and Northwest. Simultaneous to that I was also elected executive vice president of the Air Line Pilots Association and served on their executive council. Let me ask you to pause there for a moment. So the jury can follow these various offices. When you were elected to be an executive vice president and served on the ALPA Executive Council, was that what is considered a national office? That is considered a national office, yes. And when you are elected you explained you were elected

to be the second officer representative at Braniff and then

later on the Northwest Airlines. What other offices

automatically come with that, in terms of the service on 1 2 other governing bodies of the Air Line Pilots Association? If, when you are elected to a local council 3 representative you are automatically part of what is known as 4 5 the Master Executive Council, the MEC, so you serve your 6 local pilots but you also get to vote on the MEC executive 7 council. 8 When I was an officer of both the secretary treasurer of the MEC and MEC office chairman of Northwest I 9 10 had those responsibilities, but as an executive vice 11 president, the executive council is kind of like the 12 fiduciary body of the association, and make rulings on the 13 Constitution and bylaws and sets the budget. Approximately how many members did the executive council 14 15 have at that time? When I first got on the council I think we only had nine 16 members of executive council, five executive vice presidents 17 and four national officers. It has since been expanded to 18 19 about 13, is my understanding. 20 And you also, in this case, there have also been Q. references to the ALPA executive board, and the board of 21 directors. Would you explain for the jury's benefit what the 22 23 composition of those bodies is? 24 The ALP board of directors is composed of approximately

300 members, all the LEC members were directly elected by

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1 their membership are automatically part of the overall board.

- 2 They are the highest governing body of the association. Kind
- 3 of like the Congress of the union.
- 4 | O. And the board of directors consists of all of the
- 5 | council representatives?
- 6 A. That's correct.
- 7 | Q. And what about the executive board?
- 8 A. The executive board is the chairman, the master
- 9 executive council chairman of each individual airlines MEC.
- 10 So if we have 40 airlines there is 40 members of the
- 11 executive board.
- 12 Q. When you were elected to be the Northwest airlines MEC
- 13 | chairman, that automatically entitles you to serve on the
- 14 executive board?
- 15 A. Yes.
- 16 Q. All right. And what role does it play in the governance
- 17 of the association?
- 18 A. I guess in the hierarchy it is the second highest
- 19 | governing body in terms of making policy for the overall
- 20 union.
- 21 Q. All right. And while we are on the subject, could you
- 22 explain to the jury, please, how decisions are made on a
- 23 regular day-to-day basis in connection with the pilots
- 24 | working agreement and the negotiation and administration of
- 25 | the working agreement?

- 1 A. We have kind of a stage right approach to our union
- 2 | that's correct each individual property, whether it be TWA,
- 3 Delta, whether it be United, that the members who are
- 4 directly elected by the pilots, they will select who their
- 5 officers are, their chairman, their secretary treasurer.
- 6 They also, those bodies also determine who is their
- 7 | negotiating committee, who is on their merger committee.
- 8 They are the ones who have control of the ultimate processes
- 9 that leads to contracts and ratifying contracts, to give to
- 10 | the membership. They are the highest governing body at the
- 11 local level.
- 12 Q. So they make the decisions?
- 13 A. They make the decisions.
- 14 Q. All right. I think you were tracing your offices that
- 15 | you had been elected to up to Northwest MEC chairman. What
- 16 | year was that?
- 17 A. I was elected in May of 1990.
- 18 Q. All right. And that was for the combined Republic
- 19 Northwest airlines, I think you mentioned?
- 20 A. That's correct.
- 21 Q. And that was the product of an airline merger, was it
- 22 not?
- 23 A. Yes.
- 24 Q. All right. And were you appointed to any special
- 25 committees or offices thereafter?

1 While I was serving in both those capacities, president 2 Henry Duffy at the time, of ALPA, appointed me to several things including restructuring committee, a financial 3 restructuring committee, to review the entire restructuring 4 5 of the finances of the association. And there probably were 6 some other smaller committees but I remember that one most 7 specifically. 8 All right. And then were you elected to another 9 national office? In October of 1990 I was elected as first vice president 10 11 of the entire association. 12 And how long is the term of office for first vice 13 president? 14 They are four-year terms. 15 And how many of those did you serve, Mr. Woerth? 16 I served two terms, I served eight years as first vice 17 president. 18 THE COURT: Is that a full time job? 19 THE WITNESS: Yes, it is. 20 THE COURT: You are not flying then when you are first vice president, other than for fun, you are not flying 21 22 for --23 THE WITNESS: That is a pretty accurate 24 characterization. I maintain minimal currency for fun but my 25 full time job was with the union in Washington, D.C.

- 1 Q. You kept a valid pilot's license by doing three bounces
- 2 a quarter?
- 3 A. That is pretty much it.
- 4 Q. But were devoting most of your time to union work?
- 5 A. Yes.
- 6 Q. When were you elected the president of the union?
- 7 A. I was elected president in October of 1998.
- 8 Q. And that was for a four-year term?
- 9 A. Yes.
- 10 Q. And how many terms did you serve there?
- 11 A. I served two terms as president ending December 31,
- 12 2006.
- 13 Q. So was this a continuous period of 16 years you were
- 14 | first vice president and then president of the union?
- 15 A. That's correct.
- 16 Q. All right. And the last term as president expired
- 17 when?
- 18 A. December 31, 2006.
- 19 Q. What did you do then?
- 20 A. I returned to Northwest Airlines, worked briefly in the
- 21 government affairs department, and then simultaneously I was
- 22 starting, I co founded an internet advertising company with
- 23 two other partners.
- 24 Q. And would you remind us of your retirement date from
- 25 Northwest Airlines, please?

- 1 A. March of 2008. -- no, February 28, 2008.
- THE COURT: From 2006 to 2008 you weren't flying
- 3 for Northwest.
- 4 THE WITNESS: No.
- 5 Q. And this internet firm that you helped set up, is that
- 6 | still in business?
- 7 A. Yes, it is.
- 8 Q. Are you still involved in the ownership or operation of
- 9 that?
- 10 A. I am involved in the ownership, but since my
- 11 presidential appointment, I had to leave the company.
- 12 Q. Tell us about that. What are you doing now, Mr.
- 13 Woerth?
- 14 A. Right now I am a United States Ambassador to the ICAO,
- 15 International Civil Aviation Organization. ICAO is a united
- 16 Nations type organization. I represent the United States to
- 17 | that body.
- 18 | Q. Is that based in Montreal?
- 19 A. Its headquarters is in Montreal, Canada, yes.
- 20 Q. That is why you are residing there?
- 21 A. That is why I reside there now.
- 22 Q. Would you explain to the jury, please, what the
- 23 functions of ICAO are?
- 24 A. Yes. ICAO was formed in 1944, even prior to the United
- 25 Nations. Its purpose is to set up international standards

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with everything you could possibly conceive with civil aviation, all standards for aircraft, airports, air traffic control systems, manufacturing, carbon emissions, aviation security. If it says civil aviation, this body is the controlling agency to set up standards so we can have a global system so you can fly any where in the world and the pilots and controller's and airlines can expect pretty much the same thing. So 190 nations belong, or have signed the There is a special council, you could think of the United Nations security council, much like the same thing. I serve on that council as well and represent the United States there, which does most of the business for that organization. All right. And the United States is one of the 36 members of the council? That's correct. Α. Can you give us an example of ICAO's work in an area that people would understand? Our most recent general assembly in October, we for the first time set up international aviation security standards that are now binding on all nations with the type of security they have to provide. It took a long time to get the rest of the world to agree to this. A lot of the world thought it

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was just the United States problem or Israel's problem and Africa and South America and Asia didn't need to have the same security standards we have, but we got them to agree. Now we can audit them and enforce security around the world, like we do in the United States. What are the responsibilities of the United States ambassador to the International Civil Aviation Organization? The organization is the democracy wherever nation has Α. just one vote. We supply about 25 percent of the operating captain to run the organization, like a lot of things in this world, but we have one vote. So my job is to represent the United States interest for our jobs, for our manufacturers, for airlines, for our government's position from the Department of State and transportation to, to ensure that the United States goals are met in aviation safety and security, and with the environment. And what is your relationship with the other United States cabinet offices, for example, in performing your job? Well, I work and coordinate with them, but I do work Α. directly for the president. Ambassadors really report only directly to him. Actually, I have a letter from the President that we all get to remind other cabinet members that I work for him, and not them. There is often competing interests from

the Department of State, Department of Transportation, 1 2 secretary of that Politan notice from security may have a 3 particular view on an issue. But there is only one government, can only be one 4 5 vote, and one decision, and it is to remind them that I report to the president, not to them. 6 7 Now, are the representatives from all of these 190 nations to the ICAO hold ambassadorial rank? 8 No. Of the 36 members on the council who are there all 9 Α. the time, the assembly, 190 nations only meets once every 10 11 three years for a couple of weeks. 12 For the most part, the 36 nations on the council 13 run the place. Of the 36 representatives from other nations, I think there is only only ten other representatives who have 14 15 the rank of ambassador granted by their government. How did it come about that you were entrusted with this 16 position, sir? 17 I was 0, well, I was nominated by President Obama in 18 19 July of last year. I had a Senate confirmation hearing from 20 the Senate Foreign Relations Committee in August of last 21 year, and in September the full Senate voted on my 22 confirmation. 23 Thank you. Now, turning your attention to the year 24 2000, and 2001, you were then serving as the president of the

Air Line Pilots Association, correct?

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1 A. Yes.

- 2 Q. And how did you first learn of the proposed acquisition
- 3 of TWA's assets by American Airlines?
- 4 A. The first two calls I remember, I can't remember the
- 5 | exact sequence from Captain Bob Pastore, who was the MEC
- 6 chairman of TWA, and from the CEO and president of the
- 7 | company, of TWA, Bill Compton.
- 8 Q. Did you know Bill Compton before you received this call?
- 9 A. Yes, I did.
- 10 Q. How did you know Mr. Compton?
- 11 A. Mr. Compton and I were more or less contemporaries
- 12 | within the Air Line Pilots Association, beginning in the late
- 13 eighties, our career paths were fairly parallel. I became
- 14 | chairman of the Northwest pilots and later a board member of
- 15 | the airline board of directors, of an airline, not of the
- 16 union.
- 17 Bill Compton became chairman of TWA pilots, and
- 18 also a member of the board of directors of TWA. We were, we
- 19 kind of parallel tracked. We served together on an executive
- 20 | board of ALPA, and became friends, besides acquaintances,
- 21 during that process.
- 22 | Q. How could you describe your working relationship with
- 23 Mr. Compton at that time?
- 24 A. Very professional.
- 25 | Q. All right. And did you have conversations with him from

time to time during that period? 1 2 Yes, after he became president and CEO of the company and I was president of the union we would engage like I did 3 with a lot of the airline CEOs. 4 5 And he called you to say that TWA's assets were being 6 acquired by American Airlines? 7 Yes, in January. By this time I think I might have 8 already heard it through the media but he did call me right 9 away. 2001, January, 2001. 10 THE COURT: 11 THE WITNESS: That's correct, sir. That would be January 9, 2001, approximately. What was 12 13 your reaction to that news, Mr. Woerth? Well, first of all I was simply elated for the employees 14 15 of TWA, which I was very concerned were facing a dire, 16 probably a liquidation, so I was just thrilled for them. 17 I was probably surprised that American did that. I didn't, 18 that wasn't what I was expecting to happen but I was thrilled 19 for them and kind of surprised at the same time and 20 congratulated Bill that he must be a tremendous CEO to be 21 able to rescue TWA and get it successfully transferred to a 22 successful carrier like American, so I was very happy, was my

24 Q. And why were you surprised?

most important emotion.

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25 A. I had thought that, sadly, that the great airline of

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Trans World, who had been an industry leader for decades, had two previous bankruptcies and endured Howard Hughes, Carl Icahn, leveraged buyouts. Their assets had been stripped. Their crown jewel of Europe had been sold to American They labored under a very onerous agreement from Mr. Icahn called the Karabu agreement that stripped further revenue from the airline. I had felt that they had been surrounded and weakened as a competitive carrier, to a very large degree, and I actually thought they were so out of cash, frankly, I didn't think anybody would actually purchase TWA at all. thought if it got sold it would be in pieces, like Eastern Airlines. I feared that very much. And what was that information based upon, that you just recited? Well, in November of the previous year, that is November of 2000, Mr. Compton, in his office as CEO, had called me for my assistance in helping arrange meetings with Northwest, not just the CEO but also their principal shareholders, Al Checche and Gary Wilson. Why would Mr. Compton call to you help with that? Q. MR. JACOBSON: I am going to object to asking for Mr. Compton's inner thoughts, just what this witness experienced. THE COURT: I will sustain the objection.

1 Q. Would you just tell us what Mr. Compton said to you in

2 this telephone call of November of 2000?

- A. He told me how dire the situation was at TWA, that they
- 4 | were running out of cash. He was unable to secure additional
- 5 credit in any form. He was actively knocking on every
- 6 airline door he could to try to find somebody to acquire
- 7 | TWA's assets, and of course save the jobs of the employees.
- 8 He wasn't having much luck and he asked for my help in
- 9 getting a meeting with Northwest.
- 10 Q. And what did you say in response to Mr. Compton's
- 11 comments?

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- 12 A. I told him of course I would help in that regard and
- 13 | wished him every luck. I wanted to add he also warned me in
- 14 | that conversation that, he was mortified but he that he was
- 15 | probably not going to be able to make pension contributions
- 16 any longer. They were so far out of cash beginning in
- 17 December so he wanted to give me that heads up, to tell me in
- 18 advance that was probably going to happen.
- 19 Q. And did he say he was mortified?
- 20 A. Yes. He was mortified.
- 21 Q. And did you learn later that TWA did fail to make the
- 22 required pension contributions?
- 23 A. I did learn that later, yes.
- 24 Q. And what did you do with respect to his request with
- 25 regard to a possible transaction between Northwest Airlines

1 and TWA?

- 2 A. I think I immediately hung up the phone and called John
- 3 Dasberg, who was president of Northwest, and asked him to
- 4 help arrange a meeting, but more importantly help ensure that
- 5 | if possible to get Al Checche and Gary Wilson, the TWA
- 6 largest shareholders, which would be very important to any
- 7 decision to also be at the meeting so Mr. Compton could give
- 8 | the full pitch to the most important members of the board.
- 9 Q. And did you letter later learn that such a meeting was
- 10 held?
- 11 A. Yes.
- 12 Q. What were the results of that meeting?
- 13 A. I heard, I am not sure who all the meetings participants
- 14 were. I do know Mr. Dasberg attended and that they had
- 15 decided there wasn't a transaction possible.
- 16 Q. All right. So the possible deal between Northwest and
- 17 | TWA led nowhere. But you mentioned another conversation that
- 18 | you learned about the transaction between American and TWA
- 19 | from Bob Pastore, the MEC chairman, at TWA. Was that also on
- 20 or about the 9th of January, 2001?
- 21 A. Yes.
- 22 | O. Would you describe for the jury, please, what Mr. Pastor
- 23 | said to you and what you said to him in that conversation,
- 24 please?
- 25 A. Well, he relayed what, again, I just had been -- what

1 had been reportedd to me. He was happy and he was excited. 2 He was also, he also knew we had a lot of work ahead of us, all of us, to ensure that transaction actually closed. 3 4 requested my assistance in, of course he would be given an 5 audience of the executive council meeting which was going to 6 be held in a couple weeks, to make a presentation to the 7 executive council which of course obviously he was going to 8 be granted, and it was a short conversation. I just congratulated him and let's get this completely done, and we 9 10 both felt pretty good about it. 11 Did either Mr. Pastor or Mr. Compton describe to you on Ο. or about the 9th of January, 2001, any of the terms of the 12 13 proposed asset purchase agreement? In rough in rough outline form, the most important 14 15 aspect was clear that, it was more a contingent offer in this 16 regard, the contingency was that all of the unions of TWA 17 would have to relinquish their job security or their labor 18 protective provisions for the transaction to go forward. 19 THE COURT: Is that what we call the scope rights? 20 THE WITNESS: That's correct, sir. 21 Q. Refer to the scope or labor protective provisions, those 22 are interchangeable terms in this context? 23 They are, yes. 24 What is the essential aspect of this provision that is 25 of interest to the pilots in a merger?

The most important, there are two provisions: One, that 1 2 the employees would go with the transaction, but the other key element was we always tried to ensure that there would be 3 a right to an arbitration process, if you couldn't reach an 4 5 agreement on seniority integration, there would be some kind of third-party arbitration. That was a key element. 6 7 How would you evaluate this arbitration right? 8 Well, we seek it. Negotiating seniority is probably the Α. hardest thing that any employee groups do. Seniority is 9 10 forever. Contracts come and go. And people, it is a 11 difficult decision to make, and very often people do not like 12 to make the decisions and have a third-party decide it. 13 is a very difficult decision to make. So that is a way that the pilots involved can transfer 14 15 the ultimate decision to a third party? 16 Α. Yes. 17 All right. And are there sometimes surprises when there 18 are arbitrations? 19 I would say there is always surprises, and very rarely 20 are the parties satisfied. Either side. Both sides usually 21 feel they lost, which is remarkable, but that is how it 22 normally happens. 23 All right. We will come back to that a little later. 24 And did you anticipate that this provision was 25 going to be a stumbling block in the acquisition?

I knew that it would be, the decision would have to be 1 2 made but I always viewed it that I felt very certain that both APA and Don Carty, the CEO of American Airlines, this 3 was not a ploy, it wasn't, well, maybe we will forget about 4

5 This was absolute irrevocable obstacle. You either, the 6 employees either agreed to it or they would walk away and not post the transaction, I was completely convinced of that.

- Why were you convinced of that? 0.
- The history probably beginning in 1997 with American Α. Airlines, how they got that provision into their contract following a --
- 12 THE COURT: You have to explain what provision you 13 are talking about in the APA contract.
 - THE WITNESS: In the APA contract, in 1997 is when Allied Pilots got that provision in their contract, that the --
- THE COURT: What provision? 17
- 18 The provision on any merger or seniority integration 19 that they could staple the other pilots to the bottom of 20 their list, if American was the acquiring character.
- 21 Okay. So the American pilots negotiated that in 1997? Q.
- 22 Correct. Α.

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- 23 And then what happened?
- 24 In 19 -- later, in February, 1999, American Airlines 25 acquired Reno Airlines.

1 THE COURT: Reno, RENO? 2 THE WITNESS: Yes, sir. Were the pilots of Reno represented by the Air Line 3 Pilots Association? 4 5 Α. Yes. 6 THE COURT: This is an ALPA-to-ALPA merger. 7 THE WITNESS: No. This was American Airlines, APA, 8 American Airlines acquired Reno Airlines in 1999. 9 THE COURT: Reno was represented by ALPA? 10 Α. Yes, sir. 11 THE COURT: APA represented American in 1999. 12 THE WITNESS: Yes, sir. 13 Q. What happened then? 14 What happened is that almost immediately, this was near 15 Presidents Weekend, the pilots of American Airlines represented by Allied, engage in an illegal job action, a 16 17 wildcat strike, if you will, in protest. They didn't want 18 the merger. They hadn't been told about it in advance. And that was their reaction. That resulted -- that strike was 19 20 ended by the courts, and the Allied Pilots were ultimately 21 fined 45 million dollars for that illegal strike. 22 The other outcome was it really changed the 23 dynamics in a relationship between Don Carty, the CEO of the 24 airline and its union. This was a crisis moment. They had 25 had a very bad experience, and Mr. Carty had actually flew in

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from Dallas in February of 1999 to meet with me. Even prior to the judge's decision. And it is about a two-hour meeting, kind of venting, first he was angry at the pilots. Where did this meeting take place? Q. THE COURT: But you didn't represent those, ALPA didn't represent the American pilots who did the job action. THE WITNESS: No, we did not. He flew, we had known each other. He was a member of the Air Transport Board, all the airlines were in the trade association. testified together in Congress many times. We knew each other on that basis. He was coming to Washington, and I think he just wanted some counsel counsel about how to get out of this mess. It was more, I wasn't there as a union representative or a representative of the pilots. He kind of was seeking my counsel and advice, what do I do now. Where did the meeting take place, Mr. Woerth? It took place in my office there, Air Line Pilots Association president's office in Washington, DC. 1625 Massachusetts Avenue? Q. Yes. Α. Who else was present during this conversation? Q. I believe Will Riss, who is the vice president of government affairs for American Airlines, accompanied Mr. Carty.

All right. And tell us what Mr. Carty said to you at

1 that time? 2 Mr. Carty, we spent some time on his anger at Allied and the fine was going to have to be imposed, onerous, whatever 3 it was, he couldn't tolerate illegal strikes. At the same 4 5 time he knew he had to rebuild a relationship with his most 6 important union, the pilots, and he was really kind of 7 thinking about how do I go forward. 8 What, I mean what lessons did I take from this debacle, and I advised him the first thing, he is always 9 going to have to keep his pilots informed with 10 11 confidentiality agreements or whatever. You can't just 12 spring the news of a merger of any kind on them, in the 13 media. That was a big mistake. They reacted badly, but he 14 should learn to keep them better informed. 15 THE COURT: American had 11,000 pilots, something like that. Reno could not have had that many? 16 17 THE WITNESS: It had less than 300, sir. 18 THE COURT: Yeah. I mean, what was it that got the 19 American pilots so exercised? 20 THE WITNESS: Your Honor --21 THE COURT: It has got to be more than somebody 22 sprung a surprise on them. 23 I honestly agree with you. I have no rational 24 explanation for the tremendous over-reaction to this 25 transaction. I cannot explain it. I can't countenance it.

1 THE COURT: How were the pilots --2 They had some negotiation, it ended very quickly. 3 don't know --THE COURT: Negotiation between who and who. 4 5 Reno Pilots and APA. Α. 6 Do you know whether they were all stapled to the bottom 7 of the list? 8 I believe that is what happened, but it all happened very quickly afterwards. 9 10 And then I think we got on the record there was this 11 contempt fine for 45 million dollars. 12 Α. Yes. 13 That resulted from the slow-down? 14 Α. Yes. 15 How did that relate to the provision of the asset purchase agreement that you had referred to a few minutes 16 17 ago? 18 Well, the end, that was what they thought was an 19 important provision or contract, and they were very intent on 20 enforcing that, for some reason, they had viewed that as a 21 high level within. 22 When you say they you are referring to the pilots? Q. 23 The American pilots thought that was very important to their pilots to be able to absolutely control acquisition of 24

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assets or a merger.

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conversation?

When you learned of this provision, did you also learn of the reasons for it from either Mr. Compton, Mr. Pastor, or someone else? You are talking about the provision of the acquisition? The provision in the asset purchase agreement that required removal of the union's scope or LLPs? I heard it from, first from Mr. Compton, Mr. Pastor mentioned it briefly. I also had a conversation later, several days later, with Mr. Carty, who requested my assistance and hoped this went well and he reminded me of this provision that was there. All right. When you learned of the transaction, what steps did you take to prepare for the associations participation in this transaction? First of all, we made sure our merger -- rather, bankruptcy counsel, because there was going to be an immediate bankruptcy, that was for Cohen, Weiss and Simon and Richard Seltzer, prepared the legal team and instructed them to work with Captain Pastore and give him everything he needed, prepared the executive council for their meeting. knew that TWA pilots would be coming in with a long list of immediate consultants, outside consultants, prepared that agenda and prepared to support them in all their requests. Mr. Pastor had warned you about that in previous

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Oh, yeah. But I assumed that was going to happen. didn't have to warn me. I knew it was going to happen. And in addition to the arrangements for the request for consultants to the executive council and arranging for special bankruptcy counsel, what else did you do? I reached out to then President Darrah, I wanted to have a conversation with him. I wanted at some point to be able to address the American pilots and ask, do my -- that they would do much better, that they would not staple the American -- the TWA pilots to their list, that we would have a process that would be fair, and, but mostly just preparing the council, my duties at ALPA and reaching out to Mr. Carty and told him he wanted to make sure the transaction flows. Did you talk to Mr. Carty at this time? I talked to himself times in the month of January of that year. Tell us what Mr. Carty said to you in those telephone conversations and what you said back to him, please? He was emphasizing that he was, that he hoped it was going to close, that he knew my opinion on stapling pilots to I opposed that. It was not ALPA's merger the bottom. policy. He just reiterated that I needed to know that if the pilots' joy at being acquired went away and was being replaced by a feeling that they could somehow have the

transaction, that American would buy them and still permit an 1 2 arbitration, that I should disabuse myself them of the notion that that was absolutely not going to happen. 3 That is what Mr. Carty told you? 4 Q. Mr. Carty told me that, and this was again, he learned 5 6 his lesson, a bloody lesson, in the Reno debacle, that even 7 if American pilots are unreasonable in this regard, that is 8 what they were, and he was not prepared to destroy further his relationship with APA, and so this was the demand he was 9 10 willing to countenance, either the scope was waived or no 11 transaction. He was very emphatic. 12 And you said you had several conversations with, was 13 this repeated in the other conversations you had as well? Probably only mentioned. It was mostly the first 14 15 conversation, to make sure there was no doubt in my mind that the transaction could only close under one set of 16 circumstances. 17 18 Can you tell us anything about your conversation with 19 Mr. Darrah, the president of the Allied Pilots Association? 20 They were also briefed. He was fairly new to his Α. 21 position. I think he had just gotten the job in November, 22 and he said he worked for the board of directors and they 23 had a policy, and his duty was to the board, but he would 24 try to work with me, but he was fairly noncommittal at that

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time.

- 1 Q. All right. You mentioned arrangements for a bankruptcy
- 2 | counsel for the bankruptcy procedure. Was the, the
- 3 | bankruptcy, was your understanding was part of the
- 4 transaction with American Airlines?
- 5 A. Oh, absolutely.
- 6 Q. And it was TWA that was in bankruptcy, not American,
- 7 though?
- 8 A. Of course.
- 9 Q. And who were the bankruptcy specialists that you helped
- 10 | to arrange for the TWA pilots in this case?
- 11 A. Well, the principle firm was through Cohen, Weiss and
- 12 | Simon of New York but the principal counsel was Richard
- 13 | Seltzer had done many bankruptcies before.
- 14 Q. Can you tell us about that law firm and Mr. Seltzer and
- 15 | their experience in this areas?
- 16 A. Cohen, Weiss and Simon had been our general counsel
- 17 | since our union's founding in the thirties. We had used in
- 18 bankruptcy for other unions, but our union sadly had a lot of
- 19 | bankruptcy experience with Continental, Easter and other
- 20 airlines, so he was quite experienced in bankruptcy.
- 21 Q. And are you aware of Mr. Seltzer's prior experience in
- 22 the area?
- 23 A. I mostly, during my time as president, I learned a lot
- 24 | about bankruptcy myself post 9-11, but he had considerable
- 25 | experience prior to the TWA bankruptcy.

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          All right. I have got a package of four exhibits that I
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     would like to have marked, and, marked for identification,
     and introduced?
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               THE COURT: They are?
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               MR. KATZ:
                          They are 395.
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               THE COURT: D, P, J?
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               MR. KATZ: D 395. D 396, D 397, and P 137.
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     got copies of those in paper that I would like to distribute
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     at this time.
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               THE COURT: 395, 396 and 397 are already marked for
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     identification and not introduced. And P-137, that is being
    marked for identification.
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          Can you identify these documents, Mr. Woerth?
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     Α.
          Yes, I can.
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          Would you tell us what they are, please?
          These are the updates and briefings I was receiving from
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     Α.
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     Cohen, Weiss and Simon and from Richard Seltzer as to the
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     progress of the bankruptcy proceedings with TWA.
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          And did you read them at the time?
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     Α.
          Yes, I did.
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               MR. KATZ: I would ask that they be received in
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     evidence, your Honor.
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               MR. JACOBSON: No objection, your Honor.
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               THE COURT: Okay. D 395, 396, 397 in evidence.
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    And P-137 in evidence.
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Thank you, your Honor. 1 MR. KATZ: 2 Would you tell us, please, what you learned from reading these documents? 3 Well, I what I learned was the bankruptcy was 4 5 proceeding. Maybe a little more rapidly than some, but the 6 most important thing was to get the desperately needed cash, 7 that the debtor in possession financing, that is document 8 395, in place. 9 And 395, maybe we could put that up on the screen now. Look at the first substantive paragraph. If you could blow 10 11 that up, Brian. 12 Is this the debtor in possession financing that you 13 referred to? 14 Α. Yes. 15 So was this money that was going from American Airlines 16 to TWA? 17 Α. Yes. Do you know what priority this funding received? 18 ?MR. JACOBSON: Objection, your Honor. He is asking 19 20 questions of bankruptcy law, I think. 21 MR. KATZ: It is just a general background question 22 if the witness knows? 23 THE COURT: Repeat the question. 24 What priority does the debtor in possession receives in 25 connection with the bankruptcy?

THE COURT: I will allow that if he knows. 1 2 The term was actually a description of what happened. Whoever does the financing now is in possession and in 3 4 control of this process. 5 THE COURT: Have you ever heard the term super 6 priority? 7 I have heard of the term but I am not going to try to be 8 a lawyer. Let's not try to make Mr. Woerth into a lawyer then. 9 10 That would be a shame. 11 THE COURT: Okay. And then in 397, Mr. Woerth, there is a reference, that 12 13 is the March 16. That deals with the Karabu agreement that you mentioned earlier? 14 15 Yes. Α. 16 Do you know what was going on there? 17 That is left over from Carl Icahn to basically Yes. 18 skim money from TWA and American was rightly trying to get 19 rid of that provision. 20 And then in that same document, turning to the second Q. page, there is a reference to the Section 1113 motion. Would 21 22 you explain what was going on there? 23 An 1113 motion is a vehicle if it is successful where 24 the contracts can basically be eliminated, the contract

provisions of the union can be eliminated by the court.

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And if you could blow up the indented portion of that It describes the motion itself, failure to obtain paragraph. waivers would allow American to walk away from the transaction, making TWA's liquidation a virtual certainty. What was your reaction when you read this part of Mr. Seltzer's report. Well, there was information I already new and believed Α. to be true, that this would happen. That what would happen? Q. If it, failures did not occur, failure, American would walk away from the transaction and TWA would be liquidated. Suppose somehow ALPA were able to defeat the 1113 Q. motion, what was your understanding of what would happen at that point? Well, it had the same result. Any time the provisions remained, American would walk away. There was no way to escape objection -- the provisions either, either is left or TWA liquidated. That is how I saw the world. And did you have discussions with representatives of the TWA pilots during the same period of time? Very limited, after a few with Bob Pastore, but very They mastered their -- they kept in contact with their own council, but I always told them that I assumed that they were going to do this, that they would not risk of jobs

of all their pilots and all the rest of the employees by not

1 waiving these provisions. 2 Well, did Captain Pastore describe for you what the goals and objectives of the TWA pilots were? 3 MR. JACOBSON: I am going to object to this one, 4 5 This is hearsay. Captain Pastore is an 6 executive of ALPA. And the master executive chairman. 7 THE COURT: Say the question again. 8 MR. KATZ: Can you describe what Mr. Pastor told you about the goals and objections of the TWA pilots. 9 10 THE COURT: Did you have such a conversation? 11 THE WITNESS: Yes. 12 THE COURT: When? 13 THE WITNESS: Well, the first conversation, the longest one was at our executive council meeting in January, 14 15 and the last week of January of 2009 when he asked for 16 additional help, and he also asked me to insure that other 17 airlines did not interfere in the bankruptcy process, try to 18 stopped the transaction with DOT, he was concerned if any of 19 that happened, TWA might liquidate, and his goal was first to 20 survive, and he really didn't, he was trying to fight for the survival of the TWA pilots. 21 22 THE COURT: Now, what is question, what do you 23 consider unanswered? 24 MR. KATZ: I think he has answered my question. 25 THE COURT: All right. Go ahead. Next.

Woerth/direct Was there something going on in the bankruptcy case in 1 2 terms of other airlines, as you discussed, that was prompting Captain Pastore's comments to the ALPA executive council? 3 At the time he feared one or more airlines would object 4 5 to the transaction or want spin office, if the Department of 6 Justice or DOT was going to approve it and in the end I think 7 Continental did file some complaint that was later rejected 8 but I think Continental did try to intervene. Did you agree with that priority of preserving the jobs 9 Q. 10 for the TWA pilots? 11 Absolutely. Α. 12 Was there something about your experience as an airline 13 pilot or an ALPA representative that led you to conclude that 14 that was a sound goal?

- A. Well, I had lost my job previously at Braniff if 1982, but had witnessed several airlines completely liquidate, not just Eastern, but Midway Airlines, there was a, the thing was most clear in my mind is a transaction that almost happened but did not, Northwest almost bought Midway Airlines and the last second withdrew their offer and changed their mind and 48 hours later Midway liquidated.
- 22 Q. What did you learn from that experience?

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A. What I learned was that just because there is a proposal for a deal doesn't mean the deal is going to close, and unknown events happen, board of directors change their mind,

and until a deal is completely done, and you are completely 1 2 absolutely finished with everything, and are under contract, you are at risk, extreme risk. 3 And vis a vis the TWA pilots, how did that experience 4 5 relate? 6 Well, I was concerned that if the transaction did not 7 close, I was convinced American would walk away. They would 8 not follow through with an asset acquisition, if the contract was not waived. And I continued to have fears after that, 9 that even after all in occurred, some unknown event could 10 11 happen where the American Airlines board of directors might 12 have changed their mind about their decision to buy TWA. 13 was always worried about that. When you say after that, what are you referring to, 14 15 after when? 16 After the April final closing of the asset acquisition. 17 On April 10? Q. 18 Α. Yes. 19 And you are still concerned about the survival of the 20 TWA pilots jobs? 21 Α. Yes. 22 All right. Could we turn to exhibit D 13, which is in 23 evidence, I believe. 24 THE COURT: I am sorry, to?

MR. KATZ: D 13 in evidence.

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This is the resolution of April 2, 2001, adopted by the
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     TWA MEC to accept the package of agreements that American and
     TWA put on the table. You are familiar with that?
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               THE COURT: Don't have D 13 in evidence.
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               MR. KATZ: Let me if ask if there is an objection
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             I believe it is in the minutes which are in evidence.
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               THE COURT: Maybe.
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               MR. KATZ: As a separate exhibit, you don't have a
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     problem.
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               MR. JACOBSON: No objection to the separate exhibit.
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               THE COURT: Okay. Then I am going to mark D 13 in
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     evidence.
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          Now we can put that up. And the third whereas, can you
     blow that up, please?
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               We have already talked about the assistance you
     provided to the TWA pilots in retaining expert bankruptcy
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     counsel for the 1113 motion. Mr. Seltzer. This whereas
     clause remind you of any other things that you and ALPA did
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     to assist the TWA pilots in connection with this
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     transaction?
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               MR. JACOBSON: Objection, your Honor, to the leading
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     form of the question.
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               THE COURT: Rephrase it.
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          Can you tell us, Mr. Woerth, whether in addition to Mr.
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     Seltzer there are other things, if any, that you and the
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1 | association did to assist the TWA pilots?

- 2 A. Well, this is, this list of counsel, we hired
- 3 additional, we had bankruptcy counsel, but we also wanted
- 4 | investment bankers, Glanzer is there, I think there is a
- 5 communications specialist firm. I forgot the name of the
- 6 firm. There is at least two more consulting firms that I
- 7 | think they wanted hired and I think we hired, everyone they
- 8 asked for I think we allowed them to be hired. I don't think
- 9 we turned them down for anything.
- 10 Q. So you mentioned Mr. Glanzer?
- 11 A. Yes.
- 12 Q. He is an investment banker?
- 13 A. Investment banker.
- 14 | Q. Communications firm. That was retained at the request
- 15 of the TWA MEC?
- 16 A. Yes.
- 17 Q. You mentioned, who else did you mention?
- 18 A. Besides, well, the investment bankers, we had our own
- 19 | in-house counsel, and there is an additional person that came
- 20 on later that they wanted to hire, I don't even remember his
- 21 name.
- 22 Q. All right. And Mr. Babbitt is mentioned.
- 23 A. Yes.
- 24 Q. Would you remind the jury who Mr. Babbitt is or was at
- 25 the time?

- 1 A. Mr., Captain Babbitt was the former president of the Air
- 2 | Line Pilots Association. After he retired he set up his own
- 3 | consulting firm called Eclat and he was also on some boards
- 4 | in Washington Metropolitan airport board. He was an
- 5 influntial player in Washington.
- 6 Q. E C L A T is Eclat?
- 7 A. Yes, sir.
- 8 Q. And do you know what he is doing now?
- 9 A. He is the FAA administrator of the United States.
- 10 Q. So he is the top aviation safety official in the
- 11 country?
- 12 A. That's correct.
- 13 Q. And how did it come about that Mr. Babbitt was advising
- 14 | the TWA pilot in this connection, do you know?
- 15 A. I do not know. I know they requested his, I think Bob
- 16 Pastore reached out to him, there may have been somebody
- 17 | else. But I was happy Randy was willing to agree to help
- 18 them.
- 19 Q. So the MEC asked you for permission to retain his
- 20 | services as adviser?
- 21 A. Well, the request comes to me, but all outside counsel,
- 22 | every time any outside consultants are hired, it requires
- 23 executive council to approve them. Sometimes they don't, but
- 24 | in TWA's case, they approved every one that they asked for.
- 25 Q. All right. Merger counsel, was there a special lawyer

1 for seniority integration issues?

- 2 A. Yes. Roland Wilder was a merger counsel.
- 3 Q. Do you know who Steve Tumblin is?
- 4 A. I know Steve Tumblin.
- 5 Q. Would you tell us who he is?
- 6 A. He is an attorney, he lives in Salt Lake City. He had
- 7 been adviser to TWA, I think even briefly served as a board
- 8 of directors member.
- 9 THE COURT: A union representative?
- 10 A. A union representative, yes, sir, on the board of
- 11 directors of TWA.
- 12 Q. Did that come about as a result of action by the TWA MEC
- or by ALPA or in some other manner?
- 14 A. I think that was the TWA MEC had the right and did
- 15 choose Steve Tumblin to be their board member at take time.
- 16 Q. So did they also ask for Mr. Tumblin's services and
- 17 | receive permission from you and ALPA to receive those
- 18 services?
- 19 A. Yes, they did.
- 20 Q. Let me ask you to digress for a moment. We take we can
- 21 | take that down. And go back to the period before the
- 22 | announcement of the acquisition of assets in the year 2000,
- 23 please.
- 24 And now I would like to focus for a minute on the Allied
- 25 | Pilots Association.

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Did there come a time when you had the opportunity
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     to address the board of directors of the Allied Pilots
     Association in the year 2000.
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               THE COURT: That is American's union.
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               MR. KATZ: Right.
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     Α.
          Yes.
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          How did that come about, Mr. Woerth?
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          They requested me -- Rich Lavoy was the president.
     Α.
    Brian Mayhew was the vice president. And I had a request of
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     them at the board of directors, the ALPA board of directors
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     meeting was concluded in Miami, if they were holding a
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     meeting, they asked me to come address them.
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               THE COURT: When was this, what is the date of
     this?
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          I think it was in October 27, is the third week in
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     October, I believe.
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     Ο.
          That's correct.
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               THE COURT: Of the year 2000?
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          2000.
     Α.
20
               THE COURT: Before the American deal was announced?
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     Α.
          Yes.
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                 And at about this time I believe exhibit D 2 is
     Q.
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     in evidence already. Can we put that up? No, it is not.
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     would likes to show it for identification to the witness
25
     then.
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1 Do you recognize this document, Mr. Woerth? 2 Α. Yes. Would you tell us what it is, please? 3 Q. It is a pilot unity resolution. It is essentially the 4 5 resolution of our board of directors on the methodology to be 6 used in support for trying to organize and merge with 7 independent pilots associations that were identified in the 8 resolution. 9 And --Q. THE COURT: Is this being offered? 10 11 MR. KATZ: Yes, sir. 12 THE COURT: Any objection? 13 MR. JACOBSON: No, your Honor. 14 THE COURT: Okay. D 2 in evidence. 15 MR. KATZ: Thank you. THE COURT: ALPA wanted to have APA become part of 16 its union, didn't they? You wanted to invite some by some 17 18 modality, get those 11,000 American pilots to be ALPA 19 members, didn't you? 20 Α. Our mission statement was everyone --21 THE COURT: You wanted them because they were a big 22 union, they were a dues paying -- You wanted them to be ALPA 23 members? 24 Of course. They were certified in 1963 and I think 25 every union president since would hope would to be the

president who brought them back into the union, absolutely. 1 2 Why did you want the American pilots to rejoin the Air Line Pilots Association? 3 My belief was, the mission statement as identified in 4 5 the first paragraph, was that we were supposed to try to have 6 all pilots in our union, and this is how we were founded in 7 1931, and so as an overall goal, it wasn't just for APA, it 8 was Continental, Fec Ex, Air Tran, Southwest, it was everyone 9 was the ultimate goal. THE COURT: Was there any other domestic carrier 10 11 larger than American that went a member of ALPA. 12 Α. No, they were the largest. 13 THE COURT: American was the largest nonALPA pilot 14 group in the country? 15 Absolutely. Α. Who would benefit from the American pilots rejoining 16 ALPA, in your view? 17 I view American would benefit, but the Air Line Pilots 18 19 Association would benefit, and I think all the other pilots 20 in other companies would benefit by a stronger union with more political clout, with more economic clout, with better, 21 22 what is known as pattern bargaining. There are a number of 23 times that American I think had harmed as an independent,

they started the B scale, two-tier wage scale which was very

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harmful.

There is a number of things that American had done. 1 2 In that started at American Airlines? Yes. We thought being part of one year union we could 3 Α. 4 advance the cause of piloting better with everybody in the 5 same union. 6 THE COURT: Two-tier system is when new hires go on 7 to a lower scale than existing pilot? 8 THE WITNESS: That's correct. American started a system where all new hires were paid 50 percent less, and 9 10 originally forever, not just for four or five years, they 11 agreed to pay new pilots 50 percent pilots less forever. 12 And did you view that as a bad thing for the piloting 13 profession? I thought that was cataclysmic for the piloting 14 15 profession. Did it spread from American to other airlines? 16 17 It spread but nobody agreed to forever. It got into 18 five years and ten years. It took us 20 years to get rid of 19 that provision that American started. 20 This was one of the reasons for the goal of having all Q. 21 pilots in one union? 22 Absolutely. Α. 23 All right. And then when this opportunity arose on 24 October 27, 2000, what did you say in general to the pilots

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of American?

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The pilots of American were aware of our resolution. More importantly they are aware that we had an active campaign to organize Continental underway, and they are aware that I had an active plan that when we were finished with Continental, that we were going to organize Fed Ex next. so they are aware of that and they wanted -- they had an active group, a small group, but active nonetheless, enthusiastic, who were upset with APA over a number of things, beginning with their 45 million dollars debacle, illegal strike that they got fined for. They are embarrassed that in 1997 they tried to go on strike and the emergency board, President Clinton stopped them in 13 seconds. They tried to get a contract through equal to United, but it wasn't equal to United and the pilots rejected it. There are a number of pilots that American were very dissatisfied with APA and recent mystery. They are aware of United historic new contract, a successful pilots strike by Northwest in 1998 and there was some level of interest by at least some American pilots, and they had prodded Captain Lavoy and -- Rich Lavoy and Brian Mayhew to do the invitations. Those were the officers of the Allied Pilots Association at that time?

That's correct, that's correct.

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How would you compare this appearance at the Allied Pilots Association board of directors on October 27, 2000, to the organizing efforts that were ongoing at Continental airlines amongst the pilots there? At this point with Continental, the reason I chose Continental and Fed Ex is we had a large group including their board of directors who was already on board and willing to sign an agreement. We had already, it was going to cost about a million and a half dollars for each campaign. almost 100 volunteers of ALPA volunteers who would need to go out on the road and be willing to work for about 120 days, be in the crew rooms, talk to the pilot, be present on videos, make campaign literature. It is a like a political campaign that lasts intensely the last 120 days are very intense but it takes about a year. These are pilots from other airlines like Northwest and United? Α. Yes. Who go to talk to Continental in the Continental crew rooms? Right. Plus we had Continental pilots, most important in the effort because their board of directors, the ICE board, wanted to merge with ALPA and so it is going to be a joint campaign. And we were going to get, I had enough contact with Fed Ex that we were going to have a similar

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experience with Fed Ex because we had a large majority of the board and their leadership actually wanted to merge. wasn't having to convince them. THE COURT: By the way, there is two ways you can take a nonALPA union, one, can you merge the two unions. THE WITNESS: Yes, sir THE COURT: You don't get cards, you don't do a campaign there? That's correct. Α. THE COURT: Or you can use a card campaign which is in effect you certify the existing union and then certify ALPA as the bargaining agent, or have an election which then certified ALPA. THE WITNESS: Those are the two methodologies, sir. I rejected the card campaign. I was, I thought it was a terrible strategy, and I was the principal advocate of this strategy only by merger. If it couldn't co-opt the leadership, if they didn't agree with you, I didn't want a hostile takeover. It is either a friendly takeover where both leadership teams wanted it, or it wasn't worth pursuing it. It was going to be a costly failed endeavor. So I was committed to one strategy, a strategy by merger, not by card count. If we go to the third page of this document, be it

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further resolved, and numbered paragraphs. I would like to get to the number 3 item. Proposed merger agreements with independent pilots associations will be subject to approval by the executive council and ratification by the executive board. So did this resolution reflect the preferred method that you just stated? Yes, it did. Α. Is this the method that you employed with the a, that Q. the association employed, with the Continental pilots? Α. Yes. So how did it start, was their action taken by the governing body of the Continental pilots? Eventually it started with my approaching their leadership, probably in 1999. And it took a lot of months to develop a bond and a trust that this is something we should do together, so it is probably six months of spade work, if you will, trying to nurture a relationship and then got them very interested to the point I wanted to make sure that the Airlines Pilot Association would approve the merger, and they needed the confidence that the entire board of directors would welcome Continental back. That is really what the principle focus of the whole reason to have this pilot unity resolution, it was about Continental, it wasn't about Fed Ex and it wasn't about American.

Q. Did you give the Continental pilots that union, that they would be welcomed back into the association?

A. I did but they wanted the assurance from the entire

4 board of directors, not just from me. That what is this do.

Q. That is D 2, the unity resolution was a reflection of

6 the desire of the entire Air Line Pilots Association board to

welcome the Continental pilots back?

8 A. Continental was the mission right in front of us and the

obstacle we were trying to clear. We also included everyone

else, because why not? We have a mission statement to

11 organize everyone, merge everyone, let's list everyone but

12 | the reason we needed this unity resolution was we had stalled

at Continental. Without it we were not going to be able to

14 get done.

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- 15 Q. Did you say there was a million and a half dollars
- 16 | budgeted for organizing the Continental pilots?
- 17 A. Yes.
- 18 Q. That was to be spent in 2001?
- 19 A. Spent from the end of 2000, we went right immediately
- 20 back to work when this was, resolution was done, and we
- 21 | concluded the merger in April, Continental pilots voted in
- 22 | mid April of 2001, and they became official members June 1st,
- 23 2001. Then we went straight into the Fed Ex campaign.
- 24 Q. All right. That was done with cards or with a merger
- 25 | agreement?

- 1 A. They were both with merger agreements.
- 2 Q. In compliance with exhibit D 2?
- 3 A. Of course.
- 4 Q. Can you tell the jury, please, what was the budgeted
- 5 | amount for organizing an American for the year 2001?
- 6 A. Zero.
- 7 Q. There was nothing budgeted to organize the American
- 8 pilots?
- 9 A. No.
- 10 Q. All right. But you did give a speech on October 27,
- 11 2000?
- 12 A. Yes.
- 13 Q. And as a result of that speech did anything happen?
- 14 A. Well, actually there was really no follow-up. I give it
- 15 | my best shot. I was invited to talk by Captain Lavoy, I mean
- 16 American leadership. I think at the instigation of a couple
- 17 of members of his board of directors who were ALPA
- 18 enthusiasts, but nothing ever came of it.
- 19 Q. Can you describe on a scale of zero to 100, with 100
- 20 being the highest, what the level of interest among the
- 21 | representatives in the American pilots was in rejoining ALPA
- 22 in the year 2000 when you went to address them?
- 23 A. I would assess it at about five percent.
- 24 Q. How would you compare that to Continental?
- 25 A. Continental was about 60 to 70 and we had got 98 percent

```
of the membership eventually.
 1
 2
          By April of 2001?
     Q.
 3
     Α.
          Yes.
          Did you, from time to time, report to the ALPA Executive
 4
     Q.
 5
     Council about the progress that was being made under the
 6
    pilot unity resolution, exhibit D 2?
 7
          Yes.
     Α.
          I am not sure whether 243 and 44 are in every?
 8
 9
               THE COURT: D or P.
          243 and 244s. They are in evidence. I have copies for
10
11
     the Court.
12
               THE COURT: They are both in evidence.
          You are familiar with these documents?
13
     Q.
14
     Α.
          Yes.
15
          Are these the minutes from the ALPA executive council
    meetings in January and April, 2001, Mr. Woerth?
16
17
          Let me read it. Yes.
     Α.
          All right. Could we focus on the list of attendees for
18
19
     the January meeting. Exhibit D 243.
20
          MR. KATZ: I am sorry. P-243.
               MR. KATZ: Your Honor, I misled you. I think P-243
21
22
     and P-244 are the documents I had in my hand. Are they in
23
    evidence?
24
               THE COURT: I don't know. D 243 and, let me check
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P 243 and 244.

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1
               MR. KATZ: I apologize. I ask for these to be
 2
     admitted into evidence.
               MR. PRESS: Your Honor, P 243 and P-244 are in
 3
     evidence. They are admitted with Captain Rachsford.
 4
 5
               MR. KATZ: Fine, thank you, Allen.
 6
               THE COURT: They were admitted on June 20. 243 and
 7
     244, P, are already in evidence.
 8
         Mr. Woerth, looking at the list of attendees at the
     Ο.
     January 23, 2001, ALPA Executive Council meeting, I see the
 9
     national officers are there, including you, as the president?
10
11
     Α.
          Yes.
12
          And who are all these various executive vice presidents,
13
     sir?
          They are executive vice president David Morrow was from
14
15
     U S. Airways. Robert Morris is from Delta. Steve Soller is
     from Northwest. Kevin Dillon is from United. They had
16
17
     individual seats, each airline of that size was entitled to
18
     its own seat.
19
         Let me ask you this question, Mr. Woerth. Was there
20
     any of these executive vice presidents who had the
     responsibility of representing the interests of the TWA
21
22
    pilots?
23
     Α.
          Yes.
24
          Who was that?
     Q.
25
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That was G Cress Bernard, who was from Alaska.

1 TWA, because it was a smaller airline, was part of a 2 group represented by Captain Bernard? 3 Α. Yes. The first item on the first page are officer reports. 4 5 Could we blow up the third paragraph that refers to the pilot 6 unity campaign. 7 Do you see that language there, Mr. Woerth? Yes. 8 Α. What was your report, that is reflected by this entry in 9 Q. 10 the official minutes of the executive council meeting, can 11 you remember what you said? 12 Well, I don't remember all of what I said because I think I talked about 20 minutes about Continental which we 13 were very deep into, and had a lot of detail about all the 14 15 activities at all the different bases. My prediction for 16 success, and what we were going to have to do. I spent about 17 20 minutes on Continental which is the majority, because that 18 was the only active campaign. 19 I talked -- at Fed Ex I addressed that their 20 current officers were very interested but we were going to 21 have to wait with Fed Ex until we were completely done with 22 Continental. We simply couldn't do two at the same time. We 23 might have had the financial resources, we don't have the 24 human resources. It takes about a hundred volunteers plus

the staff.

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You can only organize one group at a time. like fighting a two-front war. You are better off getting one objective done and then go on to the next objective. So most of this briefing, almost all of it, was about Continental. I touched on Fed Ex, we might do them next, I hoped we could. And that the the effort, I, this was probably my first meeting with them since our board in October that I had gone to Dallas, I met with APA, and nothing had happened, of course, now nothing would happen, we have a merger going in place with TWA, and that is the only thing we are going to to do. THE COURT: Well, Mr. Woerth, the second officer report, I gather it is P 243, do you see that, January 23 to 25 meeting? THE WITNESS: Yes. THE COURT: The second paragraph, officer reports, which is the first substantive paragraph, Captain Woerth reported that the Bilateral Scope Impact Committee established by October, 2000, board of directors, quote, for the purpose of developing as necessary a new amended established ALPA policies and procedures, including but not limited to the impact of the scope provisions on ALPA pilots to the airlines had been appointed. So the very first thing is some kind of committee

that is dealing with scope issues. And some discussion of

What is that all about? 1 the impact. 2 That is the first thing you discuss. The word Continental isn't even mentioned. That is the very first 3 4 thing in the minutes. 5 Actually, your Honor, this by Bilateral Scope Impact 6 Committee had really nothing to do with the classic job 7 security provisions and scope of acquisitions. 8 purely focused on the relationship between regional airlines 9 and main line carriers so this was all about how do we deal 10 with limitations on scopes for regional jets and for the 11 regional jet operators had an interest in lifting scope so they could fly more of them, the main line was trying to 12 13 restrict RJ flying, so this really had nothing to do with the 14 classic scope provisions, this was more how do do we deal 15 with regional jets, the whole purpose of the bilateral scope impact committee. 16 17 To follow up on that, Mr. Woerth. A scope usually appears in the section 1 of ALPA contracts, doesn't it? 18 19 Yes, it does. Α. 20 And would, within section 1 there are a variety of Q. 21 protections for pilots? 22 Α. Yes. 23 And did ALPA at that time represent the main line 24 carriers like Delta, as well as their regional or feeder

25

carriers, like Conair and ASA?

1 Of course, ves. Α. 2 And did the Delta pilots scope provisions have an alleged impact upon the ASA and Conair pilots flying? 3 4 Α. Yes. 5 Would you describe for the Court and jury what that 6 issue was? 7 As regional jets were introduced into the industry Yes. beginning in 19, mid 1990s, it became evident that they were 8 9 going to be paid only a tiny fraction of main line fare, sometimes way less than half, maybe two thirds less, and that 10 11 carriers like United and U.S. Air and American, and others, 12 everyone was concerned that they were going to go very 13 rapidly and replace the job of some smaller jet flying by the 14 main line carriers, it is going to be job transfer away from 15 main lines like Delta and United into Conair, Pinnacle, airlines you never heard of, who are going to get this out 16 17 source flying. So there was a lot of tension between the 18 19 limitations on that flying into the contract that main line 20 carriers got their owners to agree to, and that aspirations 21 of some regional pilots who wanted those removed so they 22 could fly bigger equipment and get more flying for 23 themselves. 24 THE COURT: Mr. Woerth, in terms of scope, isn't there a difference in attitude for the pilots of an airline 25

that was likely to be acquirer, American was likely not to be taken over, they were likely to be the ones, historically I think who were buying airlines. Their pilots would have one viewpoint, which would be not to have these newly acquired pilots take their jobs away.

Then you have other airlines who are more likely to be targets of a takeover by the TWA. Their concern is the reverse. Their concern is that when they are taken over they don't get stapled to the bottom and that they maintain some seniority. Is that right?

THE WITNESS: That is correct. And --

THE COURT: How did that play out in your role as president of the union, that tension between the airline who was likely to be a taker-over, as opposed to one who is likely to be taken over?

THE WITNESS: Your Honor, that is why we had ALPA merger policy, that if there was an acquisition, the governing policy, ALPA-to-ALPA, would are merger policy and notwithstanding all these other provisions. In the end, the merger and integration would be governed by our policy.

THE COURT: That is within ALPA and ALPA.

A. That's correct. When you don't have an ALPA carrier, it becomes very difficult. Most U.S. carriers, your Honor, if you will permit me, actually wrote scope provisions covering both directions because they didn't know what was going to

happen.

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American, if I may say, was a little unique in their arrogance in presuming there would only be one way, it would always be the acquirer, but in the unlikely event they are acquired, the very provisions that they denied anyone else they insisted upon for themselves. It was the ultimate hippocracy, but that was the contract of American Airlines. So the contract at American said if American were 0. acquired by some other airline, they would have the right to a seniority arbitration to put the list together? That's correct. Α.

- 11
- 12 But they denied that same right to the pilots of an 13 acquired airlines?
- 14 Yes, they did.
- 15 All right. If two ALPA carriers merged, and the ALPA 16 merger policy applies, what happens with the seniority 17 integration in that circumstance?
 - When it us two ALPA carriers emerging, they have a period of time when they are supposed to try to negotiate an agreement. We don't want this to drag out forever so let's try to be the prescription, try to get it done within I think six months. And failing a successful negotiation of good faith of both parties, they are able to submit the seniority integration to a third party, an arbitrator, and that happens a great deal of the time.

You are saying frequently it does take an arbitrator to 1 2 resolve a seniority integration dispute? Yes, it does. 3 Α. Do you have an opinion why that is? 4 Q. 5 Yes, I do. Α. Would you state it, please? 6 7 I believe that seniority integration is the most 8 difficult political thing a member of a committee or an MEC 9 can do, and it is unlike even contracts where we do contracts 10 and side letters all the time, contracts are constantly 11 amended, and there is always a point where we gave up too 12 much or we didn't get enough but a contract is short term. 13 It may last a couple of years. For pilot seniority, the seniority numbers last 14 15 forever, so the emotion and the responsibility is usually 16 overwhelming. It is very common that a pilot, MEC or a merger 17 committee, pilot sees where a deal could be but they just 18 19 can't be the one who forever tells their pilots, I agree to 20 your seniority number for the rest of your life. Especially 21 knowing full well that every pilot wants more seniority. 22 There is no way to make it happen. It is human nature. 23 there is a way to punt it to a third party, it is natural 24 that usually that is what happens. They give it to an

arbitrator and let him decide.

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MR. KATZ: Your Honor, I have a couple more questions and I would like to take a break. THE COURT: I was going to tug. Let me follow-up with this one issue and one other. won't take a second. What impact, if any, do these provisions of ALPA merger policy, did these provisions of ALPA merger policy, have upon the American, the prospect of the American pilots joining ALPA after January 9, 2 2001? Well, they have always been the principle obstacle. American pilots, as evidenced by their contracts, do not want to -- want to totally be in control in a situation. they acquired somebody they wanted the right to have total control and domination of the outcome and they put that in their contract. One of the principle obstacles to ever getting American back is the attitude of the American pilots who do not want to be subject to arbitration. And so while, to try to get American to join us, which would be subject them to arbitration was completely nonsensical. The whole reason they stayed out, I mean, they insisted on no seniority integration for American as an absolute principal they wanted to have, and if they joined ALPA they would have to buy our bylaws submit to arbitration. So it was a non-starter for American pilots.

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               MR. KATZ: I think this would be a good time for a
     break.
 2
 3
               THE COURT: Okay. Ladies and gentlemen, we will
     take a break until 20 after ten. Do not discuss the case
 4
 5
     among yourselves.
 6
               Keep an open mind until you have heard all the
 7
     evidence. All rise when the jury leaves.
 8
               (Jury leaves the courtroom.)
 9
               THE COURT: I will see you at 20 after ten.
10
               (Recess).
11
               (Jury enters the courtroom.)
12
               DUANE WOERTH, Resumes.
13
               THE COURT: Mr. Katz, you can continue with your
14
     direction examination.
15
               MR. KATZ: Thank you, your Honor.
               CONTINUED DIRECT EXAMINATION
16
17
               By MR. KATZ:
               MR. KATZ: In order to expedite the process I would
18
19
     like to distribute the exhibits that I plan to go through
20
     with this witness, to the Court, the witness and opposing
21
     counsel.
22
               THE COURT: Okay.
23
               MR. KATZ:
                          They are in the order I plan to address
24
     them.
25
               THE COURT: Okay.
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THE COURT: You have a document here called
 1
 2
     jumpseat policy but there is no marking on it.
 3
                          I will explain that when we get to it.
               MR. KATZ:
     If you like I would address it now. I would rather start
 4
 5
     with the April 2 MEC meeting. I think we had the resolution
 6
     up on the projection screen a few minutes ago.
 7
               THE COURT: J 124?
 8
               MR. KATZ: No, it is one of the earlier ones, that
 9
     we looked at.
10
               THE COURT: What are you beginning with?
11
               MR. KATZ:
                          It might be D 74. Is that the
12
     resolution. Let's start with the resolution.
13
     Q.
          This is D 13?
               THE COURT: D 74 is already in evidence.
14
15
          D 13 is in evidence now. You are familiar with this
     resolution of the TWA MEC, Mr. Woerth?
16
17
          Yes, I am.
     Α.
          And looking at the, do you know what the voting was,
18
19
     without looking at the document?
20
     Α.
          Yes, I do.
21
          Would you describe that, please?
     Q.
22
          I think everyone except Hollander ended up voting for.
23
          And it does recite, as we looked before at the
24
     whereas's, extensive advice from various advisors. Did you
25
    have any role in telling these advisors what advice to give?
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- 1 A. No.
- 2 Q. Did you appear at the April 2 MEC meeting?
- 3 A. No.
- 4 Q. Why not?
- 5 A. I wasn't invited.
- 6 Q. And how does that work under ALPA's practice?
- 7 A. ALPA's practice is, I am like the president. We have 41
- 8 | airlines. And I work in Washington, and I don't impose
- 9 myself on the govenors, I don't just show up at their
- 10 | meetings. I am the president. I want to talk to you, if
- 11 | they want my advice they can invite me to meetings which I am
- 12 happy to attend. They can see me in Washington. But I had
- 13 60,000 pilots, of which -- to represent. I am not ensure
- 14 | where I was April 2, but I wasn't with them, I know that.
- 15 Q. Were you invited to that meeting?
- 16 A. No, I was not.
- 17 Q. And do you have other responsibilities as the president
- 18 of the union?
- 19 A. Many additional responsibilities. Yes. 60,000 pilots,
- 20 40 airlines.
- 21 Q. Is there a staff of the Air Line Pilots Association
- 22 | responsible for directing the activities?
- 23 A. Yes, we have nearly 500 employees and lots of directors
- 24 and lawyers who do the work.
- 25 Q. And are there areas that you focus on aside from local

1 | issues affecting particular airlines?

A. Well, I am principally responsible for all the finances of the association and its governing policies and Washington politics.

I deal with the administration and Congress, and at this particular time we were in the middle of an organizing drive with Continental. I was dealing with the Conair air strike, the biggest thing going on in April, we had a strike of the Conair pilots, regional pilots had just gone on strike so I was dealing with that.

- 11 Q. When you say dealing with the administration what you 12 are you referring to?
- 13 A. I am dealing with the Department of Transportation,
- 14 Federal Aviation Administration, National Mediation Board.
- 15 Anything that might interface and affect our pilots contracts
- 16 or their companies.
- 17 Q. All right. And did you agree with the decision that the
- 18 MEC made on April 2?
- 19 A. Absolutely.
- 20 | Q. Why did you think they made the correct decision, Mr.
- 21 Woerth?

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- 22 A. Any other decision would have resulted in a liquidation
- 23 of TWA and loss of all their jobs. It seemed obvious it was
- 24 | the only decision.
- 25 THE COURT: Mr. Woerth, they still had the four

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days later, the 1113 hearing, the bankruptcy court which
 1
 2
     could have achieved the same thing.
               THE WITNESS: It could have achieved the same
 3
     thing, potentially.
 4
 5
                           If that had been granted they wouldn't
               THE COURT:
 6
     have walked away.
 7
          I am sorry, your Honor?
     Α.
 8
               THE COURT: American wouldn't have walked away?
          They probably might have waited until until the end of
 9
     Α.
10
     1113.
11
                           That was four days off, April 6 it was
               THE COURT:
12
     scheduled, the hearing on that.
13
               THE WITNESS: I accept your point, your Honor.
          How would you compare the results for the TWA pilots of
14
15
     the deal that they accepted on April 2, versus what would
     have happened if the 1113 motion had been granted?
16
17
               MR. JACOBSON: Your Honor, I think this is getting
     too far into legal opinion.
18
19
               THE COURT: Yeah, that is getting pretty subtle.
20
               MR. KATZ: To compare the results of the 1113 --
               THE COURT: We don't know what the results of the
21
22
     1113 were going to be. Not on April 2. I don't know what
23
     you are getting at. I am just not sure what you are getting
24
     to.
          Let me ask the witness to turn to exhibit J 124, which
25
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1
     is in evidence.
 2
               THE COURT: J 124?
 3
               MR. KATZ: Yes, your Honor.
               THE COURT: Is in evidence. You are correct.
 4
 5
          This is a letter to you dated March 26, 2001, from
 6
     Roland Wilder, who is seniority lawyer for the TWA pilots,
 7
     correct?
          I am looking at J 124 now, yes.
 8
     Α.
 9
          Did I describe what it is correctly?
     Q.
10
     Α.
          Yes.
11
          All right. And did you receive this letter on or about
     Q.
12
    March 26, 2001?
13
     Α.
          Yes, I did.
          And did this present an alternative that was available
14
15
     to the TWA MEC?
          I referred this document, I didn't try to render a legal
16
     opinion on what advice it takes. I turned this letter after
17
     reading it over to our counsel for advice.
18
19
          The first paragraph of the letter, maybe we can blow
20
     that up, says, Mr. Wilder is advising you that the MEC will
21
     decide as early as March 30, that is a few days later,
22
     whether suit should be instituted against TWA and A and
23
     American to compel arbitration of the minor dispute created
24
     by the carriers violation of the successorship provisions of
25
     the TWA/ALPA collective bargaining contract. In preparation
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for this eventuality, the master chairman instructed me to 1 2 seek your authorization under the ALPA Constitution to sue the carriers for the reasons set forth below. 3 So what consideration did you give to that 4 5 request? Well, two things: First, I turned the entire letter 6 7 over to my attorneys for advice. 8 But the second question was, I normally get letters like this not from an attorney, The master chairman makes a 9 10 request to me, not an attorney directed by a master chairman 11 so I was waiting to hear from Bob Pastore. 12 Did you get a request from Captain Pastore or a lawsuit at this time? 13 14 No, I did not. 15 To your knowledge, was there a resolution adopted by the TWA MEC seeking this kind of lawsuit? 16 17 I don't remember any resolution. 18 And who were the lawyers to whom you referred the 19 letter? 20 I would refer this first to our in-house counsel, Jonathan Cohen, ALPA's own internal counsel, and I assumed he 21 22 would get the advice of our general counsel, Cohen, Weiss and 23 Simon. 24 The lawyers would get together to try to give me

their advice and recommendations as to this procedure.

All right. In the middle paragraph that is up on the 1 2 screen, it says Mr. Wilder is seeking to institute litigation in the United States District Court for the district of 3 4 Delaware. And acknowledge other things he is seeking 5 injunctive relief. At the very end, in order to preserve the 6 -- sorry. -- enjoining -- an injunction enjoining the 7 completion of the TWA American transaction. Without getting 8 into the legalistic aspects of it, did you have a view as to 9 the desirability or undesirability of that proposed course 10 much action? 11 MR. JACOBSON: Objection, your Honor. I think this requires some foundation. He just said he doesn't apply a 12 13 legal and he handed it off to the lawyers. 14 THE COURT: I agree with that. 15 Did you read the letter? Q. 16 Α. Yes. 17 Q. And did I understand what Mr. Wilder was proposing to 18 do? 19 Yes. Α. 20 What was your understanding based on this letter? Q. 21 My understanding -- I understood that he was asking me Α. 22 to sue to keep the ability to arbitrate, even though the 23 motion, knowing that the TWA agreement may fail, or collapse, 24 unless their ability to arbitrate was eliminated. So it a 25 seemed, we were debating two things. Negotiate it and maybe

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it will go away, and to have a court to keep it under the threat that American may walk from the transaction. didn't know that. With absolute certainty that was my belief. So it seemed to be at cross purposes with the survival, in my judgment. But I was waiting to get advice from my attorney. All right. And did something happen before the attorneys responded? Well, they got this agreement in April 2, the MEC agreed to their deal on April 2. Q. Okay. Do we have D 74 in evidence? We looked at the resolution of the TWA MEC a minute What impact, if any, did the TWA resolution on April 2 have on the request for the initiation of a lawsuit? I didn't hear any more about it at that time. Α. Q. What was your assessment of the MEC's decision on April 2? My understanding was that they had taken a course of action to eliminate additional risk under 1113. At least they knew what they agreed to in this case, and with the hopes that the transaction would ultimately be completed. The asset acquisition and TWA LLC, and leading to what we knew would take about another year to the final integration becoming American pilot. I thought we were on

- 1 that road now.
- 2 Q. And did you agree with that decision?
- 3 A. Yes, I did.
- 4 Q. Could you think of anything that you could have done or
- 5 | that ALPA could have done to persuade the Allied Pilots
- 6 Association to go along with the seniority integration
- 7 process that ended up with arbitration?
- 8 A. I do not.
- 9 Q. All right. After the MEC made this decision on April 2,
- 10 you made an appearance, did you not, at the Allied Pilots
- 11 Association board of directors meeting in April, 2001?
- 12 A. Yes, I did.
- 13 Q. Would you tell us how that came about, please?
- 14 A. I requested a meeting and asked that president of APA,
- 15 John Darrah at the time, it was going to be in Texas, in
- 16 Dallas, to meet with American Eagle pilots and I wanted this
- 17 | opportunity to talk to the board to advocate the position of
- 18 | the TWA pilots in in this integration.
- 19 Q. Did Mr. Darrah extend an invitation to you to appear
- 20 beer before the Allied Pilots Association board on April 5?
- 21 A. Yes, he did.
- 22 | Q. You accepted that invitation and addressed the board?
- 23 A. Yes, I did.
- 24 Q. Tell us, what did you tell the board?
- 25 A. I told the board that the TWA pilots had made a very

difficult decision, it is hard to give up scope protection, and a right you believe you have, and, but they had done that now.

I was really trying to get them convinced that most importantly, that the provision in the contract about just stapling to the bottom 100 percent of the TWA pilots was totally unacceptable, it was morally reprehensible. They would live to regret the day in this regard. They wanted, they were very jealous of the Northwest contract, the United contract, the Delta contract, the ability to have pilot unity, and as a reminder to them they had done small things before, the great American Airlines had a couple of small, they bought Trans Caribbean in the sixties, they bought Air California. They bought Reno, those were tiny small transactions. 11,000 pilots absorbing two or three hundred.

And this was very different. TWA was almost 2,500 pilots with an established carrier, very seasoned, and if they wanted unity they were going to have for their combined future at American, they are going to have to have a fair process, even if it didn't include arbitration, their negotiation was going to have to really stretch beyond what they purportedly had right in their contract. So I was encouraging them to use all their efforts to go way beyond to what they thought they were going to do to think of the long term future of American, which included TWA, that they would

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Q.

What did you say about that?

would be better off having a fair integration through negotiation and that I would do everything I can to help that process. I suggested we get facilitation, if you won't have an arbitrator, at least get some outside help to try to get the parties to get to a deal, but they could not approach this like they did with Reno Air or Trans Caribbean or Air California. This was a big transaction, the TWA pilots deserved a better integration that their contract was providing. Did you tell the Allied Pilots board of direct directors that you told the TWA pilots that they needed to get real? No. I told American pilots that they needed to get real. It was all in reference to this idea that they could staple absolutely to the bottom of single pilot. completely unreasonable. And I reminded them of their hippocracy, quite frankly. If you are acquiring somebody, you want to be stapled. If you are being acquired by somebody else, you want to be integrated, I told them that. I called them on that. They didn't seem to blink, but I think they got my message. Did you compare this transaction to the Reno deal? Α. Yes.

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There was nothing to compare. Reno was a brand new airline with junior pilots. There was only a couple hundred of them. And TWA had been around for 70 years, and some of these pilots had been flying for 30 years. And they had an important international network and domestic network, their company thought it was important enough to buy them, for their future they ought to do a fair integration. Did you say anything to the Allied Pilots Association 0. board of directors with regard to the age and experience of the TWA pilots in terms of how that might impact the American pilots? Well, I tried to remind them that TWA was also a very senior pilot group. They had a lot of senior pilots and within five to ten years, I thought a large, I didn't have precise numbers, but 30 to 40 percent of the TWA pilots would retire, in other words, the benefit of that American pilots were all going to to get promoted inside to those jobs, so that again, my focus was trying to think of the long term. This is a merger that is going to happen now. American will benefit and you will inherent a lot of good jobs from TWA because their senior pilot force will retire, so bottom line, think long term. Don't think about tomorrow. Think ten years from now. Mr. Woerth, do you think that your appearance before the APA board of directors was a help or a hindrance to the TWA

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pilots in their seniority integration?
 1
 2
               MR. JACOBSON: I am going to object, your Honor.
     I think that is total speculation.
 3
               THE COURT: Ask that a different way.
 4
 5
     sustaining the objection to that question.
 6
          Mr. Woerth, what if any impact do you feel your
 7
     appearance had?
 8
          I do know that unlike in previous acquisitions by
     American, that APA ultimately did agree to enter in
 9
     facilitated negotiations, negotiations that ultimately took
10
11
     place from, well, the deal was in April. They continued to
12
     negotiate all the way through mid September which was very
     uncharacteristic of American, and that they did come off
13
     their staple everybody to the bottom of the lies, it was
14
15
     still in my view a harsh integration but 46 percent of TWA
     got integrated. Not as well as I would have liked. And so I
16
     hope there was some impact. I can't take credit for this.
17
18
     tried my best.
          All right. Returning to exhibit P-244. Which has been
19
20
     now I think received in evidence?
21
               THE COURT: Which one?
22
               MR. KATZ: P-244. I distributed that before.
23
               THE COURT: That is in evidence.
               MR. KATZ: Before the break.
24
25
               THE COURT: That was already in evidence.
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1 MR. KATZ: Yes, that came in through the Rachsford 2 video. THE COURT: That was already in. 3 This is the executive council meeting minutes of April 9 4 Q. 5 to 11, 2001. Do you have that? Can you put that up? I am trying to find it. Executive council minutes. 6 7 Right. You are familiar with this document, Mr. Woerth? Yes, I am. 8 Α. 9 Let's flip to page 12. There is a briefing to the Q. board. The executive council that is noted here under the 10 11 heading agenda item number 3, organizing slash pilot unity 12 campaign review. 13 Did you provide that? 14 Α. Yes. 15 And what was the purpose of this review? Well, we are required to update I think the executive 16 17 council at every meeting so we give them the review of the 18 status of where we were. 19 The second paragraph, Brian, can you blow that up, please? 20 21 The minutes say the association has expanded its 22 activities with four major independent pilot unions, it names 23 them. In an effort to achieve the associations goal of 24 unifying the pilots of the United States and Canada under the 25 ALPA banner.

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What did you say to the ALPA executive council in April on this subject, Mr. Woerth? Well, like, this pretty much in the same vein as our January meeting, I spent about 20 minutes on Continental, because that was coming to a close. We were going to have the vote, or almost immediately, and wanted to update them on what I thought was going to happen. Fed Ex we had already started an active campaign there beyond grass roots now, we had engaged in a very serious way the Fed Ex board of directors, MEC, if you want to call it that, and we are prepared immediately upon the success of Continental which I anticipated to happen almost immediately, that we would, before the dust was settled, we would have a very active campaign at Federal Express. At Allied, I was reporting that I had actually gone to just a few days earlier to the Allied Pilots Association and, to advocate on behalf of TWA pilots and there was nothing going on at American. There was no chance, or even way to contemplate a merger. We are in the middle of the merger with the seniority integration, Allied Pilots hadn't gotten back to us at all. I didn't expect anything with the obvious reason --THE COURT: Mr. Woerth, that is not what this says. This says you were expanding your activities with four major

independent unions. You name the four. The third one you

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1
     name is Allied. That is what it says.
 2
               THE WITNESS: That is what it says.
               THE COURT: That is not the answer you were given.
 3
 4
     You were describing something other than what that says.
 5
     That said you, my question is what did you do, what expansion
 6
     did you do with the Allied Pilots Association, like that says
 7
     there.
          We did nothing, your Honor. My --
 8
     Α.
 9
               THE COURT: Then why did that say that?
10
          This was a heading typed up by our secretary, that, it
11
     was a 20-minute speech, that is how she captured it.
12
     my briefing from all four items from my pilot resolution, I
13
     gave them an update on each one. Two of them had very active
     activities, your Honor. Allied had nothing. We had some
14
15
     minor outreach from Air Canada Pilots Association, ACPA, and
16
     that was my report, your Honor.
17
          Following the meeting of the ALPA executive council, did
18
     you attend a meeting of the TWA MEC in or around April of
     2001?
19
20
          Yes, I did.
     Α.
21
          Would you describe how that came about?
     Q.
22
          I was invited by Captain Pastore to come to the meeting.
23
               THE COURT: Date of the meeting again?
24
          I believe it was towards the end of April. The precise
25
     date I am not sure.
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MR. KATZ: Your Honor, I would offer for it
 1
 2
     indication exhibit J 426, which is the minutes.
               THE COURT: Is there any objection to that being in
 3
     evidence? J exhibit? The very last J exhibit.
 4
 5
               MS. RODRIGUEZ: No, your Honor.
 6
               THE COURT: What?
 7
               MR. JACOBSON: No, that was a P, wasn't it.
               THE COURT: No, he is saying J 426.
 8
               MR. JACOBSON: We have no objection to J 426.
 9
10
               MR. KATZ:
                          Thank you.
11
               THE COURT: Mr. Katz, do I have it right?
12
               MR. KATZ: Do, you do, sir. You have it absolutely
13
     right.
               THE COURT: Okay.
14
15
          In Mr. Woerth, that may give --
               THE COURT: That is in evidence. I am putting that
16
17
     in evidence without objection.
               MR. KATZ: Thank you, Judge Irenas.
18
19
          Does this tell you the precise date of the meeting you
20
     attended of the TWA meeting?
21
          It was April 23.
     Α.
22
          All right. And the minutes do reflect on the second
     Q.
23
    page that you briefed the MEC regarding a variety of matters?
24
     Α.
          That's correct.
          Was there also a discussion, do you recall briefing the
25
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1 MEC on these items that are mentioned here?

- 2 A. Yes, I do.
- 3 Q. And then it says that you briefed them on your presence
- 4 | at an APA board meeting in Dallas. Was that part of your
- 5 address?
- 6 A. Yes, it was.
- 7 Q. And did the question arise as to what you had said to
- 8 | the Allied Pilots Association board?
- 9 A. Most certainly it did.
- 10 Q. What did you tell the members of the TWA MEC at that
- 11 time?
- 12 A. I recounted accurately what I told the members of the
- 13 | Allied board, American pilots, how to treat, you ought to
- 14 | treat the TWA pilots fairly and give them a much better
- 15 | integration than stapled to the bottom, and basically
- 16 repeated what I just gave in testimony, that you ought to
- 17 | think long term, the TWA pilots were senior. There is a lot
- 18 of reasons to, for Allied to stretch way beyond what they
- 19 were currently offering, prepared to offer the TWA pilots.
- 20 That is what I told them.
- 21 Q. Did they have questions about your participation in this
- 22 board meeting?
- 23 A. Well, they did because it had been erroneously reported
- 24 by an American pilot that I had told them that TWA should get
- 25 real, when in fact I had told Allied that they needed to get

- 1 | real, and of course, that should be cleared up and it was.
- 2 Q. How was it cleared up?
- 3 A. I told them what actually happened, and they were
- 4 satisfied.
- 5 Q. All right. You see below the questions and answers,
- 6 there is a reference to Ted Case. And a statement he made.
- 7 A. Yes.
- 8 Q. And it says he asked you, the TWA pilots, had your
- 9 commitment as the president of ALPA to use the full resources
- 10 of the association, including litigation, if possible or
- 11 necessary. Do you remember him raising that point?
- 12 A. Yes.
- 13 Q. What did you tell him at that time?
- 14 A. I believe I told him he would have our full support and
- 15 | we would use litigation, if it was warranted. In other
- 16 | words, if there was a legal basis or American or Allied had
- 17 | violated laws, we would proceed. But it had to be a
- 18 plausible lawsuit.
- 19 Q. The minutes say that you told Mr. Case and the MEC that
- 20 ALPA would not leave any stone unturned to protect the TWA
- 21 pilots. Do you remember saying that?
- 22 A. Yes.
- 23 Q. And do you feel that you fulfilled that commitment?
- 24 A. Yes, I do.
- 25 Q. In terms of the actions of the association you were

- 1 listing things before April 2 and after April 2, you attended
- 2 | the APA board of directors. That was on April 5, right?
- 3 A. Yes.
- 4 Q. Then on April 23 you attended the TWA MEC meeting. And
- 5 | and met with the TWA pilots?
- 6 A. Yes.
- 7 Q. And do you remember taking part in any of the seniority
- 8 | integration discussions after this point in time?
- 9 A. It was later in the summer when the facilitation
- 10 started. 2, I took the opportunity twice to attend the
- 11 facilitation.
- 12 Q. What city were those talks being held in?
- 13 A. In Washington, D.C.
- 14 Q. Who were the participants in those talks?
- 15 A. There was merger committees of both of American pilots
- 16 | and the TWA pilots.
- 17 Q. Anyone else present?
- 18 A. I think the facilitator was also present.
- 19 Q. That was Rolf Dalton?
- 20 A. That's correct.
- 21 Q. And he is a nationally recognized arbitrator and
- 22 mediator?
- 23 A. That's correct.
- 24 Q. With experience in airline industry disputes?
- 25 A. Yes.

- 1 | 0. Were there also lawyers for the two sides there?
- 2 A. On at least one occasion I believe both Roland Wilder
- 3 and Wes Kennedy were both present, I believe.
- 4 THE COURT: What is the second name?
- 5 A. Wes Kennedy I believe is the attorney that the American
- 6 pilots were using. Wes Kennedy.
- 7 Q. He was their seniority lawyer?
- 8 A. Yes.
- 9 Q. Like Mr. Wilder was for the TWA pilots?
- 10 A. That's correct.
- 11 Q. And what was the subject being discussed at these
- 12 meetings?
- 13 A. Well, they were having facilitated discussions to get to
- 14 | a negotiated settlement of integration. I came to support
- 15 the TWA pilots and also to encourage the importance of a
- 16 | negotiated settlement, and the sooner they got one, the
- 17 better.
- 18 So I was trying to encourage both parties, both
- 19 parties honestly to stretch and try to reach an agreement.
- 20 Q. And how did it come about that you attended this
- 21 session?
- 22 A. I asked the party, I think Bob Pastore asked if I could
- 23 show the support for the TWA pilots, my physical presence at
- 24 | the meeting, so I complied with that.
- 25 Q. What did you say when you were there?

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I encouraged to the Allied Pilots that they, of course were going to have to get off that stapling proposal. are going to have to stretch, I reminded them what I told them in Dallas, you shall going to have to get way past where you think you can have a comfortable, fair settlement that you can be proud of, and American employees as well as Allied. Everybody needs to get off their current positions because it was like trench warfare. You weren't going to get a deal with both sides staying exactly where they were and just staring at each other. There hadn't been a lot of movement. That is what I told them. Mr. Woerth, it has been suggested in these proceedings earlier before today, that the TWA pilots might have benefited if you had threatened litigation at the meeting you are referring to. Did you consider that? I didn't think litigation would be helpful. In fact, it would be a total distraction, and might end the negotiations. Why did you think that? Q. There was no legal foundation to compel American Airlines pilots to even negotiate. They had a contract that said they could do what they were going to do. Nobody appreciated that. I certainly didn't. But I didn't see a

legal argument. There was a morally persuasive argument to

1 do better, but not a legal argument to compel them to do 2 better. So my experience is this: You can't sue people 3 into liking you and making a deal. If you sue somebody, they 4 5 go into defensive huddle and just prepare to win the lawsuit. 6 They stop bargaining. 7 So I thought litigation, while bargaining, in my 8 opinion, that is a terrible strategy. 9 All right. So in the summer, we will call this Q. 10 seniority list integration negotiations. And you attended 11 one or two sessions? 12 Α. That's correct. THE COURT: You met with one or two? 13 I am pretty sure it was back to back days, your Honor. 14 15 THE COURT: Two-day meeting. 16 I attended two days in a row. I think they met longer 17 but I think I went two days in a row. That is my 18 recollection. Let me refer you to exhibit D 181 which is in evidence. 19 20 It is a summary of your comments to the April 23 MEC meeting. 21 Α. Okay. 22 With regard to this issue, what you said on the second Q. 23 page at the top, the MEC reports that you said TWA MEC had 24 made a realistic assessment of their situation, made the hard

decision and now APA needs to get realistic and make a hard

1 decision. Is that an accurate reflection of your comments at

- 2 the meeting?
- 3 A. Yes, it is.
- 4 Q. Thank you. Did you meet with any TWA pilots separately
- 5 | from the meeting at about that time while you were in St.
- 6 Louis?
- 7 A. In a completely separate meeting, I don't recall that.
- 8 Q. Like a lunch meeting, for instance?
- 9 A. I think we probably had lunch with the officers. That
- 10 seems plausible. I don't have a specific recollection of it.
- 11 Q. Do you recall a request by Captain Mike Day, the
- 12 | chairman of the merger committee for the TWA pilots, to
- 13 | initiate a jumpseat war?
- 14 A. Yes.
- 15 Q. Was that made at or about that time?
- 16 A. I believe it was.
- 17 | Q. And what was your response?
- 18 A. My response was that we had ALPA policy prohibiting that
- 19 | and we had a national jumpseat policy, that we weren't going
- 20 to engage in a jumpseat war. That would not help the TWA
- 21 | pilots and inconvenience and anger everyone. Again, I
- 22 | thought this was another suggestion that was going to harm
- 23 the process, not help the process. And not just at American
- 24 and TWA, it would have started involving all the other
- 25 | airlines in a disruption of everybody's life. But most

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importantly, ALPA specifically has a policy that says we are
 1
 2
     not going to do those things.
               MR. KATZ: Your Honor, I would like to mark for
 3
     identification the document that I have distributed which is
 4
 5
     actually a part of exhibit P 18. For some reason when the
 6
     plaintiffs copied P 18, which is the ALPA administrative
 7
     manual in effect at the time, these pages were not part of
 8
     what they copied. They were part of the deposition.
 9
               MR. JACOBSON: Your Honor, they were not, this was
10
     not produced to us as part of P 18.
11
                          This was actually used by the plaintiffs
               MR. KATZ:
12
     at the deposition of Gary Mugerditchian. These pages were in
13
     the document at that time.
14
               THE COURT: I am trying to find it.
15
               MR. KATZ: It says jumpseat policy.
16
               THE COURT: I know what it says. I saw it.
     can't find it now.
17
18
                          Here is another copy of it, your Honor.
               MR. KATZ:
               THE COURT: I don't know where it went. I know I
19
20
     had it. Let's start, you want this marked as a D exhibit,
             What number would that be? Would that be D 411?
21
     right?
22
               MR. KATZ: Yes, sir.
23
               THE COURT: Okay. D 411 is marked as the jumpseat,
24
     ALPA's jumpseat policy.
25
          Let me ask the witness a couple questions about it?
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THE COURT: Now, you say it is included in what? It is included in P 18, when it was a MR. KATZ: deposition exhibit in the deposition of Jerry Mugerditchian. But for some reason --MR. PRESS: Your Honor, can I intervene here. is testifying about an exhibit that omits lots of sections from the Admin manual and he is trying to suggest this was done selectively and I object to it. I am saying it was there when it was a MR. KATZ: deposition exhibit. It is not there as a trial exhibit. will ask the witness about the document. I think he can establish foundation for it. As a separate item. THE COURT: All you have on P 18 here, the only description I have, is, it is not in evidence, that is not even marked, it is marked for identification. Is excerpts from ALPA Administrative Manual. Do you have P 18, the one that you jointly marked, that is marked in the pretrial? you actually have it? Does somebody have a copy of P 18. MR. PRESS: I have it right here, Judge. You will see that it omits many, many, many, sections from the Admin manual. THE COURT: It already says it does. MR. PRESS: The Admin manual is probably this at This is just a subset of it that we marked as an exhibit.

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1
               THE COURT:
                           It seems to go up only to section 75.
 2
               MR. PRESS: And it is not all inclusive through
     that section.
 3
 4
               THE COURT: No. They seem to be in numerical
 5
             And the jumpseat policy doesn't appear to be part of
 6
     it.
 7
               MR. KATZ: Let me ask the witness a few questions
 8
     about D 411 and maybe that will clear this up.
 9
               THE COURT: All right.
10
          Mr. Woerth, do you recognize the pages that have been
11
     marked as did 411?
12
          It has been removed from my screen.
13
     Q.
          You should have a copy of it on the stack of papers.
14
     That I gave you at the break?
15
          All right.
     Α.
16
          Do you recognize this document?
17
     Α.
          Yes.
18
          Would you tell the Court what it is, please?
19
          The jumpseat policy as proposed and adopted by the
20
     executive board.
21
          Turning to the second page. Can tell us when this
     0.
    became effective?
22
23
          It is executive board, 1997, amended by the board in
24
     2000.
25
          And do you see the date in the upper right-hand corner?
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It says May 31, '01.
 1
 2
          So is this to the best of your knowledge an accurate de
     depiction of the association jumpseat policy as of the spring
 3
     of 2001?
 4
 5
     Α.
          Yes.
 6
          All right.
     Q.
 7
               MR. KATZ: I would ask for its admission into
 8
     evidence, your Honor.
 9
               MR. JACOBSON: Objection, your Honor, this is not
10
     designated by them as an exhibit in their pretrial
11
     compliance. This was not part of the exhibit P 18 as
12
     asserted.
               THE COURT: Is there any question, though, that
13
14
     this is genuine? Do you challenge that it is genuine in any
15
     way?
               MR. JACOBSON: We don't know anything about this
16
     document. It showed up last week for the first time.
17
18
               MR. KATZ: This is not true. This was produced in
19
     discovery, your Honor.
20
               THE COURT: Can you show me where it was produced?
21
               MR. KATZ: It was produced --
22
               THE COURT: Show me. Show me a deposition
23
     reference where it is produced. I am happy to look at it.
24
               (Pause)
25
               THE COURT: I am going to send the jury out.
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will do this outside the hearing of the jury. I don't want 1 2 them sitting around. Don't discuss the case among yourselves. Keep an 3 open mind until you have heard all the evidence. 4 5 (Jury leaves the courtroom) 6 THE COURT: One of the reasons I am a little jumpy 7 about this is the issue of the jumpseat retaliation policy 8 has been in this case, I heard it before. It is not something that, the idea of that, I heard it before in this 9 very trial, and I have heard it enduring discovery I was 10 11 aware that something like that had been suggested. I think 12 it my have even been Wilder that suggested it at some point. Was it Wilder? 13 MR. JACOBSON: I think it was suggested at least 14 15 twice by two different people. THE COURT: But I knew about it. It was clearly a 16 tactic that had been discussed. And one would think that if 17 18 there is an ALPA policy against it, squarely against it, that 19 that is almost something that would have puffed up very 20 early. It is short sort of a natural response. To be 21 sitting here now, when I have 100 pages of marked exhibits, 22 and this isn't one of them, somebody take this back. I don't 23 want this. This is P 18. Whoever it belongs to. So that is

my -- the case, the case has had basically almost six years

of discovery, let's say four, four years of discovery. And

24

to have an issue that clearly was, you you know, one of 1 2 really only a handful of strategies, that was one of a fairly small handful of strategies that surfaced at some point. 3 4 To have something that appears to be what he says 5 it is, what captain word says it is, is an ALPA ban on 6 participating in a jumpseat war, why am I seeing it for the 7 first time. 8 MR. KATZ: Your Honor, let me make two points about This is not the first time this has arisen in the 9 that. 10 case. 11 THE COURT: I am asking you to show me that. 12 MR. KATZ: ALPA Bates number 34147 was part of the 13 initial production of documents in the summer of 2005. In addition, your Honor, it was attached -- this policy was 14 15 attached as an exhibit. 16 THE COURT: That is the Bates number , ALPA 034317. 17 MR. KATZ: Correct. And we attached it to our 18 19 reply brief in summary judgment proceedings. In 2009. When 20 the matter was briefed. And they raised the jumpseat policy as an issue in their opposition to our summary judgment 21 22 motion and we attached this policy --23 THE COURT: Do you have that, do you have your, the 24 brief, can you physically hand me the brief that says that? 25 MR. KATZ: I am afraid I don't have the brief with

1 me. 2 I really did not anticipate that they would say that they had never seen this before. My recollection is 3 that it was part of the deposition exhibit P 18 when they 4 5 deposed Mugerditchian, there were excerpts and this was one 6 of them. 7 Putting that aside --8 THE COURT: I was handed something I was told was P 9 18 and it is not there. MR. KATZ: That is what they produced at trial as P 10 11 18. THE COURT: ALPA 34317. 12 MR. PRESS: Out of candor, this document was 13 It has their Bates number on it. 14 produced to us. It was 15 produced to us. That is not the issue. 16 THE COURT: The Bates number for the jumpseat? MR. PRESS: The document on the screen has their 17 document number on it, indicating it was produced. 18 We don't 19 question that. 20 THE COURT: I think what the Bates number you have to see that it was produced at some point, the document, it 21 22 is going on. 23 MR. KATZ: It was part of the summary judgment 24 briefing. They raised the jumpseat policy in opposition to 25 our summary judgment motion.

1 THE COURT: What is the position, someone 2 articulate the plaintiff's position? MR. JACOBSON: For one thing it is not listed in the 3 pretrial disclosure of exhibits that they will be using. I 4 5 know there has been a fair amount of looseness on their part as far as complying with the pretrial, but we prepared for 6 7 exhibits that are listed there in the direct portion of their 8 case. THE COURT: Somebody just took P 18 from me. 9 10 me have it back. My fault. I am sorry. I was going to 11 compare the Bates number on this to the numbers on this but 12 there are none on here. 13 MR. PRESS: That came from our client's file, what 14 you are looking at. 15 THE COURT: I thought there might be Bates numbers 16 on that. 17 I hate to keep out evidence that is directly 18 probative, as genuine, not, you know, there is -- there 19 doesn't appear to be any question of authenticity here. Mr. 20 Katz, how come it didn't wind up on your exhibit list? 21 MR. KATZ: We thought it was part of, we thought P 22 18 was the administrative manual and we assumed it was part 23 of that. I apologize for the oversight. 24 THE COURT: So when they produced their version of P 18, and it does say excerpts, it doesn't say the whole 25

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1
     thing.
 2
               MR. KATZ: Yes, your Honor. It is hundreds of
     pages long and we just assumed that this portion of the
 3
     administrative manual as of 2001 was part of it.
 4
 5
               THE COURT: You assumed.
 6
               MR. KATZ: Yes, sir.
 7
               THE COURT: Make an ass of you and me.
 8
               MR. KATZ:
                          In this case, me alone.
 9
               MR. PRESS: Judge, I can tell you that excerpts
     from that manual were used at various depositions throughout
10
11
     the discovery phase and never once was there ever a reference
12
     to this jumpseat policy. I want that clear.
13
               THE COURT: He is referring to the summary judgment
14
     brief.
15
               MR. PRESS:
                          Right.
                          You say there is no reference --
16
               THE COURT:
17
               MR. PRESS:
                          No, in discovery there was no reference
18
     to it.
19
               THE COURT: I tell you what I am going to do.
20
     going to admit it. If I find out, and I will go back through
21
     my record and try to find, in the summary judgment, was it in
22
     the original summary judgment.
23
               MR. KATZ: My recollection is the jumpseat arose in
24
     the opposition, so we put it in with the reply brief.
25
               THE COURT: So it would be in the reply brief.
```

```
1
               MR. KATZ:
                         Yes, sir.
 2
               THE COURT:
                          That was 09.
               MR. KATZ:
 3
                          Yes.
 4
               THE COURT: 2009.
 5
               MR. KATZ:
                          That's correct.
 6
               THE COURT: Well, I am going to double check to
 7
     make sure it is in there. If it is in there and I am
 8
     assuming now it is, I am going to let it in.
 9
               MR. KATZ: Thank you, your Honor.
               THE COURT: If it turns out it is not, I will have
10
11
     to instruct the jury and do something, mistry the case.
12
     don't know. I will do something to take care of it. Right
13
     now, I am not going to keep out a piece of evidence that to
14
     me is very significant, I won't say very significant, is
15
     significant.
               There is no, I don't see any dispute as to its
16
     authenticity. So D 411, which has just been marked, it was
17
     not premarked, it goes from Bates number ALPA O 34147, to
18
19
     034151. And which I quess is four or five pages. And it is
20
     captioned section 1 15 jumpseat policy.
21
               Okay.
22
               MR. KATZ:
                         Yes, sir.
23
               THE COURT: I am going to, at least subject to
24
     confirmation that you did cite it in your brief, and just put
25
     down its absense is something due to some confusion as to
```

```
1
     what was in P 18.
 2
               MR. KATZ: Thank you, your Honor
               THE COURT: I will, at the next break, try to get
 3
     my law clerk to explore the electronic filing to see if I can
 4
 5
     find the reply brief. In that summary judgment motion.
 6
               Okay. Are we ready for the jury back.
 7
               MR. KATZ: Yes, sir.
               (The jury enters the courtroom.)
 8
 9
               THE COURT: Welcome back.
               THE COURT: Mr. Katz, you may continue your direct
10
11
     examination.
12
               By MR. KATZ: Is exhibit D 411 in evidence, your
13
     Honor?
14
               THE COURT: Yes, it is in evidence.
15
               MR. KATZ: Could we display that to the jury.
16
               BY MR. KATZ:
          Let's focus on the pages here, the two big paragraphs in
17
18
     the middle there.
19
               Mr. Woerth, were you familiar with this ALPA policy
20
     at the time you had a conversation with with Captain Day in
21
     the spring of 2001?
          Yes, I was.
22
     Α.
23
          And had you had experience in pilot groups raising this
24
     issue prior to that time?
25
     Α.
          Yes, I did. Frequently, actually.
```

- 1 Q. And how did it come up?
- 2 A. It came up almost every dispute between pilot groups
- 3 | could be for a merger, it could be with RJ issues, regional
- 4 lissue, big airline, any dispute whatsoever, any dispute
- 5 | whatsoever somebody usually wanted to start a jumpseat
- 6 campaign. And so I would estimate at least three or four
- 7 times a year somebody from a different airline made the same
- 8 | request that Captain Day did.
- 9 Q. Done and did you have a standard employee or did you say
- 10 | something different?
- 11 A. Each time it is against ALPA policy and we are not going
- 12 | to have a jumpseat war.
- 13 Q. Is that what you told Captain Day?
- 14 A. Yes.
- 15 Q. And did you refer him specifically to the paragraph
- 16 marked with an X there.
- 17 MR. JACOBSON: Your Honor, I think this is very
- 18 | leading at this point.
- 19 Q. Would you read the paragraph that begins?
- 20 THE COURT: I will allow it.
- 21 Q. Would you read the paragraph that begins, the sentence
- 22 | that begins denial of jumpseat privileges?
- 23 A. Yes. Denial of jumpseat privileges as a means of
- 24 | punishing, coercing or retaliating against other pilot groups
- 25 or individuals is not supported by ALPA. The jumpseat and/or

1 professional standards representative appointed by the

2 representative Master Executive Council governing body should

- 3 resolve disputes that arise between pilots, airlines, or
- 4 other unions.
- 5 Q. And your conversation with Captain Day, was there
- 6 | reference to this agreement?
- 7 A. I didn't quote the manual. It is simply, it is not ALPA
- 8 policy on a jumpseat policy. That is all I said.
- 9 Q. In did this issue arise later in dealings with the
- 10 representatives and the TWA pilot groups?
- 11 A. I don't remember specifically, but I wouldn't be
- 12 | surprised if it came up again.
- 13 Q. If it came up again, what was your response?
- 14 A. My response would always be the same, it is against ALPA
- 15 | policy. We don't do that.
- 16 Q. Did you also think that it was, it would have been, what
- 17 | was your view as to how effective that would have been in
- 18 terms of the seniority integration talks?
- 19 A. It would probably be unhelpful, might even be harmful.
- 20 I didn't see the benefit at all of engaging in a jumpseat
- 21 war.
- 22 O. Thank you, Mr. Woerth.
- Would you turn to exhibit D 158, which is not in
- 24 evidence. I would ask you to mark it for identification and
- 25 | identify it if you can.

1 THE COURT: Okay. You are correct. 2 Can you identify this document? 3 Α. Yes. 4 What is it, please? Q. 5 It is a request to hire James Baehler to provide 6 negotiating training, consultant services to the merger 7 committee of the TWA MEC. 8 Is this an executive council, ALPA executive council 9 resolution dated May 21, 2001? 10 Α. Yes, it is. 11 MR. KATZ: Can this be admitted into evidence, 12 your Honor? 13 THE COURT: Any objection. 14 MR. JACOBSON: No objection, your Honor. THE COURT: D 158 in evidence. 15 And can you tell us how did did this issue arise of 16 17 hiring Baehler? 18 It was a request of the TWA MEC. 19 Was it, do you know who Baehler was? 20 Yes, I do now. I don't think I knew him at the time. Α. 21 And how would -- who was he? Q. 22 He was a consultant to provide training for negotiations 23 to lots of different types of companies. 24 All right. And did the ALPA Executive Council grant or

25

deny the request of the MEC?

- 1 Α. They granted it. 2 This was May 21? Q. Yes, sir. 3 Α. 159, please, for identification. 4 Q. 5 THE COURT: D 159. 6 MR. KATZ: Yes, sir. 7 This is just a day or two later the ALPA executive board 8 is meeting. That is a different body from the executive 9 council, right? 10 Α. That's correct. 11 We went over that before. This is the master chairman Q. 12 of each airline comprised the executive board. Did it not? That's correct. 13 Α. 14 And do you recognize exhibit D 159 as a resolution 15 adopted by the executive board at its May 22 to 24, 2001, 16 regular meeting? 17 Yes, I did I do. Can can I ask that it be admit 18 understood evidence, your Honor. 19 THE COURT: Any objection. 20 MR. JACOBSON: No objection. 21 THE COURT: D 159 in evidence. 22 All right. Tell us, Mr. Woerth, what what the TWA Q. 23 pilots were seeking here?
- 24 A. It is a long resolution. I am going to need a moment.

2

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ALPA

Additional funding to enable -- to properly represent the TWA pilots through their crisis and properly complete the task before them. They wanted another one million dollars, I think. They they already had a million dollars. So were they looking for additional support from the union? Yes. Α. And under the "Therefore, be it resolved," would you Q. read what the executive board did? It says the executive board pledges the full moral support of the association along with the necessary funding in accordance with current ALPA policies and ALPA constitutional bylaws to enable the TWA MEC to properly represent the TWA pilots through this crisis and to properly complete the tasks before them. Q. So they asked for support and they got it? Α. Yes. Let me put that up on the board here, too. With regard to the funding, are you aware of any project that was denied to the TWA pilots because of a shortage of funds? I am not aware of a single project that was denied TWA. All right. Exhibit P 316 is in evidence. It is an

- 1 THE COURT: Say again?
- MR. KATZ: P 316. May 31, 2001 letter, from Mr.
- 3 Woerth to all TWA pilots.
- 4 Q. Do you recognize this letter, Mr. Woerth?
- 5 A. Yes, I do.
- 6 Q. Can you tell us why you wrote this?
- 7 A. I wanted to write directly to ever TWA pilot and
- 8 | reiterated the support that the entire executive board is
- 9 giving them, and to make it from me personally with my career
- 10 started in Kansas City with TWA, wo that Is how I
- 11 personalized it.
- 12 A. You started with Braniff?
- 13 A. With Braniff but that is where TWA headquarters were.
- 14 | We shared the same crew bus. My National Guard partners were
- 15 TWA. I had a lot of TWA pilots friends.
- 16 Q. Do you identify with the TWA pilots?
- 17 A. Sure.
- 18 Q. And you explained what had happened at the recent
- 19 | executive board meeting?
- 20 A. Yes.
- 21 Q. And at the end, or last paragraph, blow that up. You
- 22 | said you would continue to coordinate with the TWA MEC and
- 23 merger committee. Is it your view that you did that?
- 24 A. Yes, it is.
- 25 Q. Thank you. Exhibit 233. This is not in evidence yet.

```
THE COURT: P-2.
 1
 2
               MR. KATZ: D 233.
               THE COURT: Okay.
 3
          Can you identify this document, Mr. Woerth?
 4
     Q.
 5
          Yes.
     Α.
 6
          What is it?
     Q.
 7
          It is a letter from Captain Pastore to me.
 8
          And can you even capsule encapsulate what he was seeking
 9
     here. Well, what is significant about the aletter, in your
10
     view?
11
          It appears with him thanking me for our support of the
12
     pilot group of the executive board.
13
     Q.
          Let me ask you to slow down for a second. I?
14
               MR. KATZ: I would ask that this be received in
15
     evidence, your Honor.
16
               THE COURT: Any objection?
17
               MR. JACOBSON: No objection on this one.
               THE COURT: Okay. D 233 in evidence.
18
19
          Blow up the first paragraph, please. You were saying,
20
    Mr. Woerth, before I asked you to identify the document, what
21
     was Mr. Pastore saying in the letter?
22
          He was thanking me for my support and getting the
23
     support of the executive board and opening and closing
24
     paragraphs. He also enclosed a copy of a video presentation
25
     along with this letter.
```

Q. He says, in the next-to-last paragraph, where he says enclosed is a copy of a video presentation that was produced with your assistance and the assistance of the ALPA Communications Department.

What is he talking about there?

- A. I believe he is probably talking about the video presentation on seniority integration, that I kind of gave the introduction to a presentation for fair integration,
- Q. Correct. The plaintiffs actually showed the jury part of your video in that document. So June 14 was the video.
- 12 Did you participate in making the video?

Rightful Place, I believe it was called.

13 A. Yes, I did.

5

6

7

8

- 14 Q. And do you know what was, what resources were used to
- 15 make the video?
- A. I know our ALPA communications facility, I believe as
 well as a communications specialist, helped in producing that
 video.
- Q. Was it unusual for the president of the association to take part in the seniority integration materials like in?
- 21 A. Yes, it was.
- 22 Q. Why is that?
- A. Most pilot seniority integrations want to keep the
 president and executive council and everybody else out of, in
 other words, go to your neutral corners, we don't support

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either side, and don't make any statements that will look
like it is contrary or, to ALPA policy. So there was, to
```

- 4 little unusual.
- 5 Q. Are you aware of any instance of the president of ALPA

speak on a specific seniority integration proposal was a

- 6 participating in the seniority integration talks in this
- 7 manner?

- 8 A. I am not aware of any.
- 9 Q. And was this video widely disseminated?
- 10 A. I believe it was.
- 11 Q. Exhibit 299 for identification, please. This is a July
- 12 | 18 letter from Captain Pastore to you, Mr. Woerth. Did you
- 13 receive this on or about that date?
- 14 A. Yes.
- MR. KATZ: I would ask it be received in evidence, your Honor.
- 17 THE COURT: Any objection to D 299?
- MR. JACOBSON: No, your Honor.
- 19 THE COURT: Okay. D 299 is in evidence.
- MR. KATZ: Thank you.
- 21 Q. The first paragraph, Captain Pastore refers to his vice
- 22 | chairman appearing in front of the executive council. Do you
- 23 | recall that event?
- 24 A. Yes, I do.
- 25 Q. And what do you remember about it?

Well, from the earliest beginnings they did believe this 1 2 would be a difficult process with APA and we, and he acknowledged it is even more difficult than he thought. And 3 from the very first meeting that they were still extremely 4 5 concerned, that not only for the process, but the ultimate 6 conclusion that they would get a successful transaction 7 completed in a successful integration. 8 He is talking about the seniority integration as well as the transaction? 9 10 Α. I believe so, yes. 11 The last sentence of the second paragraph, blow that up. Q. He makes reference to the fact that as of July, 2001, this is 12 13 strictly an ALPA versus nonALPA integration, and asked for direct financial support for the legal fees for the firm of 14 15 Baptiste and Wilder. That is Roland Wilder's firm, isn't it? 16 Yes, it is. Α. 17 And would you tell us what ALPA's process is for 18 seniority integration lawyers and the funding of their fees? 19 ALPA's process is, everyone funds their own merger 20 attorney. It is not from the general pool of money, or even 21 from your normal dues. Merger attorneys are funded by 22 special assessment on their own pilot groups. That is how it 23 is is handled. That is everyone funds their own. 24 THE COURT: That is an ALPA-to-ALPA, wouldn't it? It wouldn't be used for 22 ALPA groups negotiating, it won't

1 be fair to pay for one side out of the general pool. 2 athat rule about each side paying for itself, is that true in 3 an ALPA to nonALPA merger. THE WITNESS: Your Honor, it is true that an 4 5 ALPA-to-ALPA is strict and ALPA to nonALPA, it is possible at a request to get additional funding, if necessary. Not the 6 7 immediate funding or up-front funding but it was important that they did not run out of money. 8 9 THE COURT: These are both ALPA, you can say we are 10 neutral, go to the corners and work it out. But that 11 wouldn't be so in an ALPA to nonALP merger, would it? 12 As I said, your Honor, if there was an ability to 13 request, which this is additional assistance, and that is what they are making here. 14 15 THE COURT: Okay. Focusing your attention back in January of 2001, was the 16 proposed transaction with American Airlines an ALPA to 17 18 nonALPA merger at that time? 19 At that time it was, but we had a complication because 20 of a U.S. Airways potential spin-off. We had a U.S. Airways ALPA carrier potential involvement. 21 22 Was there a potential for U.S. Airways pilots to 23 transfer to American as well as TWA pilots?

24 A. Yes.

25 Q. Did that invoke the provisions on requiring assessments?

- 1 A. Yes.
- 2 Q. Do you know whether the TWA pilots floated an assessment
- 3 at that time, in January, 2001, to pay for Mr. Wilder's fees?
- 4 A. I don't know how soon they formed, I believe they had
- 5 \$600,000, I am not sure when they raised the money.
- 6 Q. But what was the position of the Air Line Pilots
- 7 Association in connection with the request in July 18, 2001
- 8 letter that is received as exhibit D 299?
- 9 A. Up until that time with U.S. Airways involvement we
- 10 didn't believe we could assist, but we are willing to
- 11 reconsider now that U.S. Airways in which Captain Pastore is
- 12 | now that they are gone, we could consider additional help.
- 13 Q. Thank you. I would like to show the witness exhibit D
- 14 136 for identification.
- 15 THE COURT: Okay.
- 16 Q. Can you identify this document?
- 17 A. Yes.
- 18 Q. What is it, please?
- 19 A. It is a request for economic financial analysis of a
- 20 great many things, the differences between TWA and American
- 21 contract.
- 22 Q. Let me start --
- 23 A. Almost a dozen.
- THE COURT: P-136, is this that a memo from Ana
- 25 McAlhren Schulz.

- A. Yes.

 Q. Ms. McAlren-Schwarts was at the time, what position did

 she told?
- 4 A. She was the director of our economic and financial analysis department.
- 6 Q. And the memo is dated August 3, 2001?
- 7 A. Yes.
- 8 Q. And is she reporting on a meeting she had with a
- 9 representative or representative of the TWA pilots?
- 10 A. Yes.
- 11 Q. And did you receive this memo and talk to Mc. McAhlren
- 12 | Schultz at or about that time?
- 13 A. I received the memo and I believe I also talked to her.
- MR. KATZ: Your Honor, I would ask that D 136 be
- 15 received in evidence.
- 16 THE COURT: Any objection?
- MR. JACOBSON: I don't believe so, your Honor.
- 18 THE COURT: You want time to check?
- MR. JACOBSON: I don't believe so.
- 20 THE COURT: Okay. There is no objection.
- MR. JACOBSON: No, your Honor.
- 22 THE COURT: All right.
- THE COURT: D 136 is in evidence.
- 24 Q. There are a great many items on this list, Mr. Woerth.
- 25 Is that what you were saying?

1 A. Yes.

- 2 Q. Does it say the timeframe or are you aware of the
- 3 timeframe in which these requests for asked for?
- 4 A. A little more than two weeks, I think they wanted it by
- 5 August 20.
- 6 Q. Do you know whether the economic and financial analysis
- 7 department at ALPA was able to fulfill any of these requests
- 8 during this period of same?
- 9 A. I believe they fulfilled everything they could get done.
- 10 I can't certify that every one was, I doubt very much that it
- 11 | was possible but I think they did all they could.
- 12 Q. D 137, for identification, please. Do you recognize
- 13 | this as an email from an ALPA employee, Troy Eklert, dated
- 14 | August 15, providing a contract comparison, TWA pilots?
- 15 A. Yes, I do.
- 16 Q. Did you, were you aware that they, E and FA department
- 17 | had prepared that in the summer?
- 18 A. Yes, I was.
- 19 Q. I ask that D 137 be received in evidence, your Honor.
- 20 MR. JACOBSON: I don't think there is any evidence
- 21 | that this was ever given to the TWA MEC.
- 22 THE COURT: Say again.
- MR. JACOBSON: I don't believe there is any evidence
- 24 | this was given to the TWA MEC. I am looking at the
- 25 documents.

```
MR. KATZ: Your Honor, DJ Glasby is the recipient
 1
 2
     of the email and the attachment, he was deposed on January
     14, 2011, and he admitted that he received --
 3
 4
               MR. JACOBSON: Let me see what Mr. Glasby may or may
 5
     not have said.
 6
               THE COURT: Are you objecting to its admission?
 7
               MR. JACOBSON: Just a second to look at it.
 8
               THE COURT: It doesn't say anything that is really
     not, it is really not basically conceded.
 9
10
               MR. JACOBSON: I agree.
11
               THE COURT: As to the difference in the two
12
     contracts.
13
               MR. JACOBSON: I agree with you.
               THE COURT: Okay. I will admit that exhibit. D
14
15
     136 in evidence.
16
               MR. KATZ:
                          Thank you, your Honor.
          This document reflects --
17
     Ο.
                THE COURT: Everybody at the MEC understood the
18
19
     difference between the APA contract and the ALPA contract?
20
     Α.
          I am pretty sure.
21
               THE COURT: That was not a secret any more.
22
               THE WITNESS: No.
23
          It was understood whose pay rates were higher, right?
24
     Α.
          Yes.
25
     Q.
          And that was?
```

That was American, of course. 1 2 THE COURT: My question was specifically as to the seniority provisions, the scope provisions of the two 3 4 contracts. It was understood that Allegheny Mohawk rights 5 that TWA had in its ALPA contract were not in the American 6 APA contract, at least when American was the acquirer. 7 That's correct. Α. THE COURT: That was understood. 8 9 So I have written up there the contract comparison that Q. was compared by the economic and financial analysis 10 11 department. Could we turn to exhibit D 160 for 12 identification, please: Do you have that document? 13 Α. Yes, I do. 14 Can you identify what the document is? 15 It is another outside counsel request by the TWA MEC This is an ALPA executive council resolution dated 16 Q. 17 September 24, 2001? 18 Α. Yes. 19 MR. KATZ: I would ask for its receipt in evidence, 20 Judge Irenas. 21 MR. JACOBSON: No objection, your Honor. 22 THE COURT: D 160 in evidence. Go ahead. 23 Let's just flip down to the bottom paragraph where it 24 says the final resolution? 25

Α.

Yes.

- 1 Q. The MEC has requested that the association retain Roland
- 2 | Wilder to provide legal services related to an alleged
- 3 | violation by TWA and American of the contractual obligations
- 4 in connection with seniority integration. Do you know what
- 5 that refers to?
- 6 A. Yes, I do.
- 7 Q. Would you tell the jury, please?
- 8 A. I think we were preparing a grievance as to the best
- 9 efforts clause of an American agreement with, to use their
- 10 best efforts in seniority integration, we were filing a
- 11 grievance and this was a request to have -- to pay Roland
- 12 Wilder for those services.
- 13 Q. Turning to the therefore, therefore be it resolved and
- 14 further resolved clauses on the second page.
- 15 A. Yes.
- 16 A. We, the executive council authorized, we gave them what
- 17 | they asked for.
- 18 Q. Okay. This is different from the seniority integration
- 19 | fees, this is work on something else?
- 20 A. Yes.
- 21 Q. Kind of grievance litigation?
- 22 A. Correct.
- 23 Q. Let me continue my list here. I have run out of room on
- 24 | this page. Let me start a new page. There was September 24.
- 25 Wilder fees.

1 Do you know whether action was taken on this issue

- 2 to pursue this legal concept.
- 3 A. Yes, we did pursue the grievance.
- 4 Q. All right. Except D 305 for identification. Do you
- 5 have that, Mr. Woerth?
- 6 A. Yes, I do.
- 7 Q. Is this the submission made under your name of the
- 8 grievance to the system board of adjustment?
- 9 A. Yes, it is.
- MR. KATZ: Your Honor, I would ask that 305, D 305,
- 11 been received in evidence.
- MR. JACOBSON: No objection.
- 13 THE COURT: D 305 in evidence.
- 14 Q. The document has several parts, the first page is dated
- 15 October 26, 2001. Is that signature on your behalf on page
- 16 3, Mr. Woerth?
- 17 A. Yes, it is.
- 18 Q. And is that the submission by the Air Line Pilots
- 19 | Association of this grievance to this system board of
- 20 adjustment?
- 21 A. Yes, it is.
- 22 Q. And is that an arbitration panel?
- 23 A. Yes, it is.
- 24 | Q. What is the question that was presented, looking back to
- 25 | the bottom of page 1?

```
The question was, has TWA LLC/ American Airlines
 1
 2
     violated section 29 of the transition agreement and the
     letters dated March 17 and March 30, related to the
 3
     agreements by failing to use its reasonable best efforts with
 4
 5
     the Allied Pilots Association to secure a fair and equitable
 6
    process for seniority integration, and if so, what is the
 7
     remedy.
 8
          So is this what we referred to as the reasonable best
 9
     efforts case?
10
     Α.
          Yes, it is.
11
          It says that American and TWA didn't use their
     Q.
     reasonable best efforts?
12
13
    Α.
          That's correct.
14
          And the grievance itself, if you turn back to page 4,
15
     was filed on September 24, was it not?
16
    Α.
          Yes, it was.
17
          Can we go to that page? And that is the grievance there
18
     from September 24?
19
          Yes.
     Α.
20
          Flipping two more pages to page 6, there is an October
     Q.
21
     18 letter from Captain Arnie Kellen
22
               THE COURT: What document is this?
23
               MR. KATZ: Same document. Last two pages.
24
     and 7.
25
               THE COURT: Of 160?
```

```
Exhibit 305, D 305, pages 6 to 7.
 1
               MR. KATZ:
 2
               THE COURT: That is the grievance.
 3
          Last two pages are the company's denial of the
 4
     grievance, correct?
 5
          That's right.
     Α.
 6
          And then this was submitted within about a week more to
 7
     the system board?
 8
          That's correct.
     Α.
 9
          How would you characterize the speed with which this
     Q.
10
     grievance was processed?
11
          This was exceedingly rapid compared to most grievances.
12
     This was very expeditious.
13
     Q.
          Do you know what the result of this grievance process
14
     was?
15
          The final result was that the grievance was denied, the
     American Airlines and TWA were found not to have violated the
16
17
     agreement.
          That was a ruling by a neutral arbitrator?
18
19
          Neutral arbitrator, yes.
20
          Let me put that up?
     Q.
21
               THE COURT: That arbitration was under the TWA LLC
22
     labor contract, not under the TWA, Inc., labor contract.
23
               THE WITNESS: That's correct, your Honor.
24
          I will call that the reasonable best efforts case:
                                                               That
```

was power are purchase side by the Air Line Pilots

1 Association using ALPA resources?

- 2 A. ALPA did pursue that using our resources, yes.
- 3 Q. Exhibit 50 for identification, please. Tell us what
- 4 this document is?
- 5 A. This is a letter from our Chairman Dillon, executive
- 6 | vice president, United pilot, and from Jalmer Johnson, and
- 7 let me review it a little bit, please.
- 8 Q. All right. While you are doing it, it is to Bob
- 9 Pastore, dated August 29, 2001. Is that correct?
- 10 A. Yes, it is.
- MR. KATZ: I would ask for this to be admitted,
- 12 your Honor.
- MR. JACOBSON: No objection, your Honor.
- 14 THE COURT: Okay. D 50 in evidence.
- MR. KATZ: Thank you.
- 16 Q. Turning to the bottom paragraph on the page that is
- 17 | showing here. Would you explain what Captain Dillon and Mr.
- 18 | Johnson are telling Mr. Pastore in this paragraph that is on
- 19 the screen now, Mr. Woerth?
- 20 A. Yes. They are explaining the processes that besides,
- 21 | may have been continuously funded in a separate bucket of
- 22 money that was granted and had been continuously since 1988,
- 23 to TWA, an now an additional block of money from what we call
- 24 | the operational contingency fund, a quarter of a million
- 25 dollars was granted for use of the TWA.

1 Did you say a quarter of a million dollars? 2 Yes. \$251,940. Α. 3 Q. Does it say whether the TWA MEC was over or under budget 4 at that time? 5 The way you access this money is when you already spent it, you are being replenished. And so with that comes some 6 7 rules. And what Kevin Dillon and Jalmer Johnson are 8 9 reminding them of, what the flight loss rules are, and that 10 approval of flight pay loss going forward while they are 11 using this money under our policy, this applies to everyone 12 who uses that, this is not unusual for TWA, everyone who has 13 access to this kind of money has to go through these 14 processes of getting their flight pay loss approved and Kevin 15 Dillon and Jalmer Johnson are the two who would be over-16 seeing that. 17 Was this a mechanism to see that the TWA MEC got the 18 financial resources necessary? 19 MR. JACOBSON: Object to the leading form of the 20 question, your Honor. 21 THE COURT: Say again? 22 MR. JACOBSON: I object to the leading form of the 23 question. 24 THE COURT: I will sustain that. 25 MR. KATZ: I will rephrase it.

What was the purpose of this letter? 1 2 It is two things, I guess, to, they already knew they had the money but this was, this letter was really required 3 and we send it to every MEC who ends up with additional 4 funding under the operations contingency fund to tell them 5 6 about the processes, particularly about needing additional 7 layers of approval. 8 This is a requirement put on everyone who has access to this additional funding. 9 10 At this point in time were the TWA pilots cut off from 11 financial resources by the association? 12 No. They had an access to financial resources, these are 13 just the rules of engagement that apply to everyone, but this 14 particular type of money, operation contingency fund, they 15 had other money, major contingency fund money, but this was 16 separate rules. 17 We are at the end of August now and I think people are aware that September 11 is around the corner. We understand 18 19 the tragedy for the people who were killed and injured as as 20 a result of the attack. What was the impact, in addition to 21 that tragedy, on the airline industry? 22 Well, the airline industry was catastrophically 23 affected. Billions of dollars in losses. Thousands upon 24 thousands of airline employees lost their jobs, many 25 permanently. Over 20 airlines went into bankruptcy, within a

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couple of days of 9-11, two of them liquidated right away, Canada, 3,000, the third larger airline in Canada which we represented, Midway liquidated within a few days. pension plans were lost at the majority of ALPA carriers. United lost their pension, Delta lost their pension, US Airways lost their pension. Northwest and Continental had their pension frozen and modified. Again they are catastrophic layoffs, a lot of people haven't been recalled to this day. Specifically with regard to the 22 pilots and the American pilots, what was the impact on the negotiations that were then nearing their conclusion, on seniority? Α. The normal understanding was that about September 1st was supposed to be the end of negotiating process, that would have that had been kind of discussed. It appeared some progress had been made and they were willing to reschedule some negotiations for the 13th and 14th of September. Obviously with September 11, those negotiations were cancelled but nonetheless with everything else that was going on, they did make another attempt to negotiate seniority integration on September 17. I think it was the 17th of September. And that failed. But obviously there was tremendous a lot of activity across the industry, every airline was terribly impacted by this event.

And what activities were you engaged in yourself? 1 2 Well, at the beginning right away, the secretary to the President Bush, secretary Norm Mineta asked me to be on a 3 4 rapid response team for aircraft, there was two rapid 5 response teams to respond to the crisis. The airline 6 industry was shut down, as you remember, completely for five 7 days. 8 So I was on that team with Boeing and some FAA 9 people, Herb Deleher from Southwest had the other team. 10 was involved with that. I was involved with trying to get 11 the airline stabilization act passed. We had proposals to 12 Congress to get relief for all the airlines, five billion 13 dollars in cash and ten billion dollars in loan guarantees. 14 But of course I had over 60,000 pilots who were all 15 afraid for their jobs. We had to wonder how many layoffs 16 were going to be, we had to redo ALPA's budget, we had our 17 own employees, I was a pretty busy guy right after 9-11 for 18 several months. 19 Were there financial implications for the association? 20 Well, certainly as pilots were laid off, we would lose Α. 21 dues income, and we had dwe fixed costs, employee costs, 22 pension costs, we had to start deciding what we were going to 23 do as an association with all these losses. I was pretty 24 sure pay cuts or on their way with this much financial

losses, pay cuts aren't far behind.

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          The jury may not appreciate that ALPA's dues, how are
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     ALPA's dues calculated?
          ALPA's dues are calculated, it is like, I forgot the
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     exact number, I think about 1.7 or 1.8 percent of your gross
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 5
     income is what you pay in dues. So it is not, everybody
 6
     doesn't pay the same. The more you make, the more dues you
 7
           So about 1.6, 1.7 percent of your gross income.
 8
          So those people are being furloughed and downgraded and
     having downgraded and having their pay reduced what is the
 9
     impact on ALPA's dues income?
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          It immediately goes down in direct proportion.
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          I would like to turn your attention to exhibit D 51 for
13
     identification, a September 21 letter from I, which is ten
     days after the attacks, to all ALPA members and their
14
15
     families. Can you identify this as a letter you sent on or
16
     about September 21, 2001?
17
          Yes, I recognize it, yes.
               MR. KATZ: I ask that it be received in evidence,
18
19
     your Honor.
20
               THE COURT: Any objection, Mr. Jacobson?
21
               MR. JACOBSON: No, your Honor.
22
               THE COURT: In evidence. D 51.
23
               MR. KATZ: Thank you.
24
          After the preface you talk about the security task
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force, the bottom of the first page?

- 1 A. Yes.
- 2 Q. That is an ALPA security task force?
- 3 A. Yes.
- 4 Q. And so was that an issue that you were involved in?
- 5 A. I was involved in an ALPA, as well as the other
- 6 governmental process, rapid response team, I was involved in
- 7 both.
- 8 Q. On the bottom of the second page there is a reference to
- 9 legislative activities. There is a subheading. What was
- 10 going on with the ALPA government affairs department in
- 11 September, 2001?
- 12 A. Many things, including particularly trying to get the
- 13 Airlines Stabilization Act actually passed and funded and
- 14 getting the money to the airlines and hopefully making money
- 15 available through loan guarantees to keep us going until the
- 16 | airline industry could recover.
- 17 Q. Turning to the next page, there is a heading of
- 18 | collective bargaining and ASSOCIATION, administrative and
- 19 | financial matters. Let's look at the bottom paragraph of
- 20 page 3, please.
- 21 A. The bottom paragraph?
- 22 | Q. Yes, where there is a reference to a third ALPA task
- 23 force, examining belt tightening measures. Was that on --
- 24 | how would you describe that effort at that point in time?
- 25 A. Well, it was just beginning, but it was, we took every

method possible, we were trying to come to terms with what was going to happen to our employees.

We had 500 employees. Would we be able to make our payroll? What, are we go to go have to lay off people? What other cuts could we take? Were we go to go have -- we were looking at every possible thing we might have to do to preserve the financial credibility and stability of the whole association. We just really didn't know how bad this was going to get.

Q. At the bottom you say I will also be asking each ALPA MEC to implement strategies to contain costs, including seeking company paid flight pay loss, to cover current negotiating expenses.

So was flight pay loss a financial issue for ALPA at that time?

- A. Flight pay loss, next to direct employee costs, was our next highest expense. Flight pay loss is the second highest expense with the association.
- 19 Q. So that was a big item?
- 20 A. That is a big item.

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- Q. The last page, Mr. Woerth, talks about jumpseat. Did
 the FAA implement any new restrictions or limitations on
 transporting people in the cockpit of airplanes?
- 24 A. Yes, the FAA put in new rules, more stringent rules.
- 25 Q. How would that affect an American pilot who wanted to

fly in the cockpit of a Delta airplane to get to work?

A. Their initial proposal was that you could no longer ride

in the cockpit if you are not employed by that airline.

4 There had to be a seat for you in the back. And at first it

is not mentioned in here they were actually trying to

6 eliminate all cockpit jumpseats, riding all together. I was

able to stop that when I was on that task force but this was

8 the new procedures.

MEC officers?

- Q. And I have another letter on a similar line, D 24 for identification: October 4, 2001 letter you sent to all ALPA
- 12 A. Yes.

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- MR. KATZ: I ask it be received in evidence.
- MR. JACOBSON: No objection.
- THE COURT: D 24 in evidence.
- MR. KATZ: Thank you.
- 17 Q. And does this letter deal with some of the financial
- 18 applications of the crisis hitting the airline industry at
- 19 | that time?
- 20 A. Yes, it does.
- 21 Q. I am not going to ask you to go through it all. In the
- 22 | middle of the pairs page there are reductions of over \$10
- 23 | million in ALPA MEC budgets that is listed?
- 24 A. That's correct.
- 25 Q. What is A and S budget where there is a reduction of

1 17.4 million?

- 2 A. Administrative and support account. That is shorthand
- 3 | for that, that is the national account. That is the national
- 4 | budget as compared to the local MEC budgets.
- 5 Q. Returning to page 3, there is a reference to the major
- 6 contingency fund?
- 7 A. Yes. In the first paragraph it talks about the purposes
- 8 for which this war chest is to be used.
- 9 A. Yes.
- 10 Q. Are you familiar with these policies?
- 11 A. Yes, I am.
- 12 Q. What purpose is the major contingency fund to be used
- 13 | for?
- 14 A. Non-normal, war chest type savings account for
- 15 | negotiations, strike preparations, family awareness. Pilot
- 16 to pilot projects.
- 17 Q. Communications activities. Would that be generic?
- 18 A. In line with negotiations, strike preparation, family
- 19 awareness, yes.
- 20 Q. Would you blow up the recent events paragraph, please?
- 21 In the middle of that paragraph it says the executive council
- 22 | at its meeting this week directed Captain Feldvary and Mr.
- 23 Johnson to review and wind down all spending activities
- 24 | currently being funded by the MCF. Was that your
- 25 | recollection that that happened?

- 1 A. Yes.
- 2 Q. That was an effort to preserve ALPA's financial
- 3 condition?
- 4 A. That's correct.
- 5 Q. All right. In particular reference to the seniority
- 6 integration negotiations between the TWA and the American
- 7 pilots, what additional implications were there for those
- 8 talks?
- 9 A. My understanding by October 4, is that the time line you
- 10 | are referencing?
- 11 Q. Yes, sir.
- 12 A. That those talks had concluded. I was unaware of any
- 13 more talks attempted to be scheduled, but I was aware that
- 14 | Jeff Brundage was, was vice president of American Airlines
- 15 | labor relations, was directed to try to get something done.
- 16 So he was reaching out. I didn't know at that point, on
- 17 October 4, what was happening, but I knew he was attempting
- 18 to.
- 19 Q. All right. I would likes to show you for identification
- 20 exhibit D 200 which is a letter from Mr. Brundage dated
- 21 October 12, 2001. Did you receive that letter on or about
- 22 that date?
- 23 A. Yes, I did.
- 24 MR. KATZ: I would ask that exhibit D 200 be
- 25 received in evidence, your Honor.

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               MR. JACOBSON: Your Honor, I believe this is
 2
     hearsay.
               THE COURT: Let me look at it.
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               THE COURT: What is your basis, Mr. Katz, for
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     admitting this?
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               MR. KATZ: Your Honor, we are not asking for it to
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     be admitted for the truth of the matters asserted by Mr.
 8
     Brundage in the letter.
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               THE COURT: You really are, though.
               MR. KATZ: No, we are asking it to be admitted for
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     Mr. Woerth's response.
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               THE COURT: He is telling Captain Woerth, Brundage
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     is, who is an American, now an AA executive, American
     airlines executive, to put pressure on the TWA merger
14
15
     committee to meet. He is alleging time is running sort.
                                                               Ιt
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     is offered for that.
               MR. KATZ: The witness's communications with
17
     executives at TWA and American as well as the TWA MEC
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19
     affected how he responded to events during the month of
20
     October.
              That is why we are offering it, your Honor.
21
               THE COURT: Well --
22
               MR. JACOBSON: Your Honor, I add that it is hearsay
23
     within hearsay. He is reporting what supposedly is told to
     him by other third parties, what was told to them by fourth
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25
     parties.
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MR. KATZ: It nevertheless formed the basis for 1 2 this witness's actions later in the month. THE COURT: Ladies and gentlemen of the jury, I am 3 going to admit exhibit 200. 4 5 But I want to emphasize to you, I am not letting it 6 in for the truth of what the writer of this letter says, Mr. 7 Brundage. He says a lot of things about the TWA MEC. I want 8 to make it clear I am not offering -- I am not accepting it, excuse me, because anything he says is true. I am accepting 9 10 it only because it is what Captain Woerth was told, and he 11 can testify as to how he reacted to it, or whether he believed it. 12 But I am not offering it, I am not accepting it, 13 14 what is in here from American Airlines as to the truth. 15 Do you understand what I am getting at, only to show what reaction he might have had? I will let it in on 16 17 that basis. 18 MR. KATZ: Thank you, your Honor. 19 Mr. Woerth, you read this letter when you received it? 20 Α. Yes. Did you take any related actions to communicate with 21 22 officials of American Airlines, TWA, or the TWA MEC to learn 23 what was going on in October with regard to the seniority 24 negotiations? 25 Α. Yes, I did.

1 | 0. Would you describe those efforts, please?

2 A. After October 12, letter, I had already been told by the

3 phone call or something that the meetings were trying to be

4 held, but were cancelled. I was all fairly confused by what

the truth of the matter was. I got Brundage's letter which

he says, that he had had meetings on October 8, with the

understanding that there would be an agreement, and they

would come to Dallas the next day to do that. Instead, they

9 did not come.

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- 10 Q. Who did not come?
- 11 A. The TWA MEC, or merger committee did not come, but Bob
- 12 Pastore came instead. And that is all a matter of
- 13 | confidentiality and they were not going to meet with
- 14 | American, and I was, so after that call I tried to ask Bob
- 15 Pastore what was going on and he gave me some explanation.
- 16 Q. What did he say?
- 17 A. He said that yes, there had been meetings, but he had
- 18 | gone to Dallas and the MEC wasn't able or willing to meet
- 19 | with Brundage on this matter. So I didn't get a clear
- 20 explanation, but it was an acknowledgement that there had
- 21 | been meetings, the meeting in Dallas was attended by Bob
- 22 Pastore but not by anybody else, and that is about all I
- 23 | actually gleaned from that initial investigation.
- 24 Q. Did you talk to any executives at TWA?
- 25 A. I had called, at this time I asked, you called Bill

Compton who was the CEO, and asked if he was aware what was going on.

He said he was, that he had assisted Brundage in some regard trying to save, in his words, save this deal so we could get a negotiated settlement rather than a contract of seniority imposition by American, and APA which they reported to me that it was imminent, that sometime within the next ten or 20 days APA and American were just going to impose their will and that would be the end of it. They are hoping to get a three-party agreement that they could reach an agreement that the TWA MEC would agree to, that we could have, be a part of the agreement, to provide extra protection for the TWA pilots.

- Q. What was your view of the best course of action to protection the TWA pilots?
- A. My view was to try to entice the best possible offer you could from American and to re-engage in negotiations, and to, in this letter they also talk about efforts to have legislation that Mr. Carty had found out about and was very angry about and actually threatened to walk away from the transaction.

That had been confirmed to me, Norm Mineta, the Secretary of Transportation, this is all happening at the same time, Mr. Carty was very angry about an attempt for legislation and that I wanted the TWA MEC to re-engage and I

1 talked to Brundage and through our attorney to sweeten their

- 2 offer, to put more on the table, give some extra protection
- 3 for seniority for TWA pilots, protect the St. Louis domicile
- 4 | specifically. This was kind of a last-ditch effort to try to
- 5 get a negotiated settlement.
- 6 Q. Did you say that you improved, you asked the other side
- 7 to improve their offer?
- 8 A. Yes, I did.
- 9 Q. Did you say you talked to the secretary of
- 10 transportation, Norman Mineta?
- 11 A. Yes, I did.
- 12 Q. When was that conversation?
- 13 A. Well, there were several conversations. I was in
- 14 | constant contact with the Secretary of Transportation because
- of the events of 9-11 but on this specifically, the last one
- 16 | was really, near the end of October, the 21st or 22nd of
- 17 October, but I talked to him probably every two or three
- 18 times a week in the weeks leading up to this.
- 19 Q. What did you say to him about the TWA pilots?
- 20 A. I told him, he was mostly a one-way conversation, that
- 21 | he was totally aware, he is the Secretary of Transportation,
- 22 I was completely interested. His son was a TWA pilot. He
- 23 was not unaware of what was going on. The Secretary of
- 24 Transportation had a son at TWA. Rob Brantner I think was
- 25 his name.

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special seniority about that.

And, but he was afraid that American was about to just do what they wanted to do with APA and just move on to other subjects, that the events of 9-11, it was time to just end the negotiation, not walk away from the transaction, but impose their seniority list and just be done. THE COURT: They couldn't walk away from the transaction, it was already closed. No, he wasn't talking about walking away from the Α. transportation. He is you talking about just giving an imposed seniority list, reaching an agreement with APA and American and just be done. That was the advice I got from the Secretary of Transportation. And that the government was not going to intervene or stop the transaction, or put pressure on Mr. Carty. We were done now. That is what Mr., Secretary Mineta told you? Secretary Mineta. Why did you view the imposition of an agreement between APA and American as less desirable for the TWA pilots? The way American, this is a common par gaining practice, they had suite end the offer, but only with agreement, in other words, they added additional things, additional seniority protection, they created a special, what they call it the St. Louis cell, that the St. Louis, where the TWA pilots were domiciled would be given extra protection,

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But the most important one was that even in its environment after post 9-11 when the whole world was collapsing and shrinking and nobody knew where the bottom was, that the St. Louis domicile did not shrink more than 25 percent in proportion to the greatly domiciles of any of the rest of them, Chicago and Dallas, so that give a special protection for the TWA pilots who were domiciled in St. Louis. So that, and a few other things, and furlough protection were only available if they agreed. If they did not agree, they were going to withdraw those and impose a worse deal. So I was focusing on attempting to get the maximum deal, and my judgment was the maximum deal was that deal. The sweetened deal. I would like to show exhibit D 88 which is in evidence. These are minutes from the TWA MEC meeting dated October 20 to 22, 2001. MR. JACOBSON: I am sorry. Which exhibit number? MR. KATZ: D 88 in evidence. Are you familiar with the special MEC minutes October 20 to 22 at Washington, D.C. Α. Yes. That is the one at the Mayflower Hotel? Α. Yes.

1 Q. Is this the meeting at which the protections you were

2 referring to in your last answer were offered by the

- 3 representatives of American Airlines and the APA?
- 4 A. They may have been offered earlier but they were
- 5 | certainly being discussed here.
- 6 Q. Turning to the end of this exhibit. On the last page
- 7 there was an MEC discussion with Jeff Brundage. Counter
- 8 proposal was not acceptable. Rautenberg and Lewin moved to
- 9 accept the terms as described by David Holtzman and it
- 10 failed. Is this something that was referenced in your last
- 11 answer?
- 12 A. Yes.
- 13 Q. Would you explain the specifics of that, please?
- 14 A. The better offer with increased protection was
- 15 | available, but only if they agreed to it. They are about to,
- 16 | at least they alleged they were about to reach an agreement
- 17 | with American, with all those sweeteners missing. In other
- 18 words, a worse seniority integration, no special cell for St.
- 19 Louis, no restrictions on the sweetener of St. Louis. And
- 20 | that was the terms. And they voted that down.
- 21 Q. So there were protections that were offered by American
- 22 | Airlines in the area of furloughs. Is that what you are
- 23 saying?
- 24 A. Yes.
- 25 Q. In the area of the size of the St. Louis protective

cell? 1 2 Α. Yes. And how would you rate those on a scale of zero to 100 3 Ο. 4 as of October, 2001? Well, especially in that context, within six or eight 5 6 weeks of 9-11, when there were furlough notices everywhere, 7 nobody knew where the bottom of the industry was going to be, 8 I thought on a scale of one to a hundred that had to be at 9 least an 85, trying to get special protections for your pilots in St. Louis where they were all domiciled. 10 11 So you thought those protections were important? 0. 12 I thought they would prove to be very important. 13 What was your reaction to the TWA MEC's failure to 14 accept them? 15 I was disappointed for the TWA pilots. I thought the best course of action was not selected. I disagreed with 16 17 the decision. 18 Turning back in this exhibit, two pages, to page 14, I 19 would like you to blow up the portion at 14:31, 2:31 in the 20 afternoon? 21 THE COURT: What document is this? 22 MR. KATZ: D 88. 23 THE COURT: Still on D 88. 24 On page 14, at the time, 1431, it says discussion with 25 Duane Woerth via phone. It looks like it only lasted four

minutes, Mr. Woerth. Is that your recollection of it being a
short conversation?

- A. It was a pretty short conversation, yes.
- Q. They noted that you discussed the recent proposal, and other options available to the MEC if they decide not to accept the deal.

And would you tell us what you can recall of that discussion.

A. Again, it was a very short discussion, and I gave them my honest opinion that I thought in my view American, and the APA would not sweeten their offer further and instead would impose a worse deal and they would do it fairly soon, if not that day, within a very short period of time. They expressed that they would rather, they wanted me to sue, to enter into litigation, and I told them that I had no basis for a lawsuit.

We had filed a grievance. That was the legal remedy under the Railway Labor Act, when you have a contractual problem with the Railway Act, you file a grievance. That is what we did and it had lost.

- Q. Is that referring to the recently best efforts grievance?
- 23 A. Yes.

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- 24 Q. That was still pending at that time?
- 25 A. It was pending, but we were doing the strategy we could

1 do and should do. 2 Did you explain anything about why you felt the proposed litigation was a poor choice? 3 There are a lot of reasons. First of all, I didn't see 4 5 a basis for litigation. I take litigation very seriously. 6 was never convinced there was a legal basis in this venue, 7 another court, to sue. 8 You told that to the --0. I told that to TWA. I reminded them that we were suing 9 Α. another union which I didn't have a problem with if if we had 10 11 a legal hook, but that APA had the exclusive bargaining 12 rights with American. And I didn't, I couldn't intervene on that any more than I could with the firefighters, a 13 14 construction union, a teachers union. It wasn't my union. 15 And it wasn't the company I represented. They were exercising their rights to enter their contract the same way 16 17 we were. They were about to do just that. And I saw, I was never convinced there was a legal 18 19 strategy that would work and exactly might back fire at this 20 moment. Again, I want to keep in context six or seven or eight weeks after 9-11. Both a legislative strategy, what 21 became known as the Bond bill, trying to get back in 22 23 arbitration what they agreed to waive, and trying to sue to 24 get an arbitration they agreed to waive, they may have not

taken Mr. Carty's threat that he would sell the assets and

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liquidate TWA LLC. I took it seriously. And I thought it
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     was a risk not worth taking. That was my risk reward
     judgment. And I gave them the benefit of my judgment.
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               They disagreed with that.
 5
          And what did you say at the bottom line with regard to
 6
     the proposal that you initiate litigation on behalf of the
 7
     Air Line Pilots Association?
 8
          I reiterated I didn't have a basis to do that. They had
     Α.
 9
     their rights, even though I disagreed with what they were
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     doing, I didn't see a legal remedy and I would not institute
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     litigation. I was very clear I would not. They were going
12
     to be faced with a judgment to either accept it or not
13
     judgment, but I was not going to sue.
14
                          Thank you, Mr. Woerth. We have been
               MR. KATZ:
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     going quite a while now. I have a little bit left. I would
16
     like to suggest a break at this point.
17
               THE COURT: Ladies and gentlemen, we will take a
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     15-minute break, until 20 of 1. 20 of 1.
19
               (The jury leaves the courtroom.)
20
               (Recess)
21
               (Jury enters the courtroom.) (.
               DUANE WOERTH, resumes.
22
23
               CONTINUED DIRECT EXAMINATION.
24
               BY MR. KATZ:
25
               THE COURT: Mr. Katz, you may continue.
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Mr. Woerth, I have written on this board I have been keeping track of some of the highlights of the assistance ALPA provided and you provided to the TWA pilots. I have written October 23 advice to the MEC, which you just described in your last testimony before we took a break. What I would like to ask you about now is since the transaction had been consummated, that is American had acquired these assets of TWA and made the TWA pilots employees of TWA LLC, what was the fear that you expressed, what was the concern that you expressed to the TWA MEC? What was the downside? The downside still in October? Q. Yes, sir. The downside is that TWA LLC was still their employment They are not integrated at this time. They were not American employees. Single carrier status had not occurred, that there was still, September 11 and all the implosion of the airline industry, that I thought they were still at risk from some second doubts from the board of directors of American, from Carty himself, and their primary concern to preserve their relationship with APA and their own union, not so much with the TWA employees. I felt they still had a certain amount of risk, a measurable risk at that time to getting the ultimate goal, getting all the way into American and be an American employee which with was not

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     complete.
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               THE COURT: However, in LLC they were getting
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     American wages, weren't they?
               THE WITNESS: I don't think they were at that time
 4
 5
     yet.
 6
               THE COURT: They had single carrier status?
 7
          I don't know when that occurred. I know it was later, I
 8
     am not sure of the date.
 9
               MR. KATZ: We will have a witness on that, your
10
     Honor.
11
               THE COURT: Okay.
12
          Have you seen in the past situations where one holding
13
     company owned more than one airline?
14
     Α.
          Yes, I have.
15
          What have the risks been associated with that condition?
          They often take work from one operation and move it to
16
     another operation. That appeared at Eastern, Continental, it
17
     happened before, it is still happening.
18
19
          In in October, 2001, was that a fear that you expressed
20
     to the TWA MEC?
21
     Α.
          Yes.
22
          All right. I have also written on the board Bond bill
23
     support. You mentioned in your last testimony about the
24
     legislation. Would you tell us what was going on with that,
25
     please?
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```
In October, early October, I was advised by our
 1
 2
     government affairs officer, ahead of our government affairs,
     that the TWA pilots would like and had met with Senator Kit
 3
     Bond and other Missouri representatives in the house to
 4
 5
     introduce legislation that kind of attaches to a defense
 6
     appropriations bill, as I recall, and if it got through that
 7
     way, it would become law. So they are attaching a special
 8
     provision to a defense appropriation.
 9
               And although I thought there was some risk with
10
     this, and I was supportive and sent letters to both Senator
11
     Bond and I think his equal in the House of Representatives on
12
     this committee to support it.
          I would show you for identification exhibits D 94, and D
13
     Q.
14
     165.
15
               THE COURT: D 94, and D 165.
16
               MR. KATZ:
                          Yes, sir.
17
               THE COURT: Okay.
          Are these the letters to which you just referred?
18
     Q.
19
                The letter to Senator Kit Bond and a letter to
     Α.
          Yes.
20
     Congressman Jerry Lewis.
21
          They are dated October 3, 2001 and December 10, 2001?
     Q.
22
     Α.
          Yes.
23
               MR. KATZ: I ask that they be received in evidence.
24
               MR. JACOBSON: I haven't received a copy of the
25
     Lewis letter.
```

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1
               MR. KATZ:
                          It is part of the package I gave you
 2
     earlier.
 3
               THE COURT: Let's take D 94 first. Any problem
 4
     with that?
 5
               MR. JACOBSON: No, no problem with D 94, your Honor.
 6
               THE COURT: Okay. So now D 94 is in evidence.
 7
                          Thank you, your Honor.
               MR. KATZ:
 8
               THE COURT: Let's see the other one. D 165.
 9
               MR. JACOBSON: Did he testify he sent this letter?
10
     I missed that.
11
               MR. KATZ: Yes, he did.
12
               MR. JACOBSON: Then no objection.
13
               THE COURT: Okay.
                                 Then D 165, which is a letter to
     representative Jerry Lewis. You have to be my age to get a
14
15
     chuckle out of that. But that is in evidence as well.
          And are these the letters in support for the legislation
16
17
     that you mentioned?
18
          Yes, they are.
     Α.
19
          And what was your view of the legislation? Let me ask
20
     you this way: What was your view of having prospects of
21
     having this enacted?
22
          My view of the prospects were that, I might characterize
23
     it as a Hail Mary pass a little bit because of the technique,
24
     but it has worked before. This technique has worked before
25
     when you, you slip a provision in a bill, that most people
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don't know it is there, I thought the way it was going to pass if Senator Bond got it in and with all the other activity in the Senate, a lot of his fellow senators didn't realize it was there and did not object, and as I knew for certain that if the Texas delegation, American's delegation in Texas found out about it, they would take it out. If it wasn't introduced in the house yet, that you would have to assume that the conferees, when they got together, the House bill and Senate bill, they would not object and somehow get it through a conference and get it to the President. I understood why TWA wanted to take a shot, as remote as it was, and I supported them in their effort. Did you advise representatives of the TWA pilots of this stealth strategy? They were, I only really talked to Bob Pastore and I told -- he understood what we were trying to do. But it had to be, it would only be successful in my view, my judgment and the judgment of the people advising me on government affairs, that it really had to be a quiet strategy. The more it was known, the least likely it would be successful. And what actually happened? Q. Well, what actually happened, I think understandably the very enthusiastic TWA pilots took it upon themselves to go on the Hill and it was pretty well known and put out a lot of publication, actually, for what was going on and solicited

1 additional support.

- 2 Q. And what was the reaction of American and the Allied
- 3 Pilots Association?
- 4 A. They were apoplectic. They were extremely angry, and I
- 5 | heard more from Mr. Carty who saw Mr. Bond on I believe on
- 6 October 11. He was exceedingly angry, and I guess you would
- 7 say, the report I got from, was that he threatened that if
- 8 this happens, he would --
- 9 MR. JACOBSON: Objection, your Honor, I believe he
- 10 | is going to hearsay now.
- 11 THE COURT: Yeah, I am going to sustain that
- 12 objection.
- 13 Q. Did you have a conversation with Mr. Carty yourself, Mr.
- 14 Woerth?
- 15 A. No, I did not.
- 16 Q. All right. What was the progress of the bill? I think
- 17 | there has been testimony about it already. But do you recall
- 18 how the bill progressed through the Congress?
- 19 A. My recall, my recollection is that it moved along, it
- 20 took a long time to try to progress all the way through the
- 21 end of the year, but that, as I suspected --
- 22 THE COURT: First, it passed the Senate almost
- 23 | without objection, didn't it? It passed. It actually was
- 24 adopted.
- 25 A. It was adopted by the Senate.

```
THE COURT: When they adopted the defense bill they
 1
 2
     picked up the tag-along, right?
 3
               THE WITNESS: I absolutely don't have a clear
     recollection how it was finally disposed of, your Honor.
 4
 5
          Let me show you exhibit D 172 for identification.
 6
     a TWA --
 7
               THE COURT: I am sorry, what is it?
 8
               MR. KATZ: D 172, your Honor.
 9
               THE COURT: D 172. Okay. Go ahead.
10
     Q.
          Is this a TWA MEC information update dated December 19,
11
     2001?
12
     Α.
          Yes.
13
          From a pilot at TWA named Glenn Stieneke.
14
     Α.
          Yes.
15
          And he was the chairman of the TWA pilots communication
     committee?
16
17
     Α.
          Yes.
               MR. KATZ: I ask that it be received in evidence,
18
19
     your Honor.
20
               MR. JACOBSON: No objection.
21
               THE COURT: There being no objection, go ahead.
22
          If you look at the second paragraph on Tuesday, December
     Q.
23
     18, the joint conference committee passed the finalizing the
     language for the House and SENATE version. Met for a very
24
25
     short session. The bill was removed. Does this refresh your
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recollection that the --1 2 I always knew that, the ultimate outcome that it was removed. I didn't know the timeframe. Now you are 3 4 refreshing my memory of what time that actually happened, in 5 December. 6 THE COURT: That happened in the joint conference 7 meeting between the House and the Senate, didn't happen in 8 the, in the Senate it passed --9 THE WITNESS: That's correct. 10 The next paragraph in the middle of the paragraph, 11 Captain Stieneke says, blow up the middle paragraph, Brian. We wish to thank Senator Bond, Carnahan and others for their 12 13 efforts to date. Furthermore, we would like to express our 14 gratitude to our own Legislative Affairs Committee, and ALPA 15 Government Affairs for their support and quidance in pushing 16 this proposed legislation forward. 17 Did you see that at the time? 18 Yes. Α. 19 And you agree with this appreciative comment of Captain 20 Stieneke? 21 I appreciate it, we tried, and it didn't work. Α. 22 Was there, despite the proposed legislation, was there Q. 23 nevertheless another opportunity for consideration of 24 agreement?

After the October MEC meeting?

- 1 O. Right, right.
- 2 A. Yes. I had implored through Jeff Brundage, American and
- 3 APA pilots, not to reach an agreement, and try at least one
- 4 | more time to give us another chance to vote on a superior
- 5 | agreement, the one that was rejected previously in October by
- 6 the TWA MEC.
- 7 Q. And can you tell us what happened with regard to that
- 8 effort?
- 9 A. A meeting was called for December 7. By that time there
- 10 was only two representatives left --
- 11 Q. You said December 7.
- 12 A. I said November 7, I meant to say November 7.
- 13 Q. Thank you.
- 14 A. I apologize. November 7 of 2001. And by that time, the
- 15 MEC, which used to have six members, was down to two. The
- 16 West Coast base and the East Coast base were closed, so now
- 17 | all the votes were consolidated into two people.
- 18 Q. All the pilots were placed in St. Louis?
- 19 A. All the pilots were based in St. Louis. Capital Steve
- 20 Rautenberg and First Officer Young were the only two
- 21 | representatives who represented all the pilots. So now if
- 22 there is another vote, two people would make the decision.
- 23 So the meeting was called, and for November 7, by Captain
- 24 Pastore.

1 And what happened at the meeting? 2 At the meeting, Captain Rautenberg, who wanted to agree to take the sweetened deal and make a deal with American for 3 the enhanced protection, moved to do just that. At that 4 5 Sally Young would not second the motion, and so they called 6 the SECRETARY of the association, Jerry Mugerditchian and our 7 legal counsel, for an interpretation of the rules. 8 Could Sally Young object and simply prevent a vote, 9 and the advice they got through our secretary who was in charge of this, vice president of administration, Captain 10 11 Mugerditchian along with advice of counsel, was that they 12 could not. You could not stop a vote just because you don't 13 agree. 14 You would have to at least second the most of what 15 and a vote would occur. That is what they were advised. Captain Pastore, who was the chairman of the meeting, 16 discarded that advice and did not allow a vote and the 17 18 meeting adjourned without a vote. 19 I would like to show you J 24 for identification. 20 THE COURT: Before do you that, it is sort of academic, because the vote would have been one, one. 21 22 THE WITNESS: No, your Honor. It was not academic. 23 If it had been a roll call vote and Steve Rautenberg had more 24 votes. Steve Rautenberg would have won. There would have

25

been a contract.

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1
     0.
          J 24?
 2
               THE COURT: J 24.
 3
               MR. KATZ: Yes, sir.
               THE COURT: I assume there is no objection to J 24.
 4
 5
               MR. JACOBSON: No, I am just looking for it.
 6
               THE COURT: Excuse me.
 7
               MR. JACOBSON: I found it. There is no objection.
 8
               THE COURT: The first page.
 9
          It is a one pager.
     Q.
10
               THE COURT: It is a letter from Mugerditchian to
11
     Pastore.
12
               MR. JACOBSON: Yes, your Honor.
13
               THE COURT: Okay. That is in evidence.
14
                          Thank you, your Honor.
               MR. KATZ:
15
          Mr. Woerth, is this the letter that was sent by Captain
     Mugerditchian to Captain Pastore during the MEC meeting that
16
17
     captain pastor called for November 7, 2001?
18
          Yes, it is.
     Α.
19
          And Captain Mugerditchian advises that you don't need a
20
     second if there are only two members of the MEC?
21
          That's correct.
     Α.
22
          What would happen if you required a second if there were
23
     only two members on the MEC?
24
          You could conduct no business. If somebody decided they
     wanted to have a discussion, they could stop it individually
25
```

1 all the time. 2 So the minorty could block --The minority could block the role of the majority at 3 4 every moment. The basis of that is that they didn't have 5 equal votes. 6 THE WITNESS: That's correct. 7 THE COURT: It was based on the number of pilots 8 they represented. 9 Α. Yes. THE COURT: Go ahead. 10 11 When that effort failed, what happened with American Q. 12 Airlines and the Allied Pilots Association with regard to the 13 seniority integration? 14 I think in a very short period of time after that, I am 15 not sure how many days, but they entered into their own agreement without the special protections so as as they said 16 they would, they would not give them special protections. 17 18 They did not get additional furlough protection. They did 19 not get a St. Louis cell. They lost significant protection 20 with TWA pilots and that is what they imposed. 21 You said they didn't get a St. Louis cell. They had a Ο. 22 cell but it wasn't as strong as it could have been? 23 Α. That's correct. 24 Did you in fact view the seniority integration agreement

with the TWA pile, that the TWA pilots ultimately got as the

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1
     best that was potentially there?
 2
          No, I did not. I thought the deal that was available
     that they re directed with enhanced protections of the St.
 3
     Louis cell, additional furlough protection, was a better deal
 4
 5
     for TWA pilots. So the better deal was not achieved.
 6
          So the TWA MEC members, some of them walked away from
 7
     significant job protections?
 8
          Yes.
     Α.
 9
               MR. JACOBSON: I think that is leading.
               THE COURT: That is a leading question, if that is
10
11
     your objection, and I am going to sustain it.
12
          Was there anything that you could have done, Mr. Woerth,
13
     or anything that ALPA could have done, that would have gotten
     a better deal for the TWA pilots?
14
15
          I do not believe so. They had the final decision.
     Their elected leaders had to had the final decision and they
16
     made it.
17
               MR. KATZ:
18
                          Thank you. That completes our
19
     examination.
20
               THE COURT: Mr. Jacobson, Ms. Rodriguez, who will
     do it?
21
22
               MR. JACOBSON: I will do it.
23
               THE COURT: Mr. Jacobson, you are on for cross
24
     examination.
25
               MR. JACOBSON: Thank you, your Honor.
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CROSS EXAMINATION

BY MR. JACOBSON:

- Q. Mr. Woerth, I want to go through some of the things you said and some additional items as well.
- 5 You indicated that your interactions with the
- 6 American company or the American pilots helped bring about a
- 7 | facilitation agreement. That is correct?
- 8 A. I believe I helped. I know I wasn't the only one who
- 9 suggested this.

- 10 Q. And when do you think you did that, sir?
- 11 A. First it was in an April fifth meeting with the American
- 12 pilots was the first time I suggested a facilitator.
- 13 Q. You suggest that on April 5 that they get a facilitator
- 14 | and you believed that helped give rise to facilitation?
- 15 A. I do.
- 16 Q. Were you aware that American Airlines had promised, in
- 17 | the best efforts, reasonable best efforts letter, that was
- 18 the basis for the April 2 waiver of scope, that it would
- 19 exercise its reasonable best efforts, including hiring a
- 20 facilitator?
- 21 A. I was aware but I wasn't sure if they got around to
- 22 doing it at this point.
- 23 Q. That was before the comments you made at the APA?
- 24 A. Right.
- 25 Q. You also indicated that you believe that your efforts

1 | with the APA caused them to not staple all of the TWA pilots

- 2 to the bottom of the list. Is that correct, sir?
- 3 A. That wasn't the only consideration, but I think I helped
- 4 that.
- 5 Q. All right. When do you think did you that, sir?
- 6 A. The first time I talked to John Darrah which was right
- 7 | after the transaction was announced and then again in April.
- 8 Q. When did you think that you persuaded them that they
- 9 | shouldn't staple everyone?
- 10 A. I am not sure if that was the only persuading person but
- 11 I made that argument. I am not sure when they made their
- 12 decision. I think it might might have been before that.
- 13 Q. You don't know when that was?
- 14 A. No, I don't know when it was.
- 15 Q. He we talked about the major contingency fund. That is
- 16 a pool of money roughly 70 million in cash, 20 million in
- 17 | property, that ALPA tries to maintain for major contingencies
- 18 like strikes and the like, correct?
- 19 A. Yes.
- 20 Q. All right. And you viewed that this proposed merger
- 21 | between TWA and a nonALPA carrier, the acquisition of assets,
- 22 | however you want to characterize it, that would be something
- 23 that would come within the major contingency, correct?
- 24 A. I know TWA had been given multiple grants of the major
- 25 | contingency fund dating back to 1988.

- 1 Q. My question is, is it your view, are you telling the
- 2 jury here, that the proposed acquisition of the TWA assets by
- 3 American was the type of contingency that would allow the TWA
- 4 pilots to receive an award of major contingency funds?
- 5 A. I think I would have to see what what the executive
- 6 | board decided. If there was a resolution, if the executive
- 7 | board passed it, that was a decision of ALPA I don't have
- 8 | control of the major contingency fund.
- 9 Q. The reason why I am asking is you said numerous times
- 10 today during your testimony that TWA pilots, their MEC, had
- 11 been given substantial moneys from the major contingency fund
- 12 in connection with this, with their negotiations with the
- 13 APA. Do you recall saying that, sir?
- 14 A. They do.
- 15 Q. All right. And there is a process in place before major
- 16 | contingency fund money can be awarded to an MEC. Correct?
- 17 A. That's correct.
- 18 Q. And that process includes a resolution being passed by
- 19 oh governing board?
- 20 A. That's correct.
- 21 Q. And that is the executive council?
- 22 A. Executive council recommends to the executive board.
- 23 Q. So the executive council has to recommend that, and that
- 24 is in writing, correct, sir?
- 25 A. That would always be in writing.

- 1 Q. Then the executive board has to pass that, right?
- 2 A. That would be true.
- 3 Q. And that resolution is also reflected in writing?
- 4 A. If it passes in writing, of course.
- 5 Q. Now, you have said here many times that the TWA pilots
- 6 were receiving this major contingency fund money in
- 7 | connection with the American Airlines pilots?
- 8 A. I did not say it was in connection with the American
- 9 airline pilots. It had been continually in the major
- 10 | contingency fund since 1988.
- 11 Q. Did they receive any award of major contingency money in
- 12 2001?
- 13 A. I don't believe they did.
- 14 Q. Did they receive any major contingency funds in 2002?
- 15 A. I don't think any were requested until we were are
- 16 almost done with the entire process.
- 17 Q. Is your answer no, they did not receive any in 2002?
- 18 A. That's correct, the answer is no.
- 19 Q. So when you saying how they are receiving this major
- 20 | contingency fund money, you are talking about money that may
- 21 | have been paid to them before the American deal came up on
- 22 the screen?
- 23 A. Yes.
- 24 Q. All right and that money is supposed to be spent on
- 25 | whatever that particular project is, right?

- 1 A. That's correct.
- 2 Q. It is not a slush of money, here is money, spend it on
- 3 whatever you want?
- 4 A. That's correct.
- 5 Q. So any major contingency fund money they may have been
- 6 awarded in connection with the second bankruptcy, that money
- 7 | could not be applied to the American Airlines negotiations?
- 8 A. That's correct.
- 9 Q. Now, you talked, you began your testimony talking about
- 10 | the phone call you received from Mr. Compton, roughly around
- 11 | the time that the American Airlines acquisition was
- 12 announced. Correct? Do you remember that?.
- 13 A. Yes, sir, I do.
- 14 Q. And you said that Mr. Compton told you that he was very
- 15 excited that he had negotiated this deal, and that he was
- 16 | mortified that he could not make pension contributions?
- 17 A. Mortification would have been in the November phone
- 18 call when he alerted me what he was seeking, it was not in
- 19 January.
- 20 Q. Focus on the first conversation at that time. Now, Mr.
- 21 | Compton, you said, had been your contemporary, he was an MEC
- 22 | chairman while you were an MEC chairman?
- 23 A. That's correct.
- 24 Q. He went into the company, became vice president of
- 25 operations of TWA?

- 1 A. Yes.
- 2 Q. And then board of directors?
- 3 A. Yes.
- 4 Q. And CEO?
- 5 A. Correct.
- 6 Q. In your conversations with Mr. Compton, did he tell you
- 7 anything about the work that the TWA board of directors were
- 8 doing on a stand alone plan for the company?
- 9 A. He advised me that they advised, that, at every single
- 10 | opportunity, looked at every opportunity, he saw no other
- 11 | viable opportunity except for sale. They had all been
- 12 investigated and none found viable.
- 13 Q. All right. Did he tell you at or around the time that
- 14 | the TWA acquisition of American, that the board of directors
- 15 were ready --
- 16 THE COURT: You mean the other way around.
- 17 American's acquisition of TWA.
- 18 Q. If I said it backwards, then I am sorry?
- 19 THE COURT: You said it backwards.
- 20 Q. I am sorry. In that early January timeframe, January 9,
- 21 | January 10, whenever it was you had that conversation, did he
- 22 | tell you that the board of directors of TWA had to prepare to
- 23 remove him as TWA's direct CEO and replace him with a turn-
- 24 | around firm and they had financing in place with Boeing to do
- 25 stand alone?

- 1 A. No, they did not.
- 2 Q. They didn't disclose that to you?
- THE COURT: The answer is no?
- 4 A. The answer is no.
- 5 Q. Now, we talked about, the Reno acquisition and the APA
- 6 | wildcat strike as you called it?
- 7 A. Yes.
- 8 Q. And the 45 million dollars that they were required to
- 9 pay.
- 10 A. Yes.
- 11 THE COURT: They meaning APA, Allied Pilots
- 12 Association.
- 13 Q. To American Airlines?
- 14 A. Yes.
- 15 Q. And certainly having a 45 million dollars obligation
- 16 over your head puts you in a position where you are not as
- 17 | strong vis a vis the person who has that right, correct?
- 18 A. I wouldn't want to have to pay 45 million dollars.
- 19 Q. American Airlines has some leverage with APA as a result
- 20 of this 45 million dollars fine, correct?
- 21 A. You would presume so.
- 22 | O. All right. And as a union president you are familiar
- 23 | with leverage, right?
- 24 A. I think I am.
- 25 Q. And leverage is how you try to get an advantage, vis a

- 1 vis whoever you are negotiating with, so that you can compel
- 2 | within the range of possible outcomes, an outcome that is
- 3 | more to your liking, correct?
- 4 A. That is the common definition.
- 5 Q. All right. And did you not have frequent conversations
- 6 -- strike that. Did anyone from TWA ever come to you and say
- 7 | we need your help to get more leverage in dealing with the
- 8 APA?
- 9 A. Yes, they wanted leverage.
- 10 Q. Did they suggest to you certain forms of leverage that
- 11 | they might be able to get if you would agree to that?
- 12 A. They suggested litigation would be leverage.
- 13 Q. Litigation would be leverage and you agree litigation
- 14 | can be leverage, correct?
- 15 A. If there is a basis for the litigation.
- 16 Q. All right. Isn't litigation, does it have to be a slam
- 17 damn winner to have leverage or can it be a low percentage
- 18 | and still provide leverage?
- 19 A. I think the other side has to feel it is a credible
- 20 | threat and not frivolous. If they are not worried about it,
- 21 | it is not leverage.
- 22 | Q. If they are not worried about it, it is not leverage.
- 23 Leverage is something that the other side is worried about,
- 24 correct?
- 25 A. Correct.

- 1 Now, I jump around a little bit here. There are a lot 2 of documents offered to you and I have my own documents. I am going to go through the documents Mr. Katz used first. 3 4 THE COURT: The ones you are using now are already 5 in evidence. 6 MR. JACOBSON: Yes, the ones done with Mr. Katz. 7 will replow some of the ground a little later, all right, 8 sir. 9 Okay. Α. You talked about the pilot unity campaign. Is it fair 10 11 to say you are a trade unionist. That is your personal 12 philosophy? 13 Α. Yes, it is. By a trade unionist we mean you are someone who believes 14 15 that everyone involved in a particular craft or a particular skill should all been in the same union? 16 17 I believe that. Α. 18 So it is your belief that all the flight crew, the 19 captains, and the first officers, and to the extent that 20 there are still any second officers or flight engineers around, they should all be in the same union? 21 22 I think that would be best for the profession, yes.

Best for the profession?

24 A. Yeah.

23

25 Q. And you are opposed to the notion of company unions?

- 1 A. I would prefer, as I said before, I prefer everybody to
- 2 be in the same union, if possible. I do.
- 3 Q. And that is not something that is a unique belief to
- 4 you, that has been a founding principle of ALPA since the
- 5 beginning, correct?
- 6 A. I think that is absolutely correct.
- 7 Q. ALPA has always attempted to bring in all the different
- 8 | pilot groups everywhere into their union?
- 9 A. We had a lot of organizing campaigns, some successful,
- 10 some not.
- 11 Q. Right. But you are always attempting to bring the whole
- 12 | world of pilots together?
- 13 A. Because together you are stronger than.
- 14 A. That is always the goal, we take reasonable efforts, we
- 15 don't just throw spaghetti against the wall. If there is not
- 16 a reasonable chance we don't spend the money. We have to
- 17 | have a reasonable chance of success.
- 18 Q. Let's go to April 9 through 11. You talked about
- 19 | earlier, Mr. Katz. This was your exhibit P-244. And page 12
- 20 was something you were being asked about earlier. Do you
- 21 recall that, sir?
- 22 A. I remember being asked questions about this, yes.
- 23 Q. All right. And this is April 9 through 11?
- 24 THE COURT: What is the number on this?
- MR. JACOBSON: P-244.

1 THE COURT: P-244.

- 2 Q. Is that correct, sir?
- 3 A. I am reviewing it. Just a second. Yes.
- 4 Q. And to set it in time, do you recall that the TWA pilots
- 5 | waived their scope, scope protections in their contract on
- 6 April 2?
- 7 A. That's correct.
- 8 Q. And you visited and spoke to the APA board of directors,
- 9 was that April 7, sir or April 9?
- 10 A. I thought it was April 5.
- 11 Q. April 5. I knew it was an odd prime number. On April
- 12 5. This is April 9, a couple days later?
- 13 A. Right.
- 14 Q. And as the Judge noted, you are talking about expanding
- 15 your activities. The associates expanding its activities
- 16 | with four major independent pilots union. Correct?
- 17 A. That is what the leading paragraph says, yes.
- 18 Q. And these notes are kept by your office staff?
- 19 A. They are made by, Jan Redden, who was our secretary who
- 20 listened to our debate and encapsulated all into, that is an
- 21 | hour's worth of discussion captured in four paragraphs, yes.
- 22 Q. Was Jan at that time, not Ursula?
- 23 A. My personal secretary did not do this. It was Jan
- 24 Redden who worked for Jerry Mugerditchian who was in charge
- 25 of the governing bodies.

- 1 Q. All right. And one of the organizations of course that
- 2 | as the Judge pointed out earlier was the Allied Pilot
- 3 | Association, APA?
- 4 A. Yes, sir.
- 5 Q. And which according to the official minutes, that is one
- 6 of the entities with whom you are expanding your activities?
- 7 | A. We are not expanding -- I gave a briefing of all four.
- 8 Two were expanding, two of them were doing nothing with the
- 9 report.
- 10 Q. That is not reflected here, is it, sir?
- 11 A. That is not reflected there, but that is what I did.
- 12 Q. Right. And you had the opportunity to review all of
- 13 your minutes?
- 14 A. Of course.
- 15 Q. The others, you have other people on your staff, you
- 16 | said almost 500 people, there are other people who are
- 17 | assigned to review it to make sure they are accurate?
- 18 A. Of course.
- 19 Q. After that review process, this is what the minutes
- 20 resulted with, correct?
- 21 A. Yes.
- 22 | Q. All right. It also indicates, the next paragraph,
- 23 ALPA's 2001 budget includes \$600,000 for organizing
- 24 activities?
- 25 A. Yes.

- 1 Q. All right. And that doesn't indicate any particular
- 2 airline, correct?
- 3 A. Not in this budget, but we allocated when we had
- 4 | something to do. Right now we were only spending money at
- 5 this point in time on Continental.
- 6 Q. You did start spending money on Allied later in the
- 7 year, correct?
- 8 A. We did not expend any money on Allied other than an
- 9 investigation on whether we would have to absorb their fine.
- 10 We had a legal investigation on that. That was the only
- 11 money we expended.
- 12 Q. And that is that 45 million dollars fine we were
- 13 | talking about a moment ago?
- 14 A. That's correct.
- 15 Q. And you asked the Cohen, Weiss firm to research it and
- 16 | see whether or not, if you combined with the APA, whether
- 17 | ALPA would somehow be liable for that 45 million dollars?
- 18 A. I did.
- 19 Q. You don't want to be liable for that 45 million dollars.
- 20 Correct?
- 21 A. Of course not.
- 22 Q. Isn't it a fact that the memorandum they prepared for
- 23 you, the legal advice they gave you, said that if the two
- 24 unions combined through a merger, there was a risk in fact
- 25 | that you would be liable for 45 million?

- 1 A. Yes.
- 2 Q. But they also told you that if you used an alternate
- 3 process of putting out authorization cards, so that American
- 4 | pilots would sign those cards and of this a National
- 5 | Mediation Board election, then it was highly unlikely that
- 6 ALPA would be liable for 45 million because they wouldn't be
- 7 a successor to the APA?
- 8 A. I don't remember that, but I probably believe that is
- 9 true.
- 10 Q. All right. Do you recall that is the advice they gave
- 11 you. I have some memos.
- 12 A. It was more focused on, since I was not prepared to do a
- 13 card campaign.
- 14 THE COURT: The question is did you get that
- 15 advice.
- 16 THE WITNESS: I think I got the advice, I remember,
- 17 | your Honor, only the part about the merger. Because that was
- 18 the only --
- 19 THE COURT: You don't remember receiving advice
- 20 | that the card campaign would avoid that problem.
- 21 A. I honestly don't remember.
- 22 THE COURT: All right. The answer is he doesn't
- 23 remember.
- MR. JACOBSON: All right.
- 25 Q. Let's work our way there a little bit. Exhibit P 264?

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THE COURT: 264?
 1
 2
               MR. JACOBSON: Yes, your Honor.
               MR. KATZ: Do you have a copy of that for me?
 3
 4
               MR. JACOBSON: I do, sir. I will bring it right to
 5
     you.
 6
               THE COURT: That is not in evidence.
 7
               MR. KATZ: It is not in evidence and I am going to
 8
     object to it H it is an internal memorandum of Cohen, Weiss
 9
     and Simon. There is no evidence that it was ever distributed
     beyond the walls of that law firm.
10
11
               THE COURT: Can I --
12
               MR. JACOBSON: Yes, your Honor. I am sorry. I only
    had two copies. I thought I had three.
13
14
               THE COURT: I will give it back to you. Doesn't
15
     this memo show, isn't it reporting on a meeting with John
16
     Cohen, who is the in-house general counsel of ALPA.
17
               MR. JACOBSON: Yes, your Honor.
               THE COURT: The very first sentence.
18
19
               MR. KATZ: It is an internal memo from Michael
20
     Dialo, talking about RSS, that is Robert saddleson, meeting
21
     with John Cohen. It is an internal memorandum. There is no
22
     evidence, in fact there is an affidavit on file in this case
23
     stating that this was only an internal memo that was never
24
     given to anyone outside of the law firm.
25
               THE COURT: What are you going to do? You use it
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to refresh recollection?
 1
 2
               MR. JACOBSON: I am going to direct his attention to
 3
     page 3.
               THE COURT: Are you going to refresh recollection?
 4
 5
               MR. JACOBSON: I will use it that way initially.
               THE COURT: You can use the Subway Reporter to
 6
 7
     refresh recollection. It doesn't have to be in evidence. I
 8
     will avoid that issue for the moment and use it any way you
     want.
 9
10
               MR. JACOBSON: All right.
11
               THE COURT: I mean to refresh recollection, you
12
     don't need, it doesn't have to be in evidence.
13
          All right. Mr. Woerth, would you please look at page 3
     of in his document. Three bullet points near the top.
14
15
     Α.
          Okay.
          Read those bullet points and see if it refreshes your
16
17
     recollection regarding the approach to be taken to bring APA
     into the ALPA fold.
18
19
          The paragraph, I am trying to focus where you want me to
20
     read.
          It says, right underneath where it says work product.
21
22
     Those three bullet points.
23
               I am reading it. I am trying to make sense of it.
24
               MR. KATZ: Is the question whether it refreshes his
     recollection?
25
```

1 MR. JACOBSON: I am waiting to see if he read it. 2 I read it. Now, you mentioned earlier that you recalled that the 3 4 advice you got was that if there was a merger, that would 5 likely lead to ALPA being liable for 45 million dollars. Do 6 you remember saying that? 7 Α. Yes. 8 And do you now recall whether you were told that the combination was not by merger, but through, but through the 9 issuance of authorization cards? 10 11 THE COURT: Followed by an election. 12 Following by an MB election that would dramatically 13 reduce the possibility of any liability? 14 It does not refresh my memory. It may be my fault. I 15 only really wanted the answer to one question. I asked the 16 lawyer a question. He gave me the answer to a question I 17 didn't ask. I only cared about the merger. I was never 18 going to do a card campaign. So whatever they advised me on 19 a card campaign, I don't remember it because I was completely 20 disinterested. I would never do a card campaign on 21 American. I wanted to know what about a merger, and I 22 stopped reading or listening after that. That is probably 23 why I don't remember. I didn't care about it. 24 THE COURT: Even if it would get you 11,000 25 American pilots? I mean that is the jewel, at that time,

supposed to be the jewel of the domestic airline industry. 1 2 THE WITNESS: Your Honor, I would respectfully 3 disagree. I never, the point of the union is to have a strong 4 5 You can win an election by one tenth of one percent 6 and you have won, and now you have got a boat load of 7 trouble. 8 We did that with Federal Express, and we won. And two years later they decertified it. We lost millions of 9 10 dollars, big fight, took us six years to get them back. I 11 was committed to only one way, not a card campaign which 12 would be viewed as hostile. 13 My judgment was the only way to have a long-term success, not even an election success, was by a merger. 14 15 is what I was committed to. 16 THE COURT: Does the card campaign have to be 17 hostile? 18 I viewed it -- with independence -- when you are not 19 organized, you are not fighting another union. When you are 20 already organized, I believe they were viewed as hostile. If 21 they hadn't agreed to it, if the board wasn't on board like 22 we did with Continental and Fed Ex, it would be competing 23 I just saw that as failure. That was my 24 judgment, long-term failure. Even if you won the election 25 you wouldn't win much.

Right. But if the APA board, if the people who were in 1 2 charge of APA, really wanted to merge with you, and they wanted to accommodate your interest in avoiding picking up 3 this 45 million dollars fine, sir, wouldn't it be appropriate 4 5 then to say you have our blessings, go forward with the card 6 campaign, we don't consider it hostile? We understand we 7 need to cooperate with you this way in order to avoid this 8 fine flowing through to ALPA? 9 That question never occurred to me or anybody else that Α. 10 I was aware of. 11 And you don't recall receiving advice that as long as Q. 12 you minimized ALPA's, APA's official involvement in the card 13 campaign and did it with ALPA money, that that would further 14 immunize ALPA from any liability for the 45 million dollars? 15 I think I already testified I wasn't listening to 16 anything about a card campaign. I was determined to only do 17 a merger. Let me give you a document, keep that one up there. 18 19 me give you a document marked as P 10. 20 THE COURT: P 10. 21 MR. JACOBSON: Yes. 22 THE COURT: All right. 23 Do you have that document, sir? Q. 24 Α. Yes.

And that document is a transcript of sorts, a rough

25

Q.

- 1 transcript, of your comments to the APA board of directors on
- 2 Friday, October 27, 2000 with a cover letter forwarded to you
- 3 | for your review and correction, if needed.
- 4 A. That is what it is, yes.
- 5 MR. JACOBSON: At this time I offer P 10 in
- 6 evidence.
- 7 MR. KATZ: No objection.
- 8 THE COURT: Okay. P 10 in evidence.
- 9 Q. Let's look at the cover letter first. It is addressed
- 10 to you and it is signed, "Fraternally, by Captain John
- 11 Darrah, president of the APA?" Right?
- 12 A. Yes.
- 13 Q. Addressed to you, Captain Woerth. Could you -- oh, you
- 14 | got it there. All right. Thank you. Thanks you for coming
- 15 to their headquarters, right?
- 16 A. Yes.
- 17 Q. Thanks you for sharing your goals about the unity
- 18 campaign?
- 19 A. Yes.
- 20 Q. And that is the unity campaign that includes bringing
- 21 APA back into ALPA, correct?
- 22 A. Yes.
- 23 Q. He tells you that they, they, that is the APA, has now
- 24 formed an ALPA Exploratory Committee, correct?
- 25 A. That's correct.

- 1 Q. That is a committee that is going to explore what the
- 2 | pluses and minuses are of APA reaffiliation with ALPA,
- 3 correct?
- 4 A. Yeah.
- 5 Q. They plan on working on that on the next three months,
- 6 to have that committee do its investigation. Correct?
- 7 A. That is what it says.
- 8 Q. All right. And you have apparently committed to provide
- 9 their committee chairman with materials and assistance and to
- 10 and pursues his investigation, correct?
- 11 A. I believe when they were there they asked for certain
- 12 documents and I told them we would provide it to them, sure.
- 13 Q. You did provide it to them, right?
- 14 A. I would hope so.
- 15 Q. Speaking of which, I have here a couple of books which I
- 16 | just want you to identify first. You are familiar with the
- 17 | book, Flying the Line?
- 18 A. Sure.
- 19 Q. This is a history of the first 50 years of ALPA,
- 20 correct?
- 21 A. Yes, it is.
- 22 Q. It was written in cooperation with ALPA?
- 23 A. I believe so, sure.
- 24 Q. When it was first published it was serialized in ALPA's
- 25 | magazine, Airline Pilot?

- 1 A. Yes.
- 2 Q. It is given to every new ALPA member when they join?
- 3 A. Yes.
- 4 | Q. You delivered it to APA although you suggested they were
- 5 familiar with it?
- 6 A. Yes.
- 7 Q. They were?
- 8 A. This are in it.
- 9 Q. They are in it. Then there is a second book, Flying the
- 10 Line, Volume 2?
- 11 A. Yes.
- 12 Q. And that is an additional history from the point where
- 13 the first one let off?
- 14 A. Same author, yes.
- 15 Q. Same author, full cooperation of ALPA.
- 16 A. Sure.
- 17 Q. Also given to new ALPA members as they come on board,
- 18 | let them know what they are joining?
- 19 A. Yes.
- 20 Q. I direct your attention if I could, we are back to
- 21 exhibit P 10. Page 16 of 35.
- THE COURT: Upper left-hand corner.
- MR. JACOBSON: Thank you, your Honor.
- 24 Q. You see near the bottom of that page there is a question
- 25 buy Capital Jeffrey Sheets.

- 1 A. Let me look on this.
- 2 Q. You see. Captain Jeffrey Sheets asks a question?
- 3 A. Yes.
- 4 Q. He says, some individuals feel that ALPA would not want
- 5 this right now due to our legal problems and the fine. Do
- 6 you see that?
- 7 A. Yes.
- 8 Q. And in addition to the 45 million dollars fine, wasn't
- 9 the APA at that time the subject of a litigation filed on
- 10 behalf of American airline pilots claiming that the wildcat
- 11 strike had injured them? Do you recall that, sir?
- 12 A. I real you don't recall. It is probably true, but it
- 13 escapes me.
- 14 Q. It has been a long time. That is all right.
- Let's turn right to the bottom of that line you
- 16 start off, there is a sentence that goes on to -- let's read
- 17 | the whole paragraph there. You told them we want you right
- 18 now. Correct.
- 19 A. Absolutely.
- 20 | Q. "I am not worried about your fine." You told them that
- 21 as well?
- 22 A. Yes, I did.
- 23 Q. And you are probably already in some discussions on that
- 24 | fine. We have some concerns about the state claims.
- 25 That is referring to the lawsuit I was mentioning.

We have a plan with our attorneys to try to find a way to, someone couldn't figure out what your word was, that, or blunt it. Do you see that?

4 A. Yes.

5

- Q. You continue at the bottom, at any point in time there is going to be a lawsuit everywhere. Correct?
- 7 A. That has been proven to be true.
- 8 Q. Turn to the next page. Top of the paragraph there. In
- 9 | fact, you were in the process of trying to bring Continental
- 10 on board. You testified that already?
- 11 A. Yes.
- 12 Q. They had some duty of fair representation lawsuits
- 13 pending against their union at that time?
- 14 A. Yes.
- 15 Q. That wasn't stopping you with Continental?
- 16 A. No.
- 17 Q. And then you conclude, starting in the middle there, we
- 18 | want you. We will deal with the financial issues around it
- 19 | and we will deal with the legal parameters to protect
- 20 ourselves, but there are ways to do so. I am not concerned
- 21 | about your current legal situation or your fines. I am sure
- 22 we can deal with that. Correct?
- 23 A. That is what I said.
- Q. And that is what you told the APA board of directors as
- 25 | you are sitting there addressing this question from the

- 1 | American pilot?
- 2 A. Yes.
- 3 Q. You intended that to be a truthful statement to them?
- 4 A. Sure.
- 5 Q. To express your strong interest in having the APA come
- 6 on board?
- 7 A. Absolutely.
- 8 Q. And the fact that the 45 million dollars fine wasn't
- 9 going to be an issue because you already had the lawyers
- 10 | working on that?
- 11 A. I wanted American in my union, absolutely. As did the
- 12 whole board of directors.
- 13 Q. Right. And in fact you had gotten the advice from your
- 14 | lawyers before you went to that meeting with American
- 15 Airlines. APA?
- 16 A. I don't remember the exact sequence. It wouldn't have
- 17 | mattered. I alwasy wanted American in my union.
- 18 THE COURT: Hold it. You told them here that you
- 19 | had spoken to your lawyers.
- 20 A. Yes.
- 21 THE COURT: You were telling the truth, weren't
- 22 you?
- 23 A. Absolutely I was telling the truth.
- 24 THE COURT: You had consulted with your lawyers
- 25 about getting around the fine issue and the other litigation

1 before you addressed the American union.

- 3 A. That's correct.
- 4 Q. That is because you wanted to know whether the fine
- 5 | would prevent you from going forward. Correct?
- 6 A. I wanted to know the full ramifications of the issue,
- 7 yes.

- 8 Q. And in fact your lawyers told you, you said this
- 9 earlier, that if there was a merger between APA and ALPA,
- 10 | that the fine would be a problem?
- 11 A. Yes.
- 12 Q. You would have liability for that?
- 13 A. Yes.
- 14 Q. Does that help you recall that they told you also that
- 15 | if you did a card authorization instead, that it would be a
- 16 problem, that is why you are telling the pilots that it is
- 17 | not a problem?
- 18 A. That doesn't refresh my recollection at all or change
- 19 | what I call about the card. As I said before. I am only
- 20 | interested in a merger. Maybe I have tunnel vision, but that
- 21 is my testimony.
- 22 THE COURT: Other than the card campaign, how were
- 23 you going to get around the 45 million dollars fine, other
- 24 than by the rather established route of the card campaign
- 25 which is a very standard union way of organizing.

- 1 A. Your Honor, probably going to do it the same way the
- 2 | American pilots final did, through negotiation with American
- 3 Airlines to get it reduced. That was my strategy.
- 4 Q. You didn't say anything in this statement here that
- 5 don't worry, we will negotiate with the airline and get the
- 6 | fine reduced?
- 7 A. No.
- 8 Q. You said we talked to our lawyers?
- 9 A. Sure.
- 10 Q. Okay. The two Flying the Line books, you mentioned
- 11 | those on page 2 of this transcript, 235, right?
- 12 THE COURT: Right in the beginning.
- 13 Q. In the beginning?
- 14 A. All right.
- THE COURT: Did you see that, page 2 of 35?
- 16 A. Yes, I do.
- 17 Q. And you tell the American, this is the beginning of your
- 18 | statement to the American pilots, you tell them we want to
- 19 get back to the core, what works for all trade unions and the
- 20 same thing that works for business. You consolidate power or
- 21 money. Right?
- 22 A. Yes.
- 23 Q. Correct, sir?
- 24 A. Sounds like me.
- 25 Q. And you want to get all the political power concentrated

- 1 in one place?
- 2 A. I believe in that.
- 3 Q. All right. And in fact, ALPA, because of its charter
- 4 | would be AFL-CIO, has -- issues important to it, has the
- 5 | backing at that time of 13 million unionized employees?
- 6 A. That's correct.
- 7 Q. And one of the largest political players in Washington?
- 8 A. Yes.
- 9 Q. And that was an advantage you were bringing to the table
- 10 | that the American pilot didn't have?
- 11 A. I believe that to be true.
- 12 Q. You told them that as well?
- 13 A. Of course I did.
- 14 Q. Let's go to the beginning of next paragraph, if we
- 15 | could. First five or six lines. You told the American
- 16 pilots one of the things you want to emphasize, what about
- 17 | unity campaign is a real drive to try to reunite. And that
- 18 | is what it is, to reunite the Air Line Pilots Association.
- 19 Correct?
- 20 A. Yes.
- 21 Q. You tell them your Constitution, policy manuals, none of
- 22 | that is written in stone?
- 23 A. That is true.
- 24 Q. And you are willing to change those to a reasonable
- 25 degree in order to get the APA on board?

- 1 A. Not just APA. We had to change it with Continental, we
- 2 | had to change it with Fed Ex. That was part of the
- 3 | negotiating process, yes.
- 4 Q. You are willing, if necessary, to change not just your
- 5 | policy manuals, but your Constitution, if necessary, in order
- 6 to help bring about the reunification of all the pilots in
- 7 one union?
- 8 A. Let's clarify that. I don't change the Constitution. I
- 9 was willing to advocate change to the rest of ALPA to
- 10 | accommodate these mergers. I would be the strong advocate if
- 11 I agreed it was necessary. Absolutely I would.
- 12 Q. And you understand your boards. You know the people on
- 13 | your boards, you work with them, you know what their goals
- 14 | are?
- 15 A. I know I had to fight for the unity campaign.
- 16 Q. Let's move to page 3. I am pulling out some of the
- 17 | things you told them. It is too long to share with all.
- 18 Replied ill paragraph on page 3 of 35. You tell them that
- 19 | they have a lot of talent in their organization, correct?
- 20 A. Yes.
- 21 Q. You want to get the most leverage from it?
- 22 A. Of course.
- 23 Q. And that you are offering to have them, you are saying
- 24 | if you join us, then you can leverage us in your fights with
- 25 American?

- 1 A. Sure.
- Q. And not only that, they can leverage the 70 to 90,000
- 3 | pilots that ALPA has or will have?
- 4 A. Sure.
- 5 Q. And the 14 million members, I said 13 million earlier,
- 6 of the AFL-CIO?
- 7 A. Right.
- 8 Q. There is a concept in your union called Independence
- 9 Plus, right?
- 10 A. Yes.
- 11 Q. And if I understand the concept correctly, correct me if
- 12 I am wrong, Independence Plus means that the local MEC is the
- one that is supposed to be making the decisions on behalf of
- 14 | the pilots in that MEC. And as long as they don't try, for
- 15 example, to bring in a B rate wage or do something else that
- 16 s, totally against, anathema, to the main purposes of ALPA
- 17 has, they have free rein to do that.
- 18 A. That is, that captures it pretty closely, yeah.
- 19 Q. For example, when the American Eagle pilots came to ALPA
- 20 and they wanted to have all the different companies under
- 21 AMR, that together were branded as American Eagle, and
- 22 American said you can have that, but you got to give us a 16-
- 23 | year contract, you recommended against it, it was ultimately
- 24 | their choice on whether to do that?
- 25 A. That was Captain Babbitt, but I agreed with Captain

Babbitt, it was their choice and that is what happened, then. 1 2 You were the vice president, then, number 2 guy? 3 Α. Right. And do you believe that the Independence Plus theory is 4 5 consistent with putting a great deal of pressure on the MEC 6 to make a decision to, the way ALPA National wants them to do 7 it? I feel it was actually maybe the other way around. 8 point of Independence Plus is pilots will not accept anything 9 10 else. It is like the pilots believe an argument had to be 11 staged right to the federal system, but they wanted their 12 independence to make decisions as much as they could by 13 themselves. They understood the benefit of a collective union, pooling the money, pooling political power, when it 14 15 came to their contract, their life, their seniority, that was their state right. That is how we survived as a union for 16 now nearly 80 years. Because that is how pilots beleive. 17 They believe in collectivism until it gets to the door step, 18 19 until it is all about them. I agree with that. 20 I think you are agreeing with me that Independence Plus, that principle would be violated if, for example, the 21 22 national union could put huge pressure on MEC to decide 23 something in a way contrary to what the pilots in that MEC 24 want.

A. I think you are characterizing that in a way I would not

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agree with, sir. I think our union and advisors give their best advice, and if somebody doesn't like that advice, sometimes they call it pressure because they are not hearing what they want to hear. But I believe arguing that all advisors give their best advice, whether people like it or whether they accept it or not, they are always going to get their best advice. what is we do. All right. And again, I don't know if you have answered my question directly, sir. Would you, I understand the notion of giving advice and letting the pilots decide for themselves. But do you agree that if the pressure is put upon the pilots to such an extent that it overwhelms their will so that they are acting, they vote in a way they are directed to by ALPA rather than have they been directed to by their pilots, that would be contrary to the Independence Plus that ALPA prides itself on? That is a theoretical question I have never seen happen in 30 years of union business. Have you heard about the testimony about what happened Q. April 2, 2001 here, when the ALPA employee advisors persuaded the MEC members to vote in favor of waiver of scope. you heard did about that, sir? I have heard a lot about that testimony, yes.

24

And would it be fair to characterize what the TWA pilots

who were members of the MEC at the time, that they all said 1 2 they were put under such pressure that it overwhelmed their independent view of what they wanted to do, what their pilots 3 4 who they were representing had told them to do? 5 I have heard that and I found it absolutely astounding, 6 to hear that. 7 Now, you may not believe that, sir, correct? Q. I don't believe it for a second. 8 Α. 9 Whether or not you believe that sir, would you agree Q. 10 that if that happened, if that happened, as described by the 11 TWA pilots, that that would be contrary to your view of 12 Independence Plus? I don't see its correlation. They had, our Constitution 13 sets up our relationships with Independence Plus. Our 14 15 Constitution wouldn't change because of a pressure situation. Our Constitution would survive afterwards. I don't see the 16 correlation. 17 18 Let me rephrase it. I must have phrased the question 19 improperly. Would you agree that if what the TWA pilots 20 described as being what happened to them, at the hands of the ALPA employees and ALPA advisors on April 2, if that were in 21 22 fact an accurate description of what happened, that that 23 conduct by the ALPA advisors and the ALPA retained -- the 24 ALPA employees, would in fact violate ALPA's constitutional

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set up of Independence Plus.

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MR. KATZ: Your Honor, I rise to object. I don't think there is any foundation that the witness news all of the testimony by the TWA -- by the plaintiffs. THE COURT: I don't know if he knows all the testimony but he already said he knows a lot about what went on April 2. He just gave an answer that said that. MR. KATZ: I think counsel is just arguing with the witness at this point. I object. THE COURT: I will not stop him now. Ask the question again. Get an answer, let's go on. My question is simple, sir. Based on what you have heard, the reports you have heard of what the TWA MEC members and the other TWA pilots present there April 2, 2001, what they describe as the pressure brought on them, by the ALPA employees, and advisors retained by ALPA, would you agree that if the description, if true, I know you don't believe it is true, that that would be contrary to ALPA's Constitution provisions relating to Independence Plus? First of all, I would like to correct, your Honor, that I have heard a lot about the testimony and also heard it immediately after April 2. What I heard about the events after April 2 do not reflect what I am hearing --THE COURT: No. He understands you don't agree that is what happened. His question was if it did happen that way, would it be a violation of the Independence Plus

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provisions of the ALPA Constitution. He is not asking you to agree that it happened. He is only asking you that if it did happen that way, would it violate the Constitution. Do I have that right? MR. JACOBSON: Yes, your Honor. THE COURT: He is not asking you to agree with it. I understand. I don't think it would violate our Constitution. I think it would be bad professional conduct and I wouldn't appreciate it, but I don't know about a constitutional violation. I understand. Turn to page 4. About the fourth line There are, the next three lines. Do you see, fourth line down, your statements to the Allied Pilots say, talking about members of your MEC's. Quote. They make all the decisions on their own property. Nobody tells them what to put in their opener, what to take off the table. Close quote. Do you see that? Α. Yes. Are you aware that according to the TWA MEC's negotiating committee, merger committee, thank you, merger committee, that they were directed by ALPA employees who came to the first negotiation session with the APA, that they would need to offer to staple some 800 plus TWA pilots, in their opening offer. MR. KATZ: Objection, it is contrary to the record.

1 THE COURT: I am not sure. I am going to let the 2 question go. In their offer in order to be able to get a deal done 3 4 with the American pilots? 5 I am unaware of that. 6 THE COURT: Next question. 7 If the jury were to find that the ALPA employees in fact 8 told the merger committee what to put in their opening offer, 9 that would be contrary to what you are telling me the 10 American pilots here? 11 I don't believe anybody would tell them what, they might advise them what they thought would help, if they thought 12 there was a limited timeframe. But I don't think any ALPA 13 employee every thought they could direct any pilot to do 14 15 anything. Any pilot, any airline. 16 Could you agree for an ALPA employee or adviser to do 17 that, to direct the merger committee or any other body of the 18 MEC, what to do, what to put in their offer, that that would 19 be the kind of arbitrary conduct that you would not permit in 20 your union? 21 I would agree with that. 22 All right. Q. 23 Now, one of the things that you told the American pilots

and I think it is reflected throughout your literature is

about the political power that ALPA has in Washington, D.C.

24

25

- 1 Do you agree ALPA has political power?
- 2 A. I do agree with that.
- 3 Q. Is that one of the selling points ALPA presents to the
- 4 pilots and pilot groups who are considering coming to ALPA??
- 5 A. I am sure it is.
- 6 Q. You yourself extoll it in your communications, correct?
- 7 A. Absolutely I do.
- 8 Q. When you talk to the Continental pilots you told them,
- 9 you know, you are better off with us representing your
- 10 interests in Washington, D.C.?
- 11 A. Of course.
- 12 Q. Said the same thing to the American pilots, right?
- 13 A. Absolutely.
- 14 Q. Same thing to Fed Ex pilots?
- 15 A. Sure.
- 16 Q. Every time you talk to the pilot group one of the
- 17 | things you extoll is the fact that ALPA has strong political
- 18 range?
- 19 A. Sure.
- 20 Q. You brag short of the President and Vice President on
- 21 | something that is important, you get a meeting on that issue
- 22 | with someone in government the same day?
- 23 A. You have to refresh me what we are talking about.
- 24 Q. If there is a political issue of concern to ALPA, if you
- 25 | want a meeting with somebody, short of the President or Vice

1 President, you don't advertise an ability to get to them.

- 2 A. Right.
- 3 Q. You can get to a meeting with someone you need to that
- 4 day?
- 5 A. That is generally true.
- 6 THE COURT: The question is not only is it
- 7 generally true, but that you extoll that when you are
- 8 speaking.
- 9 A. I do. It is generally true. I say it all the time.
- 10 Q. And in fact, when ALPA was being formed, the decision
- 11 that the founders made was before we have a power to start
- doing collective bargaining, let's work on power in
- 13 Washington, D.C. to get the laws we want that protected our
- 14 | interest, and that was the focus?
- 15 A. The focus for the whole profession, mostly safety,
- 16 | that's correct.
- 17 Q. All right. And in fact, no, those legislation efforts
- 18 | were referred to as being so special interest legislation
- 19 | back then. Special, for the special benefit of pilots?
- 20 A. And the public, flying public was benefiting by a safe
- 21 system.
- 22 | O. Correct. And you don't have any problem personally with
- 23 the notion of pilots pursuing special interest litigation to
- 24 benefit pilots?
- 25 A. No.

- 1 Q. That is part of what you do?
- 2 A. Part of the whole profession, absolutely.
- 3 Q. That is part of your strength, to get the special
- 4 | interest litigation that your constituents need?
- 5 A. Yes.
- 6 MR. JACOBSON: I am trying to skip over things.
- 7 THE COURT: I am not bothering you.
- 8 MR. JACOBSON: I know. We all have places to go
- 9 here, your Honor.
- 10 Q. Do you know a man named John Clark?
- 11 A. Yes.
- 12 Q. How do you know Mr. Clark?
- 13 A. Mr. Clark used to be on the board of APA board, and he
- 14 | was an extremely interested person in APA joining the Air
- 15 | Line Pilots Association.
- 16 Q. All right. In fact, he was the person who filed the
- 17 | motion for the -- for APA's ALPA Exploratory Committee?
- 18 A. Probably so.
- 19 Q. All right. And he was the person who took the lead in
- 20 | collecting the vote authorization cards?
- 21 A. He did it on his own volition for his own campaign.
- 22 ALPA had nothing to do with what he was doing, but he did do
- 23 | that, as I understand.
- 24 Q. Okay. So the answer is yes, he is the person who helped
- 25 | lead the authorization card campaign to bring ALPA on to the

- 1 property at American Airlines?
- 2 A. Within American. American campaign.
- 3 Q. I understand. The answer is yes, that is the person,
- 4 John Clark?
- 5 A. That is the person.
- 6 Q. And in fact you met Mr. Clark in Las Vegas, Nevada, at
- 7 the AFL-CIO convention?
- 8 A. I did.
- 9 Q. At that point he delivered a large quantity of
- 10 | authorization cards to you and Mr. Mugerditchian?
- 11 A. Delivered a package. I have no idea how many cards were
- 12 | in there busy didn't care but he give us some cards. He gave
- 13 them to Mugerditchian, yes.
- 14 Q. Over a thousand cards, right?
- 15 A. I haven't a clue how many cards were there.
- 16 Q. And a disk with the index of all the cards, database of
- 17 | the cards, correct?
- 18 A. I don't know anything about that.
- 19 THE COURT: Nobody opened the envelope, you just
- 20 burned it.
- 21 A. I, we had lunch, your Honor. At that luncheon meeting.
- 22 He had it in a suitcase. I had to leave. I said leave
- 23 whatever you have with Mr. Mugerditchian, but I was also
- 24 clear, thank you for your interest but I was not going to do
- 25 a card campaign. He left the meeting highly disappointed

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that we had nothing to discuss hear. Thank you for are
 1
 2
     efforts. I know you love ALPA, but sorry, we can't help you.
          So does the fact that Mr. John Clark, a member of the
 3
     board of directors of APA, is collecting these authorization
 4
 5
     cards for you, does that in any way refresh your
 6
     recollection --
 7
               MR. KATZ: I object to that question. That
     misrepresents the record.
 8
 9
               THE COURT: At that time words "for you" out.
10
               MR. JACOBSON: I am sorry.
11
               MR. KATZ: ALPA, he was not a member of the board
12
     when he was doing his card campaign.
13
               THE COURT: That I don't know.
               MR. KATZ: We saw his testimony on video. Amended
14
15
     on May 1st.
               THE COURT: He was conducting a card campaign.
16
     Let's do that. He was an APA pilot, at least at one time he
17
18
    had been on the APA board.
19
               MR. JACOBSON: I will try rephrasing it, your
20
    Honor.
21
          Do you recall Mr. John Clark who was an APA pilot who
22
     had been on the board of directors of APA at the time you
23
     came to speak to them in October of 2000?
24
     Α.
          Yes.
25
          And you understood that he was the individual who had
```

1 moved the motion for the ALPA Exploratory Committee, correct?

- 2 A. Yes.
- 3 | Q. All right. And you understood that he left his seat on
- 4 | the APA board, and began on his own collecting authorization
- 5 cards to have the American property join ALPA?
- 6 A. Absolutely, that is what I understood he did.
- 7 Q. And he brought these cards to you and Mr. Mugerditchian
- 8 in Las Vegas, Nevada?
- 9 A. Yes.
- 10 THE COURT: Do you know where he got the blank
- 11 cards, before anybody signed them, do you know where he got
- 12 them?
- 13 A. I don't, I have no idea.
- 14 THE COURT: You don't know. Okay.
- 15 Q. You don't know whether or not they came from ALPA?
- 16 A. I never looked at the cards. I wasn't interested in the
- 17 cards.
- 18 THE COURT: But that is not the question. The
- 19 question is, that I asked is do you know where they came
- 20 from. That is a lot of cards.
- 21 MR. JACOBSON: That is a lot of cards.
- 22 A. No, I do not, your Honor.
- 23 THE COURT: All right. That is all.
- 24 Q. And had you had any conversations with anyone within
- 25 ALPA about the fact that Mr. Clark had left the ALPA, excuse

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me, the APA board, so that it wouldn't be a direct APA board
 1
 2
     working on the authorization card campaign?
          I never discussed Clark's politics on board with anyone.
 3
 4
               THE COURT: No. The question more precisely, do
 5
     you know why he left the board.
 6
               THE WITNESS: No, I do not.
 7
          You didn't discuss whether he left the board for
 8
     purposes of collecting the cards?
 9
          I have no idea why he left the board.
     Α.
10
               THE COURT: Okay.
11
          Do you know a man named Mark Hunnibell?
     Q.
12
     Α.
          Yes.
13
          How do you know Mr. Hunnibell?
          I was, I would say, a colleague of Mr. Clark and other
14
15
     ALPA enthusiast who wanted APA to join ALPA.
               THE COURT: He is an American pilot.
16
17
               THE WITNESS: Correct.
18
               THE COURT: As Clark was.
19
          Yes, your Honor..
     Α.
20
          And in your, I think we are getting pretty close to the
21
     time?
22
               THE COURT: Six minutes.
23
               MR. JACOBSON: I am trying to end at a reasonable
24
     point not to keep them over.
25
               THE COURT: Go ahead.
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Did you tell the American pilots that you thought that as an administrative process, their integration, this is back at that October meeting at the board of directors, that as an administrative process integrating APA into ALPA would be very, very simple? I described the methodology where we were doing with Continental and what I anticipated with Fed Ex, and that was my anticipation, we would use the same process and I understood it and I didn't think it to be that complex. In fact you described it as sort of a turnkey operation, simply chain the sign on the door to MEC, essentially the same, their employees would now be employed by ALPA, being the same employees doing the same work, correct? I think what you are characterizing is they are going to keep their independence, after the vote was done, they would be ALPA, the dues structure would change, but in the end how they operated every day in Dallas the way Delta operated in Atlanta would not change. Q. Okay. Let me direct your attention if I could to page 31 of Q. You see that you are responding to a question from captain Jeffrey Sheets down there at the bottom. tells you that, my question is premature because we haven't even yet named our guys to the ALPA Exploratory Committee, but if we were to pursue this, would it be a board decision

1 or a membership vote? Do you know how this proceeds at this

- 2 point? Did you see that question?
- 3 A. Yes.
- 4 Q. All right. And you told him that, on their side, that
- 5 | is totally a matter for APA, how they want to do it, correct?
- 6 A. Correct.
- 7 Q. Looking a little lower you say, "What we have decided,"
- 8 and so the work committed to this process, and we had our
- 9 board of directors to do it on the ALPA side, so we are
- 10 | already committed to doing it, so that I am putting the ball
- 11 in your court. Do you see that?
- 12 A. Yes.
- 13 Q. And continuing on that paragraph, this is the top third
- 14 of that. All we have to do, and we being ALPA, correct?
- 15 A. Yes.
- 16 Q. Is agree with 13 guys around the table, the executive
- 17 | council and financial terms, and have the executive board
- 18 | which is the master chairman, that is 55 guys. We are
- 19 | already going to say yes. They have already unanimously
- 20 | supported it. Do you see that?
- 21 A. Yes.
- 22 | O. What you are telling the American pilots here and you
- 23 | are trying to be honest about it is is your executive council
- 24 and your executive board have already unanimously approved
- 25 | the notion of having the APA come on board?

1 A. What I am telling them, they already know the pilots the

2 union, the highest governing body said to go out and pursue

3 things by merger. I think they already knew this but I am

4 | pretty enthusiastic about trying to get them to tell them to

5 do it, yes.

7

8

13

20

6 Q. You tell them they are not going to get a document sent

out to 58,000 pilots to vote on, correct?

A. Absolutely not.

9 Q. All right. Now you said the technical question was

10 raised out there. See that? About Six, seven lines down.

11 You say, a technical question was raised out there. There is

12 another way to do things, and that is just to run cards at

the National Mediation Board. Unless there is an overriding

14 reason that might be a legal reason, that might be a devoid a

15 state claim or something, that would only be done with

16 | concurrence. In other words, I am not going to raid anybody.

17 Do you see that?

18 A. Yes.

19 Q. Aren't you telling them there that you are willing to do

a card, authorization card program, through the National

21 | Mediation Board, that is the way to do it but you are not

22 going to raid them.

23 A. I am telling them I am not going to raid them, but also

24 | I am not going to do a card campaign. I didn't mention some

25 | caveat about a state claim. I said what I said.

Didn't you just tell them here that another way to do 1 2 this is to just run cards at the National Mediation Board? I don't view that as giving them a strategy. I told 3 them what I wanted to do. I was addressing probably a legal 4 5 concern they had with state claims. 6 MR. JACOBSON: Your Honor, it is two minutes of two. 7 I would be moving on to another document. 8 THE COURT: Is this a convenient time for you, too? MR. JACOBSON: Yes. 9 MR. KATZ: Your Honor, if there is any way to 10 11 finish the witness up today, we would certainly like to do 12 that. 13 MR. JACOBSON: There is no way. THE COURT: My sense is we got an hour or more. 14 15 Maybe two hours. MR. JACOBSON something in that range. 16 THE COURT: I am, just quessing. Captain Woerth 17 18 has to return tomorrow. Tuesday. So we got 200 pages of 19 transcript today. I know the jury remembers every word of 20 it. They can probably recite it back to me. But it has been a long, hard day. So I am going to adjourn for the day. And 21 22 we will finish the cross examination and then the redirect 23 examination and then redirect of Captain Woerth tomorrow 24 morning, starting at 8:30. 25 Ladies and gentlemen, do not discuss the case among

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yourselves. Keep an open mind. Do not discuss the case with
 1
 2
     your family, friends, loved ones, bus drivers, anybody. Keep
     an open mind until you have heard all the evidence. Have a
 3
 4
     safe trip home and a safe trip in tomorrow.
 5
                (Jury leaves the courtroom)
 6
               THE COURT:
                          Okay. Everybody.
 7
               MR. KATZ: Can I put something on the record, your
 8
     Honor.
 9
               THE COURT:
                          Yes.
               THE COURT: You can remain standing, Mr. Katz.
10
11
               MR. KATZ: Thank you.
12
               THE COURT: Okay.
13
               MR. KATZ:
                          I want to correct the record about the
14
     jumpseat policy. It was attachment 48.
15
               THE COURT: Say that again.
               MR. KATZ: Attachment 48.
16
17
               THE COURT: 48.
               MR. KATZ: 48 to our opening brief on summary
18
19
     judgment which was filed on March 12, 2009. I had said
20
     earlier it was attached to the reply brief. It was not.
21
     was attached to the opening brief that was filed in court on
22
     March 12, 2009.
23
               THE COURT: And it was attachment 48.
24
               MR. KATZ: Yes, sir.
25
               THE COURT: Okay.
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1
               MR. KATZ: All right.
 2
               THE COURT: I am going to have one of my law clerks
    hit the computer because we have electronic filing.
 3
 4
               MR. KATZ: Yes, sir.
 5
               MR. PRESS: Your Honor, I can tell you.
 6
               THE COURT: Even if if I couldn't find it on my
 7
     desk, I will find it.
 8
               MR. KATZ: It will show up.
 9
               THE COURT: It will be in the computer.
               MR. PRESS: We can save your clerk the effort. I
10
     can confirm what Mr. Katz said is true.
11
12
               THE COURT: Oh, you will definitely save me the
     effort. Then the condition I put on the admission of the
13
14
    document has been satisfied. And so it is now in without
15
     condition.
16
                          Thank you, Judge Irenas.
               MR. KATZ:
               THE COURT: Thank you both. I will see you
17
18
     tomorrow. Who is the next witness, by the way, after the
19
     captain?
20
               MR. KATZ: Steve Rautenberg.
21
               THE COURT: All right. See you tomorrow.
22
               (Adjourned at 2:05 p.m.)
23
24
25
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